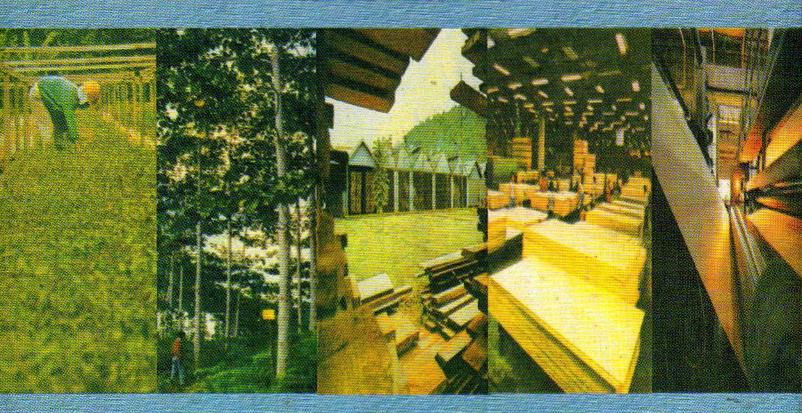


PHILIPPINE
WOOD
PRODUCERS
PRODUCERS



2001 ANNUAL REPORT

Board Resolution

The Board of Directors of the Philippine Wood Producers Association, by unanimous concurrence, submits herewith the Statement and Annual Report of the Chairman of the Board and the President as its Report to the Members for the year ended December 31, 2001.

FERNANDO A. LU
Chairman

ANTONIO C. OLIZON

President

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INDUSTRY PERFORMANCE

RESOURCES

	2000	2001p	Percentage Change
TLA's in existence, number	20	19	(5)
Annual allowable cut, '000 cu m	797	212*	(73)
Forest area under license, '000 ha	910	864	(5)
ITPLA's (IFMA), number	184	190	3
ITPLA'S (IFMA), area, '000 ha	548	615	12

PRODUCTION (Volume in '000 cum)

	2000	2001p	Percentage Change
Logs	. 800	401	(50)
Lumber	151	199	32
Plywood**	286	294	3
Veneer	178	219	23

EXPORT (Volume in '000 cum; Value in '000 US\$, FOB)

	2000		2001p		Percentage Change	
	Volume	Value	Volume	Value	Volume	Value
Logs	a	16	5	157	-	881
Lumber***	120	20,457	105	15,959	(12)	(22)
Plywood	1.1	3,859	7	3,162	(36)	(18)
Veneer	5	3,131	3	1,584	(40)	(49)
Other wood-based manufactured						X.==/
articles ('000 GK)	90,918	213,610	47,957	118,514	(47)	(44)
Furniture, n.e.s. of wood				A)	1.5.3	
('000 QK)	34,284	120,735	29,006	95,554	(15)	(21

IMPORTS (Volume in '000 cum; Value in '000 US\$, CIF)

	2000		2000 2001p		1p	Percentage Change	
	Volume	Value	Volume	Value	Volume	Value	
Logs	585	54,341	551	44,707	(6)	(18)	
Lumber	358	79,782	371	86,271	4	8	
Plywood	5	3,728	8	4,284	60	15	
Veneer	123	33,626	114	29,039	(7)	(14)	
Other wood-based manufactured	W. Salahanan				3.3	M. T. A.	
articles ('000 GK)	9,495	12,250	na	na	-		

Source: Data furnished by FMB/DENR, 25 July 2002 (p-preliminary, a-less than 1,000 cu m)

* - Exclude AAC of IAOP not yet approved

** Industry figures much higher than those indicated here.

*** - Finished lumber products only, raw lumber not allowed for export.

na - not available at the moment.

ASSOCIATION INFORMATION

	2000	2001	Percentage Change
Regular Members	78	90	15
Associate Members	354	887	150
Expenses	₽7,282,796	P 7,569,061	4 -
Revenues	₽ 7,083,217	P 7,501,735	6
Assets	P 2,750,489	P 2,966,909	8

To Our Members.

WOOD-BASED INDUSTRY IN REVIEW

The uninspiring performance of the local wood industry throughout the period under review was no different from that of the rest of the world, except maybe PROC's,

The doldrums the local industry was in, the continuum of the preceding year, but reflected the state of the national economy. Barely recovering from the mid-1997 regional financial crisis, both the industry and the economy were shaken at the start of 2001 by a political upheaval that saw the premature changing of, administrations. This was followed by a 'rebellion' during Labor Day that was immediately quashed, but had caused political doubts and further devaluation of peso. The so-called 9/11 terror attack on the USA was the ultimate blow to end the year of the industry and the economy with distressing performance.

Specific to the wood industry, preliminary data of the government for 2001 indicated a 13% upswing in the net apparent domestic consumption of primary wood products; despite a 6% and 50% downswing of the importation and local production of logs, respectively, compared to those of the previous year. (Industry data for plywood, however, showed at least a 7% reduction in volume production from 2000 to 2001).

The global-wide soft market in 2001 had a negative impact on the Philippine export of wood products. The volume of export of primary wood products for the period was 15% lower than the preceding year's. Value-wise, 2001 fob export, relative to the previous year's, was down by 25% (from US\$ 27.4 million to US\$ 20.1 million) for primary wood products; and for downstream wood products, down by 36% (from US\$ 334.3 million to US\$ 214.1 million), for a total of 35% revenue opportunity forgone (from US\$ 365 million down to US\$ 235 million, a difference of US\$ 130 million).

Because 2001, as in previous years, had a supply-driven market, perforce prices of wood products were less than encouraging; thus, to maintain *albeit* to improve fair but remunerative prices, the industry's plywood sector, for example, undertook adjustment measures toward such effect.

INDUSTRIAL ROUNDWOOD OR LOG SUPPLY

The net supply or apparent domestic consumption (ADC) of logs in 2001 was 32% lower in volume than that in 2000.

The very poor supply of local logs, 50% lower than that of the previous year, was due to either late or none approval of the operations plans of some IFMA and TLA-holders. The shortage was filled up by log importation, as in the previous year. Imported logs constituted 58% of the 2001 ADC compared to 42% of the 2000 ADC, or an increase of 16%. Table 1 compares the pictures of the above situation.

Table 1 - Log Supply, in 000 cu m					
Source	2000	2001	% Change		
Local	800	401	(50)		
Import	585	551	(6)		
Export	a	5			
ADC	1,385	947	(32)		
% Import from ADC	42	58	16		

Source: Interpreted from 2000 Philippine Forestry Statistics, and 2001 preliminary (p) data, FMB/DENR

Note: a - Less than 1000 cum or negligible.

PRODUCTION, IMPORTATION, AND EXPORT OF PRIMARY WOOD PRODUCTS

The net supply or ADC of primary wood products in 2001, volumewise, was 13% more than in 2000 because of hikes in the local production of lumber, by 32%, and veneer, by 23%, over those in the previous year; while practically maintaining in 2001 the 2000 level of their volume import.

However, relative to the performance of the preceding year, the export of the same wood products suffered a decline of 15%. Table 2 illustrates the above situation.

Table 2 – Aggregate Primary Wood Products Supply, in 000 cu m						
Source	2000	2001	% Change			
Local	615	712	16			
Import	486	493	1			
Export	136	115	(15)			
ADC	965	1090	13			
% Import from ADC	50	45	(5)			

Source: Ibid.

Note: Primary wood products refer to lumber, veneer and plywood

To Our Nembers

WOOD MARKETS AND TRADE BALANCE

Primary wood products, principally lumber, and downstream wood products of various wood-based manufactured articles and furniture of wood, constituting 10% and 90% of the total value of export both in 2000 and in 2001, have diversified world markets.

Valuewise, import was lower by about 10% in 2001 than in 2000. As in the previous year, 93% of the import value was accounted for by logs, lumber and veneer while wood-based manufactured articles, 7% only.

In 2001, imported logs were from New Zealand (about 40% of import value), Solomon Islands (32%), Indonesia (14%) and Ghana (7%); lumber from Malaysia (85%), Brazil (8%), and USA (4%); and veneer from Malaysia (84%) and New Zealand (9%).

Table 3 shows the relative balance of trade in wood with the export of high-value added products compensating for the import of input materials such as logs, lumber and veneer.

Table 3 - Aggregate Export-Import Value, in 000US\$					
	2000	2001	% Change		
Export, fob					
Logs	16	157	880		
Primary wood products	27,447	20,705	(25)		
Downstream wood products	334,345	214,068	(36)		
Total	361,808	234,930	(35)		
Import, cif		-			
Logs	54,341	44,707	(18)		
Primary wood products	117,136	119,594	2		
Downstream wood products	12,250	n.a.			
Total	183,727	164,301	(about 10)		

Source: ibid.

