ANNUAL REPORT 2005



Philippine Wood Producers Association

Jhe Board of Directors of the Philippine Wood Froducers Association, by unanimous concurrence, submits herewith the Statement and Annual Report of the Chairman of the Board and the President of the Association as its Report to the Members for the year ended December 31, 2005.

FERNANDO'A. L Chairman

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ANTOMO C. OLIZON President

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INDUSTRY INFORMATION

RESOURCES

	2004	2005р	Percentage Change
TLA's in existence, number	13	18	38
Annual allowable cut, '000 cu m ^{<1}	177	111	-37
Forest area under license, '000 ha	520	825	59
ITPLA's (IFMA), number	192	178	-7
ITPLA'S (IFMA), area, '000 ha	710	714	1

1 PRODUCTION (Volume in '000 cum)

	2004	2005р	Percentage Change
Logs ^{<2}	768	581	-24