Note: n.a. - Less than 1000 cum or negligible

MAJOR ISSUES FACED

The main issues (see following Major Industry Issues) the wood Industry faced during the year under review maybe summarized, thus:

- The devaluation of the peso that affected the import of raw materials;
- The soft demand of markets and the dull prices of finished wood products;
- The reduction of tariff duties and absence of safety measures to even-up competition;

- The proliferation of small veneer-plymills not within a rationalization program; and
- The impact of the Supreme Court decision relative to the IPRA on TLAs and IFMAs.

THE ASSOCIATION

As in a déjà vu, the Association again elevated the usual concerns of the industry to the new Administration, the new, 12th Congress, two successive new secretaries of the DENR and new heads of the Bureau of Customs, Tariff Commission, etc. as it kept its commitments, as a member, to regional organizations, e.g. APPF and APTO and local private organizations, e.g. PCCI, FPI and ECOP.

With survival of the industry as the uppermost concern, members of the Association have closed rank in confronting the issues of global competition in general and domestic unfair manufacturing and trade practices in particular. The Plywood Council was very active in putting order in the wood panel sector. The Association organized seven new PWPA provincial chapters during the year.

The Association held very successfully the celebration of its Golden Foundation Anniversary on August 31: reuniting most past ministers and secretaries of the MNR and DENR: welcoming its new head, Secretary Heherson T. Alvarez; and presenting the revived MOLAWIN Award to the new Secretary and past PWPA Presidents and Chairmen, including Chair Emeritus Ernesto Sanvictores, who just passed away, and erstwhile Chair, Atty. Antonio Q. -Bernas, for their able steering of the Association through most of its first 50 years as it received from the SEC the approval of the extension of its Corporate Life for another 50 years.

Finally, our appreciation and gratitude to all our members for their cooperation and support.

Chairman

ANTONIO C OLIZON

Major Industry Assues, 2001

ISSUES

POSITION TAKEN BY PWPA

STATUS

A. DENR CONCERN

1. Woods operations

- Extending the duration of IAOP. IAOP is yearly approved by the DENR yet requirements therefor repeat themselves, except in the area of logging. Two or more months of delay in IAOP approval is common.
- Easing the issuance of ECC. Submission and approval of EIS is one of conditions of ECC issuance. However, the requirements for EIS is proper more for new industrial projects rather than for routinary forestry operations
- Forest Stock Monitoring System (FSMS) in lieu of Log Control Monitoring System (LCMS). The objective of the regulation is to monitor the flow of timber from forest to the mill using computers.
- Balancing annual allowable cut (AAC) and annual actual harvest (AAH) difficult to achieve on a yearly basis as required under regulation when flexibility maybe allowed under a long-term operation plan (OP).
 - Harvesting, transport, and trading of planted trees from private, titled or A & D lands and anomalies associated therewith.

At least a 2-year duration operations plan based on approved long-term management plan was proposed by PWPA in order to effect a continuity of forestry operations.

Finalize and approve scoping guidelines specific for forestry operations to facilitate EIS preparation, submission, and approval that should satisfy ECC issuance. Also, exempt tree plantation development project from EIS and even ECC.

The inventory of standing timber and the monitoring of the flow of timber or pieces thereof from the forest to the mill are time-consuming and expensive and lead to operational delays and high cost. The objective is defeated further by dishonest forest officers.

Allow yearly fluctuation of timber harvest in a given year, with a range of AAH of ± 20% of AAC should be allowed. The total AAC of the multi-year OP should not be exceeded by total AAH.

PWPA proposed that DENR adopts measures not only to prevent illegal sourcing but facilitate transaction of tree farmers and to isolate PWPA members from allegations of abetting illegal sourcing of logs.

PWPA proposed that DENR adopts

Rationalization of the wood processing subsectors

 Rationalization of the wood industry. The last formal program of rationalizing the wood industry by the government was prior to 1986. Since then, the parameters of the program have change or have been modified by legal, trade, and technological factors. PWPA proposed for a new program of rationalization. Through it, the sawmilling sector may be revived; the proliferation of mills in the wood panel sector may be avoided; the development of raw material sources may be organized; and manufacturing of high value added products may be encouraged.

The DENR through a Memorandum of June 16, 2001, adopted a regular five-year operations plan; provided TLA- or IFMA-holder has an approved long-term forest management or comprehensive development plan.

The DENR under DAO No. 99-15 designated FMB to implement EIS for forestry but recalled said Order. Instead it allowed for IAOP purposes the submission of IEE for ECC may be issued by DENR region.

The FMB explained that FSMS removes the inadequacy and difficulty of the LCMS. The dishonesty or unnecessary control of forest officers is a separate issue to address. To understand SFMS, a manual therefor was agreed upon for preparation.

The proposal was informally discussed between DENR and PWPA.

The DENR adopted the so-called self-monitoring form (SMF) that tree farmers shall use upon approval by local DENR. It bred more normally than expected.

As a positive response, the new DENR Secretary H. T. Alvarez signed Special Order No. 2001-691 on Nov. 13, 2001 creating the Forest-based Industries Advisory Committee to address issues affecting the wood industry. The USECs for policy and planning, legal, and operations co-chair the Committee.

Major Andustry Assues, 2001

ISSUES

POSITION TAKEN BY PWPA

STATUS

- Regulating establishment of new plymills. Idle or low capacity utilization of existing plymills is very evident yet the government continues to allow new plymills contrary to the rationalization program.
- Reviving the sawmill subsector through lumber export. For lack of local sources of logs and the high cost of importing logs, many sawmills are close, idle or below-capacity operated. Economic opportunities are foregone even when such situation is remediable.

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The establishment of new plymills should be based on periodic assessment of the so-called "measured capacity"; i.e., the volume demand for plywood by the local and export markets. In this way, the sector becomes competitive.

Allowing the export of a certain percentage of lumber manufactured from imported logs is the key to reviving the lumber subsector. Log importers get back their dollars from export of lumber. More lumber produced locally will discourage dollar-draining import of same but will generate employment.

The DENR agreed to consider the recommendation, including PWPA's endorsement of application for new plymills - based on a rationalization program. (Overtaken by change of administration; to be reiterated).

The DENR accepted the fact that export is a good approach in minimizing the drain of the dollars caused by the importation of logs and lumber and in generating local employment. The PWPA and FMB are to draft regulations therefor. (Overtaken by change of administration; to be reiterated).

B. TARIFF COMMISSION BUREAU OF CUSTOMS AND DTI/BPS CONCERN.

- Tariff Commission (TC). The TC has continued the accelerated reduction of tariff rates on imported wood articles; through it and in the absence of measures to even the playing field, the wood industry is losing its competitive edge.
- Bureau of Customs. The dumping and smuggling of plywood has caused the price of similar locally made products uncompetitive.
- Bureau of Product Standards.
 A number of plymills, mostly not PWPA members, have begun to manufacture and sell substandard quality plywood and without even approved PS licenses.

C. SUPREME COURT

Decision of the Court re: RA No. 8371 otherwise known as the Indigenous Peoples Rights Act deemed unfavorable to the mining and forestry sectors.

TC was asked for a slower if not temporary suspension of tariff reduction, esp. for plywood, under the MFN and AFTA-CEPT agreements. PWPA joined the FPI in urging a congressional action to stay the tariff at the 2001 level.

The Association, by itself, or through the FPI, has called the attention of the BOC and the Department of Trade and Industry about juxtaposed practices.

The Association urged BPS/DTI to intensify the monitoring, filing charges and closing these types of erring mills.

Petitioners in G.R. No. 135385 filed a motion for reconsideration of the Court's Resolution of December 6, 2000 dismissing for lack of majority their petition for declaring the IPRA as unconstitutional.

The response from TC was not encouraging. PWPA sought government assistance to ease non-tariff barriers imposed by exporting countries through bilateral arrangement. The revival of HB 12662 was overtaken by a change of administration.

The BOC Port of Manila took steps to curtail such practices; the same have yet to be done in the other ports. The participation of PWPA in PCCI—led import monitoring, and the vigilance of its Plywood Council somehow curbed said anomalies.

Under the MOA earlier signed, the BPS/DTI and PWPA had a very close working relationship, with 'birthpains' related to curbing the manufacture and selling of substandard plywood slowly being eased away.

The result is that the Court en banc is equally divided in opinion and, therefore, by virtue of Rule 56, Sec. 7 of the 1997 Rules of Civil Procedure, the motion for reconsideration filed by petitioners is denied.

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211 Pasong Tamo cor. Tindalo St., Makati City

Mr. Leonides Rodil

SURIGAO DEVELOPMENT CORP.

4/F Enzo Bldg., 399 Sen. Gil J. Puyat Ave., Makati City

Mr. Aristeo G. Puyat

THE NEW SOUTH STAR MFG. CORP.

1014 Quirino Highway, Nova., Quezon City

Mr. Peter Chua

UNITED WOOD INDUSTRIES CORP.

111 A. 6th St., cor 6th Ave., Grace Park, Caloocan City

Mr. Stanley Q. Tan/ Mr. Stephen Q. Tan

Om Montons

ASSOCIATE MEMBERS

REGION I

3R & M PAINT & GEN. MDSE.

A & JJ LUMBER CONST. SUPPLY

A.R. LU COMMERCIAL

ABAY'S CONST. SUPPLY

ACKSET LUMBER

ADAMAS AUTO-SUPPLY & GEN. MDSE.

ADAMAS CONSTRUCTION

AGOO BUILDERS

AL-A COMMERCIAL

ALARCIOS CONST. SUPPLY & LUMBER

ALEX'S CONSTRUCTION SUPPLY

ANGELES BAUANG LUMBER

ANNA BEATRIX MARKETING & CONST.

ARLU COMMERCIAL

ARLY TRADING & CONST. SUPPLY

ARPEE CONST. SUPPLY

ASIA CONST. SUPPLY

ASIAN LUMBER & CONSTRUCTION

ASINGAN ENTERPRISES

AVENUE LUMBER & HARDWARE

BACCARRA HI-WAY LUMBER

BACCARRA LUMBER & HARDWARE

BACNOTAN BICYCLE STORE & GEN. MDSE.

BALLALOS ENTERPRISES

BARRACA COMMERCIAL

BAUAN ILOCANO LUMBER

BENZWOOD MARKETING

BERTRADE CONST. SUPPLY

BINALONAN ALFONSO LUMBER

BNB CONST. MAT. & CYCLE PARTS

BOY CONST. SUPPLY

BRUAN GENERAL MDSE.

C & M COMMERCIAL

C.D. MICU TRADING & CONST.

CABRERA TRADING

CAROPA TRADING

CARRIED LUMBER

C E C CONST. SUPPLY

CENTRO LUMBER & HARDWARE CORP.

CGK ENTERPRISES

CHUANCHO HARDWARE & GEN. MDSE.

CINDY'S LUMBER & HDARDWARE

CO LAO LUMBER

COBY TRADING

CORAL SAND LUMBER & HARDWARE

CURRIMAO CONST. SUPPLY

D. S. TRADING

DAGUPAN EVERGOOD ENT., INC.

DAGUPAN TONY'S LUMBER

DANAE CONST. SUPPLY

DAYLIGHT ELECTRICAL SUPPLY & HARDWARE

DIAY LUMBER & HARDWARE

DOLORES LUMBER & HARDWARE

DOMESTIC LUMBER & HARDWARE

DOTON'S TRADING

DYUY LUMBER & HARDWARE

EAST CENTRAL PANG. LBR. & HARDWARE CORP.

EDEL'S CONSTRUCTION

EDJ TRADING

EL NIÑA ENTERPRISES

EROSALIE LUMBER

ERRALYN LUMBER & HARDWARE

ETERNA LUMBER & HARDWARE

FAR EASTERN LUMBER & HARDWARE

FERCAL HARDWARE & LUMBER

FIDEL CACAS GRAVEL & SAND & GEN. MDSG.

FILCO SHOWROOM

FIVE STAR LUMBER

FJM TRADING

FLORAYJUN CONCRETE PRODUCTS & CONST. SUPPLY

FM SALES CENTER

GOLDON AGRITECH CORP.

GREAT OKL LUMBER & HARDWARE

HI-WAY LUMBER & CONST. SUPPLY

HOLIDAY ENTERPRISES

HONEY BEE MARKETING

HUNDRED ISLAND MDSG.

I.L. LOVERANES MERCHANDISING

J.C.M. ENTERPRISES

JAAL LUMBER STEEL

JC TRADING CENTER & LUMBER

JOEL'S MERCHANDISING

JOHN'S CONST. SUPPLY

JMW MERCHANDISING CORP.

Our Viewborn

JWC COMMERCIAL, INC.

KAMBAL CONST. SUPPLY

KAMBAL LUMBER & HARDWARE

KAPITBAHAY LUMBER & HARDWARE

KING'S COMMERCIAL CORP.

KING'S LAND LUMBER & HARDWARE

KTM TRADING

KULILIG MERCHANDISING

LAOAG FAR EASTERN LUMBER & HARDWARE

LAOAG NEWTON CONST. SUPPLY

LEIVERANCE ENTERPRISES

LEONARDO'S CONSTRUCTION

LIBERTY COMMERCIAL

LA UNION CAPITAL LUMBER

LA UNION KULIGLIG MERCHANDISING

LA UNION LUMBER & HARDWARE

LA UNION NEW CAPITAL LUMBER-HARDWARE CO., INC.

LA UNION NEW CENTRAL TRADING

LU NEW PEOPLES LUMBER & HARDWARE

LA UNION PEOPLE'S LUMBER & HARDWARE

LA UNION QUALITY TIMBER MANUFACTURING CORP.

LA UNION R & R GENERAL MERCHANDISE

LUCKY STAR LUMBER & HARDWARE

MABUHAY LUMBER & HARDWARE

MAE & KING CONST. SUPPLY

MANAOAG LUMBER & HARDWARE

MARLO MERCHANDISING

MASUERTE CONST. SUPPLY

MEDIUM LUMBER & HARDWARE & CARPENTRY SHOP

MIKAJOBEN HARDWARE & CONST. SUPPLY

MONG DING CONST. SUPPLY

MORIES ENTERPRISES

MORLA LUMBER & HARDWARE

N.G. AQUINO MERCHANDISING

N.I.F. LUMBER (FOR. FILIPINAS LUMBER)

NAGUILLIAN LUMBER & HARDWARE

NARRA COMMERCIAL

NARVACAN LUMBER & HARDWARE

NAVASCA HARDWARE & CONST. SUPPLY

NEW AGOO CEMENT CENTER LUMBER & HDWE.

NEW ANTONIO LUMBER & HARDWARE

NEW BACARRA LUMBER & HARDWARE

NEW BANTAY LUMBER & HARDWARE

NEW BATAC LUMBER & HARDWARE
NEW BORN LUMBER & HARDWARE

NEW CALASIAO LUMBER

NEW DAGUPAN LUMBER

NEW FERCAL HARDWARE & LUMBER

NEW MORALES LUMBER & HARDWARE

NEW NORTHCOAST TRADING CORP.

NEW NORTHERN UNION LUMBER CORP.

NEW POPULAR LUMBER

NEW POZORRUBIO MERCHANDISING

NEWTON CONSTRUCTION SUPPLY

NORTH COAST TRADING CORP.

NORTHERN LUMBER

NORTHERN TRADING & CONST. SUPPLY

ORBITO TRADING

ORIENTAL BROTHERS TRADING

ORIENTAL LUMBER CORP.

PANGASINAN HOPE MERCANTILE CORP.

PANGILINAN LUMBER & CONST. SUPPLY

PEÑA HARDWARE

PEOPLE'S CONSUMER STORE

PHIL. TOPWOOD INDUSTRIES & TRADING CORP.

PHILJ'S ENTERPRISES

PHILWOOD CONST. SUPPLIES

PIDDIG CENTRAL LUMBER & HARDWARE

POPULAR LUMBER & HARDWARE

PRO-BAHAY LUMBER & CONST. SUPPLY

R.J. BUADA TRADING

REIJAN CONST. SUPPLY

RELIANCE CONST. SUPPLY

RENNIEFE HARDWARE

RHKP USON BUILDERS SUPPLY

RIVERA HOLLOW BLOCKS & CONST. SUPPLY

ROMMEL'S SALES CENTER

RUFO LUMBER & CONST. SUPPLY

RYES COMMERCIAL

SALAZAR CONST. SUPPLY

SALCEDO LUMBER

SAN CARLOS LUMBER & HARDWARE, INC.

SANCHEZ HARDWARE

SINTONG MARKETING CO., INC.

SOLIDBILT CONCRETE PRODUCTS & GEN. MDSG.

SOLIDNORTH MARKETING

SONSON CONCRETE PRODUCTS & CONST. SUPPLY

STANDARD ENTERPRISES & CONST. SUPPLY

T. GAMAYO CONST. SUPPLY

TAGUMPAY LUMBER & HARDWARE

TALICO INDUSTRIAL & CONST. SUPPLY

TAMONDONG FURNITURE & GEN. MDSG.

TGO LUMBER & HARDWARE

THRIFTY MART LUMBER & HARDWARE

Car Nembers

TORRALBA'S HOLLOW-BLOCKS & CONST. SUPPLY UNIOUE LUMBER

UPSTARTS ENTERPRISES

VC BAUTISTA CONST. & SUPPLY

VIGAN FORTUNE LUMBER & HARDWARE

VIGAN FORTUNE LUMBER & HARDWARE - CANDON

VIGAN GALAXIE GEN. MDSG. & LUMBER

VILORIA LUMBER & HARDWARE

VJ CRUZ STEEL SUPPLY & GEN. MDSE.

WD MERCHANDISING

WOODLUCK LBR. CONST. SUPPLY & GEN. MDSE.

YAKAL CONST. & ELECTRICAL SUPPLIES CO.

YAKAL LBR & COMMERCIAL DEV'T. INC. - CANDON

YAKAL LBR & COMM'L DEV'T. INC. - TAGUDIN

YAKAL LUMBER & HDWE - NARVACAN

REGION II

D N M MINI-SAWMILL

JADEWOODWORKS GENERAL MERCHANDISE

MARJ'S WOOD INDUSTRIES

SAN ANTONIO MINI-SAWMILL

SIBBALUCA'S HARDWARE & CONST. SUPPLY

STA. MARIA MULTI-PURPOSE COOP. INC.

REGION III

A & J ROSEGOLD, INC.

A. C. E.

A. C. SUNRISE LUMBER CONST. SUPPLY

A. DAVID CONST. SUPPLY

A.Y. YABUT CONST. SUPPLY

ABUCAY LUMBER

ACUNA TRADING

ADM LUMBER & HARDWARE

ADRIANO L. LAXA STICK LUMBER DEALER

ALGJ HARDWARE

ANGELES ROMARS TRADING

ANGELES LCM LUMBER

ANGLI-LUMBER & HARDWARE

ANMAR LUMBER & HARDWARE

APUNG DUQUE LUMBER & HARDWARE

ASIAN GLOBE TIMBER CORP.

AWECA EXIM TRADING CORP.

BAGUISA MINI LUMBER

BALGON HARDWARE

BANZIL-GALANG GENERAL MDSE.

BATAAN COMMERCIAL ENTERPRISES

BATAAN VICTORY LUMBER

BERDIZ GENERAL MDSE, & CONST. SUPPLY

CABZON HARDWARE

CALIFORNIA LUMBER

CDY CONST. SUPPLY

CEL-AN TRADING

CHANNEL CONST. & TRADING

CORDERO'S TAGALOG LUMBER & HARDWARE

DANGEL TRADING - BULACAN BRANCH

DELTA WOOD PRODUCTS CORP.

DOUBLE L TRADING

DYNA MARKETING

E & W LUMBER & CONST. SUPPLY

E. E. DAVID CONST. SUPPLY

EDMAR JOSEPH TRADING

EDMARS TRADING

EDSA TRADING

EM LUMBER

EVANGELINE FLORES

EVER APPLIANCE CENTER, INC.

FERDMAR ENTERPRISES

FHERMART HARDWARE

FIRST COCONUT TRADING

FLORIDA HARDWARE

FOLA

FRIENDSHIP CONST. SUPPLY

GESEN HARDWARE GRAVEL & SAND

GOBEL TRADING

GOTAMCO WOOD INDUSTRIES

GRIPAL LBR. HDWE, AUTO & MILL SUPPLY

HANS JEREMY LEE ENTERPRISES

HARVEST GOLD CONCRETE PRODUCTS & GEN. MDSE.

J. A. M. CUBACUB CONST. SUPPLY

JCY ENTERPRISES

JENREY BUILDERS & GEN. MDSE.

JGS GRAVEL & SAND

JOEWENG CONCRETE PRODUCTS

JOYGEL TRADING

JRD CONST. SUPPLY

JT ROMAN ENTERPRISES

KALAYAAN LUMBER & HARDWARE

KING'S LUMBER & HARDWARE

L. L. Y. CONST. SUPPLY

LA PEDEMA TIMBER & SALES, INC.

LANDMARK TRADING

LAYUG'S CONCRETE PRODUCTS

LC CONST. SUPPLY

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STANLEY Q. TAN

United Wood Industries Corp.

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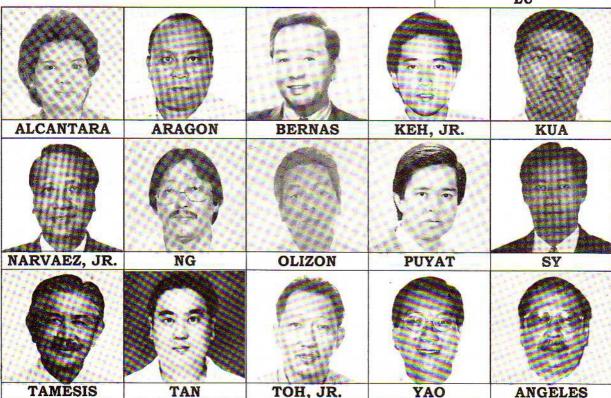
WELLINGTON C. YAO

Panel Products Industries Corp.

LEONARDO D. ANGELES Secretary of the Board



LU



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RUFINO T. NASSER

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BENJAMIN F. SANVICTORES

Aras-asan Timber Co., Inc.

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VP-Pulp & Paper

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> ROBERT W. KUA VP-International Relations

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JIMMY A. NG VP-Plywood & Related Products



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SERAFICO

PATAWARAN

ANGELES

LEONARDO D. ANGELES **Executive Director**

REGINO M. SERAFICO Manager

RICARDO M. PATAWARAN Industry Coordinator

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LUCKY WOOD CONST. SUPPLY

MABIGA CONST. SUPPLY

MACABEBE COMMUNITY LUMBER & HARDWARE

MAÑALAC CONCRETE PRODUCTS

MAPLE LUMBER & HARDWARE

MARCY TRADING & HARDWARE

MARIS TRADING

MARZON HARDWARE & LUMBER

MB ZACARIAS

MC LEONARDO ENTERPRISES

MIDWAY BUILDERS SUPPLY

MODERN CONST. SUPPLY

MS LUMBER & HARDWARE & GEN. MDSE.

MWF LUMBER

N. T. VILLAVICENCIO LUMBER & HARDWARE

NCR CONSTRUCTION SUPPLY, INC.

NEW CENTURY TRADING & LUMBER CORP.

NEW J.S.T. ENTERPRISES

OMAN

PEOPLE'S LUMBER SALES CORP.

PMM CONCRETE PRODUCTS

QDY AND SON'S, INC.

QUIMZA ENTERPRISES

R. G. ROQUE CONST. & TRADING

RBC LUMBER

REYES-DIZON TRADING

RIVERA'S LUMBER & HARDWARE

RODLYN MERCHANDISING

ROMULO PINGUL

S. G. DE LEON

SAN JOSE LUMBER & HARDWARE, INC.

SAN MIGUEL TRADING

SANDIGAN LUMBER COMPANY

SEASON'S CONSTRUCTION

SGM CONST. & SUPPLY

SHAN LUMBER

ST. DOMINIC LUMBER & HARDWARE

TABLERIA MAHUSAY

TOWNSITE TRADING

UMLAS TRADING

UNIPLY GEN. MDSE.

WHITE ORCHIDS TRADING

ZENY & ABEL'S CONCRETE PRODUCTS & CONST.

SUPPLY

NCR

143 BUILDERS

366 MERCHANDISING CENTER

3J'J TRADING CORP.

828 HARDWARE & GEN. MDSE.

A.BONAMY ENTERPRISES

A.BONIFACIO CONST. SUPPLY

ABC LUMBER

AC ENTERPRISES

ACB LUMBER & HARDWARE

ACS HARDWARE & ELECTRICAL SUPPLY

ACTION LUMBER

ADDITION LUMBER, INC.

ADELANTE (SPACE 118)

AG & P CO.

ALBAROSE ENTERPRISES

ALPHA LUMBER & CONST. SUPPLY, INC.

AMA KD WOOD MERCHANDISE CORP.

AMITYVILLE TRADING

ANNJUDEE COMMERCIAL

ANTON CONST. SUPPLY

APEX HARDWARE & CONST. SUPPLY

A-PLUS BUILDERS

APOLLO LUMBER

ARABIA HIGHWAY LUMBER & HARDWARE

ARBOR ENTERPRISES

ASA LUMBER & CONST. SUPPLY

ASAHI GLASS PHILIPPINES INC.

ASIA'S 168 CONST. SUPPLY CO.

AVENDANO LUMBER & HARDWARE

AWARD BUILDERS CENTER

B. G. I. ENTERPRISES

B.V. CONSTRUCTION SUPPLY

BAGGAO CONSTRUCTION

BANAHAW LUMBER & HARDWARE

BANSON LUMBER CORP.

BANWOOD CONSTRUCTION CENTER

BASSWOOD CONST. SUPPLY, INC.

BAYVIEW MARKETING

BEDEC HARDWARE

BEST LUMBER TRADING

BESTCON ENTERPRISES

BIG HORN ENTERPRISE

BONANZA BUILDERS CENTER, INC.

BORDEN INT'L. PHILIPPINES INC.

BOSTON BUILDERS

BRICK WOOD TRADING

BRIGHTWAY COMMERCIAL

BRILLIANT DRAGON TRDG. CORP.

BUILDERS LUMBER

BULACAN CONST. SUPPLY

C. G. E. LUMBER

CAMP JOHN HAY DEVELOPMENT CORP.

CANADA LUMBER

CANUMAY WOOD CORP.

CARAGA FILCHIN CORP.

CBT BUENAS ENTERPRISES CORP.

C-D ELECTRICAL SUPPLY

CENTRAL ASIA HARDWARE

CENTRAL PARAÑAQUE CONST. SUPPLY

CHAMPION WOODWORKS CORP.

CJ CONST. SUPPLY

CNT LUMBER & CONST. SUPPLY

CONSOLIDATED WOOD

CONTRACT ENVIRONMENTAL PHILS., INC. (CEPI)

CS RICHWOOD

CTS ELECTRICAL & GEN. MDSE.

D. J. K. CONST. SUPPLY

DALLAS HARDWARE & CONST. SUPPLY

D-C ELECTRICAL SUPPLY

DEE COMMERCIAL

DIMASALANG HARDWARE, INC.

DON ANTONIO LUMBER & CONST. SUPPLY, INC.

DRACO WOOD MARKETING

DRACOPOWER HARDWARE & GEN. MDSE.

EASTERN BUILDERS ENTERPRISES

ECHAVAL ENTERPRISES

EH-BHOY BUILDERS & CONST. SUPPLIES

EL CAVITEÑO LUMBER & CONST. SUPPLY

ELCO LUMBER CORPORATION

ELITE CONST. SUPPLY, INC.

ELITE LUMBER & CONST. SUPPLY

ELLEN ROBERT CO., INC.

ELNA ENTERPRISES

ETERNITY LUMBER & CONST. SUPPLY

EVERBEST SALES CENTER

EVEREST LUMBER

EVERSHINE LUMBER & HARDWARE

EXCELL CONTRACTORS DEVELOPERS, INC.

EXTENSIVE WOOD

F & R MACAPIA TRADING

F. S. YAP CONST. & GEN. MSDE.

F.BONAMY ENTERPRISES

FAMILY CONST. SUPPLY & GEN. MDSG.

FAMOUS LUMBER & CONST. SUPPLY

FAR EASTERN PLYWOOD LAMINATION, INC.

FILWOOD ENTERPRISES CO., INC.

FINLEVI HOME BUILDERS, INC.

FIRST RELIABLE METAL WOOD

FORMAPLY INDUSTRIES, INC.

G. L. CONST. SUPPLY

G. P. L. LUMBER & CONST. SUPPLY

GALAXY CEMENT CENTER

GEAR ON COMMERCIAL

GENMART WOOD DEV'T CORP.

GILBERT DEVELOPMENT CORP.

GINTONG DAGAT LUMBER

GLOBEMASTER TRADING - IMUS BRANCH

GOCHECO P.P. CO., INC.

GOLDEN COLOR ENTERPRISES

GOOD WOOD LUMBER & HARDWARE SUPPLY

GORBY WOOD TRADING

GRACE LUMBER

GREAT 7 MARKETING

GREENFIELD LUMBER & CONST. SUPPLY, INC.

GRF CORP.

GRM TRADING

GUADALUPE LUMBERYARD & SARI-SARI STORE

GUARANTY HARDWARE & CONST. SUPPLY

HERMANO'S BUILDER

HERMINIA MULINGBAYAN TRADING

HERVIC HARDWARE & CONST. SUPPLY

HOLYWOOD HARDWARE LUMBER & CONST. SUPPLY

HOMEWOOD LUMBER & CONST. SUPPLY

F. BLANCO'S TRADING CONST. SUPPLY

IDEAL LUMBER

INFINITY WOOD CORP.

INTERCORP ENTERPRISES

INTER-ISLAND LUMBER & HARDWARE

JJS MARKETING

J. RICH GENERAL MDSE.

J.N. COMMERCIAL CENTER

JAIMES S. CANILANG HARDWARE

JANS ENTERPRISE

JECAR TRADING CORPORATION

JERLAINE LUMBER & CONST. SUPPLY

JM CONSTRUCTION

JNC TRADING

JORDAN TRADING GEN. MDSE.

JOROSAL HARDWARE CONST. SUPPLY

JPC-BUILDERS CENTER

JUNTAY & COMPANY

K VILLE HARDWARE

K. BONAMY ENTERPRISES

KABAYAN ENTERPRISES

KALENTONG CONST. SUPPLY

KERRIGAN GENERAL MDSE.

KIAN SENG TRADING

KING MASTER CONST. SUPPLY INC.

LCS CONST. SUPPLY

LONG LIVE LUMBE & CONST. SUPPLY

LUCKY FORTUNE GENERAL MDSE.

LUCKY MERCHANDISE INC.

LUIS LUMBER & CONST. SUPPLY

M & S COMMERCIAL

MADE (MARKET DEVELOPERS), INC.

MADERINE COMMERCIAL

MAKATI AVENUE GRAVEL & SAND

MAKATI FINEST LUMBER & HARDWARE

MALAYA LUMBER & CONST. SUPPLY, INC.

MANABE HARDWARE & GEN. MDSG.

MANDALUYONG LUMBER

MANDALUYONG SINCERE HDWE & ELECTRICAL SUPPLY

MANILA MAHOGANY CORP.

MANILA MAHOGANY MARKETING CORP.

MANLY CONST. SUPPLY

MARBIN BUILDERS

MARCEL HARDWARE & CONST. SUPPLY

MATIMCO, INC.

MCGK WOODWORKS, INC.

MCLAINE TRADING

MEGACOM CONST. SUPPLY

METRO LUMBER HARDWARE & CONST. SUPPLY

MIDLAND CONSTRUCTION

MIDWAY MARKETING

MINDANAO AVENUE CONST. SUPPLY

MINDORO LUMBER

MUNOZ CONST. SUPPLY

N. E. EVERBEST LUMBER & HARDWARE

NANYUN CONST. SUPPLY

NEOPOLITAN COMMERCIAL

NEW AYALA LUMBER & HARDWARE

NEW BEST CHOICE LUMBER & GEN. MDSE.

NEW CAINTA LUMBER & HARDWARE

NEW CORONA LUMBER

NEW COSMOPOLIATN LUMBER & HARDWARE

NEW FAIRWOOD CONST. SUPPLY

NEW GOLDEN TOWN LUMBER

NEW KALENTONG LUMBER

NEW MARVIN LUMBER& GEN. MDSE

NEW OSAKA LUMBER

NEW PAMPLONA LUMBER & CONST. SUPPLY, INC.

NEW SABARTE HARDWARE

NEW SANDALWOOD LUMBER & CONST. SUPPLY

NEW SBJ MDSE. & ELECTRICAL SUPPLY

NEW SPRING LUMBER

NEW STO. DOMINGO LUMBER & HARDWARE

NEW TROPICAL LUMBER & CONST. SUPPLY

NEWTOWN HARDWARE & ELECTRICAL SUPPLY

NHL CONST. SUPPLY

NORTHLANDIA ENTERPRISES

NOVALICHES CONST. SUPPLY

OLC WOOD, INC.

OMEGA LUMBER CORP.

OZIGO LUMBER CORP.

P. CASAL LUMBER

P.V. LUMBER & CONST. SUPPLY

PACO ASIA PLUMBING & HARDWARE

PACWOOD, INCORPORATED

PAN MERCHANDISING & CONST. SUPPLY

PAN PLY MARKETING

PARKWOOD CONST. SUPPLY

PASIG UNITED LUMBER

PHIL. TIMBER VALLY TRADING CORP.

PHIL-AUSTRALIAN BRASS BED, INC.

PHILUX INCORPORATED

PIO VALENZUELA LUMBER

POWER COMMERCIAL & INDUSTRIAL DEV'T. CORP.

POWER LUMBER

PP GOCHECO

PRESTON MARKETING

PRIME MAHOGANY PRODUCERS CORP.

PRINCESS BUILDERS & GEN. MDSE. CO.

PS CONCRETE PRODUCTS & GEN. MDSE.

PSM BUILDERS

PURITY TIMBER AGGREGATES CORP.

PZ & SON'S, INC.

Q. C. DAPITAN LUMBER & CONST. SUPPLY

R.S.J. WOOD PRODUCTS

RATIONAL LUMBER & HARDWARE INC.

RAUTE WOOD

RAY & GEM CONST. SUPPLY

RAYWOOD HAND-CRAFTED FURNITURE

RESINS INCORPORATED

RGC CONST. SUPPLY

RHI-AL CONST. SUPPLY

RICHFIELD LUMBER & CONST. MATERIALS

ROCKWELL LUMBER & HARDWARE

ROLEME TRADING & LUMBER DEALER

ROMY'S BUILDER CENTRUM

S & L HARDWARE

S.M. HARDWARE CORPORATION

SABILE CONST. SUPPLY

SAN ANDRES CONST. SUPPLY

SAN LORENZO BUILDERS CENTER CORP.

SIMCA CONST. SUPPLY

SIZES & DIMENSION SALES, INC.

SKAI WORLD INTERNATIONAL, INC.

SKY-H LUMBER

SKYRISE LUMBER & HARDWARE

SOLAR WOOD SALES

SOLEX ENTERPRISES

SOLID NINE LUMBER & CONST. SUPPLY

SOON CHIONG TRADING

SOUTHSTAR LUMBER & CONST. SUPPLY

SPECIFIED BUILDERS CENTER

SPEED MASTER LUMBER

STA. MONICA LUMBER & HARDWARE

STRAWBERRY FOODS CORP.

SUCAT IMPERIAL LUMBER & HARDWARE

SUCCESS TRADING CONST.

TALIPAPA LUMBER

TEAMWOOD TRADING

TENSILE BUILDERS SUPPLY

TIGERWOOD TRADING & CONST. SUPPLY

TIMBEREX CORPORATION

TOPWOOD LUMBER & HARDWARE CO.

TRAMSWOOD MARKETING

TREND WAY BUILDERS, INC.

TRION TRADE, INC.

TRIUMPH LUMBER

UCK MARKETING

UNION LUMBER

UNITED FANCY PLYWOOD CORP.

UNITY BUILDERS CENTER

UNIWOOD LUMBER & CONST. SUPPLY

V. ROQUE CORP.

VIC-JAK TRADING

VICTOREX LUMBER & CONST. SUPPLY

VIEW MASTER TRADING CORP.

VIVA LUMBER

WATKINS YOUNG CO., INC.

WBS TRADING

WENCO CORPORATION

WILLTOP HARDWARE & ELECTRICAL SUPPLY

WILPHEN COMMERCIAL

WILSTRONG LUMBER & HARDWARE

WIL-VIC CONST. DEVELOPMENT CORP.

WOOD CITY ENTERPRISES CO.

WOOD FACTORS ENTERPRISES

WOOD MASTER ENTERPRISES

WOOD PLAZA CORPORATION

YELLOW HAT CONST. SUPPLY

ZADOK MERCHANDISING

ZAPOTE BUILDERS CENTRE
ZEUS COMMERCIAL

REGION IV

202 LUMBER & HARDWARE

4-ML GENERAL MERCHANDISING

767 WOOD PRODUCTS

A & L LUCKY TRADING

A. ARELLANO HARDWARE

A.H. DE CASTRO CONST. SUPPLY & GEN. MDSE.

A.C.C. LUMBER

AA BUILDERS CENTER

AA LUMBER HARDWARE & CONST. SUPPLY

ACCI CONSTRUCTION SUPPLY

AGATHA CONCRETE PRODUCTS & CONST. SUPPLY

ALIWOOD TRADING CORP.

ALMARS LUMBER & HARDWARE

AMORADO CENTRAL TRADING., INC.

AMT CONST. SUPPLY & GEN. MDSE.

ANGEL'S WOODCRAFT & LUMBER RETAILER

ARIESTRADE COMMERCIAL, INC.

ARSENIA COMMERCIAL CENTER

ASI COCO & CONST. SUPPLY

AUGUSTO A. REYES, JR. LUMBER & HARDWARE

AUSTRIA FURNITURE AND SASH FACTORY

AV BORBON TRADING

B. MULINGTAPANG GEN. MDSE. & CONST. SUPPLY

BAGONG PAG-ASA PRODUCERS COOP.

BAGONG SILANG HARDWARE

BANNER INTERNATIONAL CORP.I

BATANGAS LUMBER & IND. SALES CORP.

BAUAN DRIVE-LINE TRADING CORP.

BCA CONST. SUPPLY

BEROYA'S CONST. SUPPLY

BEST CHOICE CONST. SUPPLY & GEN. MDSE.

BEST MAR LUMBER & HARDWARE

BIÑAN CRESTWOOD LUMBER & HARDWARE

BIÑAN GOLDWELL BUILDER'S CENTER

BIÑAN ORIENTAL LUMBER & HARDWARE

BIÑAN SAN VICENTE CONST. SUPPLY

BONGABONG BUILDER'S LUMBER & HARDWARE

BUHAY LUMBER & HARDWARE

C. B. F. LUMBER & HARDWARE SUPPLY

C. R. S. HARDWARE & CONST. SUPPLY

CAINTA TRADING CO., INC.

CALIT-CALIT TRADING & CONST. SUPPLY

CARMONA GLOBE MARKETING CORP.

CAVITE LUMBER & HARDWARE

CAVITE TIMBER FACTORY OUTLET INC.

CCB HARDWARE & CONST. SUPPLY

CELIA FOREST PRODUCTS & BY-PRODUCTS

CENTRAL HARDWARE

CMC LUMBER & CONST. SUPPLY

COLLEGE MERCHANDISING

CONSTRUCTION DEPOT CORP.

CRISANTA TRADING

D. Y. C. ENTERPRISES

DEUTCH HARDWARE & CONST. SUPPLY

DRAGON YEAR HARDWARE & CONST. SUPPLY

DSL MERCHANDISING

E. AMORADO GENERAL MOSE.

E. O. MERCHANDISING

E.V.Y. CONST. & DEV'L. CORP.

ECS CONST. SUPPLY

ED HARDWARE & CONST. SUPPLY

EDSON TRADING

EFCO LUMBER & HARDWARE

ELEGENCIA LUMBER & CONST. SUPPLY

ELWOOD HARDWARE & CONST. SUPPLY

EVELYN HARDWARE & CONST. SUPPLY

EYF ENTERPRISES

F. B. ENTERPRISES

F. L. SOLIS CONST. SUPPLY & GEN. MDSG.

F. T. M. CONSTRUCTION SUPPLY

FACTORIA NASUGBU, INC.

FAELNAR WOOD TRADING

FELICIA SAN ROQUE BUILDERS & CONST. SUPPLY CORP.

FIRST ABD CONST. SUPPLY

FIRST PAG-ASA TRADERS & CONST. SUPPLY CORP.

FMC GRAVEL & SAND LUMBER & HARDWARE

FMC LUMBER & HARDWARE

FMH GEN. MDSE, LUMBER & CONST. SUPPLY

GLENN J. YU ENTERPRISES

GML HARDWARE & CONST. SUPPLY

GOLDEN DRAGON STRUCTURAL & MERCANTILE CO.

GREG MANUEL ENTERPRISES

GUMACA NEW TIMES TRADING & LUMBER

HONG SUN HARDWARE

IMUS LUMBER & MERCHANDISE CO., INC.

INTEGRATED POLE DISTRIBUTORS, INC.

J & H CONSTRUCTION SUPPLY

J. M. REYES CONST. SUPPLY & GEN. MDSE.

J. J. LOPEZ GENERAL MERCHANDISING

JAT'S GEN. MDSE.

JCD MARKETING

JESMA HARDWARE & LUMBER SUPPLY

JFT GENERAL MERCHANDISE & HARDWARE

JKW GENERAL MERCHANDISE

JNC YOUNG'S COMMERCIAL & GEN. MDSE.

JOHNLEXTER ENTERPRISES

JOYME CONST. SUPPLIES, INC.

K & Y CONST. SUPPLY, INC.

K. T. CONST. SUPPLY, INC.

KABAYAN LUMBER CORP.

KAONG LUMBER

KELLY HARDWARE & CONST. SUPPLY

KEYSTONE CONCRETE PRODUCTS & GEN. MDSG.

KING YING TRADING LBR & HARDWARE CONST. SUPPLY

KOPPERS TIMBER PRESERVATION PTY. LTD.

LEMERY LUMBER

LENY'S HARDWARE AND LUMBER SUPPLY

LITO'S BUILDERS & CONST. SUPPLY

LIWANAG GENERAL CONST. & SUPPLY

LOLITA LUMBER & HARDWARE

LPL LUMBER DEALER

LUCBAN BUILDER'S & CONST. SUPPLIES, INC.

LUCENA CENTRAL LUMBER & HARDWARE

LUCENA MABUHAY LUMBER & HARDWARE

LUCENA MARKTOWN CONST. SUPPLY

M. VILLANUEVA TRADING

MARIKIT CONST. SUPPLY, INC.

MARSAN 2 MINI-LUMBER & GEN. MDSE.

MASINAG BUILDERS & CONST. SUPPLY

MAXDYME LUMBER & CONST. SUPPLY MAYAPA HARDWARE & GEN. MDSE.

MINDORO DE LUXE HARDWARE & LUMBER, INC.

MJL MARKETING ENTERPRISES

MONTALBAN ASIA CONST. CO.

N.T. SAMSON HARDWARE & CONST. SUPPLY

NAIC CONST. SUPPLY

NATIONAL LUMBER

NATIVE LUMBER

NEW ANAYO II LUMBER & HARDWARE

NEW APOLLO LUMBER CO.

NEW CITY LUMBER & HARDWARE

NEW DASMARIÑAS ALLIED LUMBER & HARDWARE, INC.

NEW JOHNLEX HARDWARE

NEW LALAAN TRADING CORP.

NEW LAS PIÑAS LUMBER & HARDWARE

NEW LIFEMARKETING & CONST. SUPPLY

NEW LITE CONST. SUPPLY, INC.

NEW MEGA CONCRETE PRODUCTS & CONST. SUPPLY

NEW PHIL. LUMBER & CONST. SUPPLY

NEW TANZA NATIONAL LUMBER & GEN. MDSE.

NEW TOP STEEL BUILDERS CENTER, INC.

NIKO TRADING CORP.

NORTHWEST BUILDER CENTER

O & S LUMBER & CONST. SUPPLY

O.H. MARTINEZ TRADING

ODIONGAN TAN'S LUMBER & HARDWARE

OLIMAR TRADING

OLIVAREZ BUILDERS CENTER

ONO HARDWARE AND LUMBER

PAGODA INDUSTRIAL ENTERPRISES

PALICO GLOBE MARKETING

PATENA HARDWARE

PATMON HARDWARE LBR. & CONST. SUPPLY

PAULA LIM LUMBER & HARDWARE

PEAK RICH LUMBER CORP.

PEÑA LUMBER DEALER

PERSIA TRADING, INC.

PHI-SIA MARKETING

PHOENIX CONST. SUPPLY

PILA HARDWARE & CONST. SUPPLY

PIRUSS ENTERPRISES

POWERLITE LUMBER & CONST.

PRIME WOOD CONST. & MARKETING INC.

OUEZON VICTORY LUMBER

R.E. MERCADO GENERAL MSDE.

R.O. MATULOY GEN. MDSE & CONST. SUPPLY

RDK CONST. SUPPLY

RDL HARDWARE & CONST. SUPPLY

REGLOS MARKETING

RENE RACIMO LUMBER & HARDWARE

RICALLMOND ENTERPRISE

RICOR ENTERPRISES

RIVERSIDE LUMBER

RMC HARDWARE & ELECTRICAL SUPPLY

RMR GRAVEL & SAND & CONST. SUPPLY

ROANN CONST. & SUPPLIES

ROSE INDUSTRIES, INC.

ROYAL TIGER HARDWARE

S. ALCAZAR ENTERPRISES

S.L. BALAYAN CONST. SUPPLY

S-9 CONST. SUPPLIES

SALES MASTER GEN. MDSE.

SALINAS PLAZA CONST. SUPPLY

SALUDO'S TRADING

SAMLI TRADING & CONST. SUPPLY

SANGALANG HARDWARE & CONST. SUPPLY

SANTA G. PEREZ TRADING & CONST. SUPPLY

SEVEN PILLARS ENTERPRISES

SHERWIN CONSTRUCTION

SHUTTLE HARDWARE & CONST. SUPPLY

SILANGAN LUMBER & CONST. SUPPLY

SNS TRADING CORP.

SOCIETY CONSTRUCTION SUPPLY

SOUTH KINGDOM CONST. SUPPLY

SOUTHWOOD MARKETING

ST. ROSE CONCRETE PRODUCTS & LUMBER SUPPLY

STA. CRUZ JOY ENTERPRISES

STA. CRUZ LUMBER HARDWARE & AUTO SUPPLY CORP.

STA. ROSA HARDWARE & CONST. SUPPLY

STEEL BUCKS CONST. SUPPLY

SUNLIGHT BUILDERS CENTER, INC.

SUPER-NINE LUMBER & CONST. SUPPLY

TABLERIA CENTRAL

TABLERIA CENTRAL - MAIN

TABLERIA LA CONFIANZA CO., INC.

TABLERIA LIAN

TAYTAY SASH CONTRACTORS COOP.

TEREVI COMMERCIAL, INC.

TIAONG TRADING

TOPYIELD HARDWARE & GEN. MDSE.

TOPYIELD HARDWARE & GEN. MDSE.-BRANCH

UNI-BEST HARDWARE & GEN. MDSE., INC.

V. B. DE SEVILLA ENTERPRISES

VAL'S CONSTRUCTION

VC SAPUTIL LUMBER DEALER

VESH CONST. SUPPLY SASH FACTORY & WOODWORKS
VICTON MARKETING & GEN. CONSTRUCTION
VR PATRON HARDWARE LUMBER & CONST. SUPPLY
W. DELAS ARMAS GRAVEL & SAND & CONST. SUPPLY
WELCOME LUMBER & HARDWARE
WILDIX CONST. SUPPLY
WOOD HAVEN MERCHANDISING
YAN-AN CONST. SUPPLY
YOUNG'S LUMBER & HARDWARE

REGION VII

DUMAGUETE PLANNING MILL & LBR. YARD CO., INC. FEAXIM TRADERS, INC.
GREEN PEAKS WOOD RESOURCES
LORIEN MARKETING
MAITLAND SMITH CEBU, INC.
RACE MARKETING
WICKER & VINE, INC.

REGION IX

ISAIAS TOP MARKETING CORP.

JP TAWI-TAWI INT'L. TRADING CORP.

MINDANAO REALM DEVELOPMENT & MDSG. CO.

REGION X

AJ WOOD PRODUCTS, INC GULAYON MINI-SAWMILL & LUMBER YARD. MINDANAO TIMBER CORP.

REGION XI

ALSONS TALAINGOD MULTI-PURPOSE COOP
ALTHEA WOOD RESOURCE
ASIA PULP & PAPER INTEGRATED MILLS, INC.
BNC WOODCRAFT
BULAKANON TIMBER & WOODWORKING SHOP
CARBES MARKETING & GEN. MDSE
CAYCAY ENTERPRISES
DAVAO ESP RESOURCES, INC.
DAVAO VHS CO., INC.
DIOFEL MARKETING
DTS LUMBER & CONST. SUPPLY
EDITHA VILLAHERMOSA
EM PAYOT LUMBER
EMMA COCO LUMBER

F. A. NIPA LUMBER DEALER FLORA LOQUINTE GEMARINO LUMBER DEALER HEROBEN LUMBER & CONST. SUPPLY I.NEO ENTERPRISES IGANGON FARMERS MULTI-PURPOSE COOP. (IFMPC) JAMIANA WOODCRAFT JBL LUMBER JEROME CONST. SUPPLY JNA LUMBER DEALER JOJIMCE WOODCRAFT JOMAN'S LUMBER JRL LUMBER LABRADOR LUMBER & CONST. SUPPLY M. D. B. ENTERPRISES MABINI INDUSTRIAL TREE PLANTATION, INC. MAGDUM WOOD CORE INDUSTRY MENDELUZ DELA SILVA MINTRADE (DAVAO) CORP. NAVALTA'S WOOD CRAFT & FURNITURE SHOP NONOY LUMBER & CONST. SUPPLY OLIVEROS LUMBER DEALER ORIENT WOOD INDUSTRIAL CO., INC. PETRA MINDANAO LUMBER POLONG'S WOODCRAFT & SAWMILL RR WASTE LUMBER DEALER SHAOLIN WOOD INDUSTRIES TORREMONIA ENTERPRISES **ZUSIMA SOLIS**

CARAGA REGION

ARROWOOD INDUSTRIES, INC.
TRISTAN COMMERCIAL & INDUSTRIAL CORP.

Report of Independent Public Accountants

SyCip Gorres Velayo & Co

6760 Ayala Avenue 1226 Makati City Philippines

Tel 632 891 0307 Fax 632 819 0872

www.sgv.com.ph

The Board of Directors
Philippine Wood Producers Association, Inc.

Jylip, Roms, Valayo & Co.

We have audited the accompanying statements of assets, liabilities and members' equity of Philippine Wood Producers Association, Inc. (a nonstock, nonprofit corporation) as of December 31, 2001 and 2000, and the related statements of revenues and expenses, changes in members' equity and cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Philippines. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and members' equity of Philippine Wood Producers Association, Inc. as of December 31, 2001 and 2000, and its revenues and expenses and its cash flows for the years then ended in conformity with accounting principles generally accepted in the Philippines.

PTR No. 6723221

January 2, 2002

Makati City

April 29, 2002

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC.

(A Nonstock, Nonprofit Corporation)

STATEMENTS OF ASSETS, LIABILITIES AND MEMBERS' EQUITY

	December 31		
	2001	2000	
ASSETS			
Current Assets			
Cash	₽ 407,081	₱330,489	
Receivables - net (Note 3)	2,441,345	2,290,512	
Total Current Assets	2,848,426	2,621,001	
Noncurrent Assets			
Property and equipment - net (Note 4)	108,783	119,788	
Other assets	9,700	9,700	
Total Noncurrent Assets	118,483	129,488	
TOTAL ASSETS	P 2,966,909	₽2,750,489	
LIABILITIES AND MEMBERS' EQUITY			
Current Liability			
Accounts payable and accrued expenses	₽296,609	₱147,51 <mark>5</mark>	
Members' Equity	2,670,300	2,602,974	
TOTAL LIABILITIES AND MEMBERS' EQUITY	P 2,966,909	₽2,750,489	

STATEMENTS OF REVENUES AND EXPENSES

	Years Ended December 31		
	2001	2000	
REVENUES			
Membership and assessment dues (Note 2)	P4,213,748	₽5,891,728	
EXPENSES	*1		
Meetings and conferences	1,211,696	275,978	
Subscription and publication	851,781	50,829	
Salaries, wages and employee benefits	820,605	850,802	
Donations and gifts	757,654	489,788	
Public relations and information	723,007	2,204,057	
Transportation and travel	685,716	536,325	
Professional fees	588,000	458,250	
Office expenses	440,250	368,571	
Representation and entertainment	355,688	442,101	
Condominium expenses, light and water	291,757	207,541	
Telephone, telegram and postage	203,072	181,897	
Insurance	111,163	55,392	
Provision for doubtful accounts	63,365	725,204	
Taxes and licenses	48,728	40,375	
Depreciation and amortization	36,488	16,962	
Others	312,765	179,145	
	7,501,735	7,083,217	
LOSS FROM OPERATIONS	3,287,987	1,191,489	
OTHER INCOME (Note 5)	3,355,313	1,391,068	
EXCESS OF REVENUES OVER EXPENSES	₽67,326	₱199,579	

See accompanying Notes to Financial Statements.

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC.

(A Nonstock, Nonprofit Corporation)

STATEMENTS OF CHANGES IN MEMBERS' EQUITY

FOR THE YEARS ENDED DECEMBER 31, 2001 AND 2000

BALANCE AT DECEMBER 31, 1999	₽2,403,395
Excess of revenues over expenses	199,579
BALANCE AT DECEMBER 31, 2000	2,602,974
Excess of revenues over expenses	67,326
BALANCE AT DECEMBER 31, 2001	₱2,670,300

See accompanying Notes to Financial Statements.

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC.

(A Nonstock, Nonprofit Corporation)

STATEMENTS OF CASH FLOWS

	Years Ended December 3		
	2001	2000	
CASH FLOWS FROM OPERATING ACTIVITIES		*	
Excess of revenues over expenses	₽67,326	₱199,579	
Adjustments for:			
Provision for doubtful accounts	63,365	725,204	
Depreciation and amortization	36,488	16,962	
Operating income before working capital changes	167,179	941,745	
Increase in receivables	(214,198)	(719,202)	
Increase (decrease) in accounts payable and accrued expenses	149,094	(108,427)	
Net cash provided by operating activities	102,075	114,116	
CASH FLOWS FROM INVESTING ACTIVITY			
Additions to property and equipment	(25,483)	(136,750)	
NET INCREASE (DECREASE) IN CASH	76,592	(22,634)	
CASH AT BEGINNING OF YEAR	330,489	353,123	
CASH AT END OF YEAR	₽407,081	₱330,489	

See accompanying Notes to Financial Statements.

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC.

(A Nonstock, Nonprofit Corporation)

NOTES TO FINANCIAL STATEMENTS

1. Organization

Philippine Wood Producers Association, Inc. (the Association) is an association of corporations, partnerships and individuals engaged in logging, sawmilling, veneer and plywood manufacture, wood preservation, and other related activities. The Association was incorporated as a nonstock, nonprofit corporation which aims to achieve unity in the wood industry under a single integrated association that would serve as spokesman for the entire wood industry in its continuing dialogue with government authorities. Its services, programs and activities are all geared towards the promotion and development of the lumber and plywood industry.

The Association is exempt from the payment of income tax with respect to revenues received in accordance with the provisions of Sec. 30 (f) of the amended National Internal Revenue Code which was passed into law effective January 1, 1998.

The Association had 7 employees in 2001 and 2000. The registered office address of the Association is at 3rd Floor, LTA Building, 118 Perea Street, Legaspi Village, Makati City.

2. Summary of Significant Accounting Policies

Basis of Preparation

The accompanying financial statements have been prepared under the historical cost convention and in conformity with accounting principles generally accepted in the Philippines.

Adoption of New Standards

The Company adopted the following Statements of Financial Accounting Standards (SFAS) which became effective on January 1, 2001:

- SFAS No. 1 (revised 2000), Presentation of Financial Statements
- SFAS No. 13 (revised 2000), Net Income or Loss for the Period, Fundamental Errors and Changes in Accounting Policies
- SFAS No. 22 (revised 2000), Cash Flow Statements

Following the new presentation rules under SFAS No. 1 (revised 2000), SFAS No. 13 (revised 2000) and SFAS No. 22 (revised 2000), prior year financial statements were restated to follow the format prescribed by these new standards. Changes made pertain principally to the presentation statements of revenues and expenses and cash flows and the inclusion of statements of changes in members' equity and additional disclosures as required by the new standards.

Membership and Assessment Dues

Membership dues of Timber License Agreement (TLA) holders, sawmillers and associate members are based on monthly fixed rates. Assessment dues of TLA holders are computed based on the annual allowable cuts.

Cash

Cash includes cash on hand and with banks.

Receivables

Receivables are stated at face value, after allowance for doubtful accounts.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method based on the estimated useful lives of the assets ranging from 4 to 15 years. Leasehold improvements are recorded at cost and are being amortized over the terms of the lease or useful lives of the assets, whichever is shorter. Ordinary repairs and expenditures which do not benefit future periods are expensed as incurred.

3. Receivables

This account consists of:

	2001	2000
Members	₽2,590,481	₽2,272,977
Others	205,197	308,503
	2,795,678	2,581,480
Less allowance for doubtful accounts	354,333	290,968
	₽ 2,441,345	P2,290,512

4. Property and Equipment

This account consists of:

	2001	2000
Condominium office building	P1,010,396	₱1,010,396
Office equipment	391,539	374,539
Office furniture, fixtures and improvements	147,526	139,043
	1,549,461	1,523,978
Less accumulated depreciation and amortization	1,440,678	1,404,190
	P108,783	₽119,788

5. Other Income

This account consists of:

	2001	2000
Donations and contributions	P1,729,500	₽_
Registration and entrance fees	581,577	1,310,500
Special assessment dues	563,304	10,266
Interest income from trust fund	443,250	72772
Others	37,682	70,302
	₽ 3,355,313	₱1,391,068

6. Other Matter

On April 18, 2004, the Company's Board of Directors approved the amendment of the Company's Articles of Incorporation extending the Company's term of existence for another 50 years from and after the date of incorporation. Such amendment was approved by the Securities and Exchange Companyission on December 6, 2001.

The Prayer of the Forest

Mani I am the Warmth of your home in the cold winter night and the protective shade when summer's sun is strong. I am the Framework of the roof to your house and the Top to your table;

The Bed in which you sleep and the Timber which you fashion your boats

I am the Handle to your hoe and the Door to your hut.
I am the Wood of your cradle and the Boards of your coffin
I am the Bread of kindness and the Flower of beauty
Hear my prayer: destroy me not!

· Unser Wald

Golden Amniversary Highlights

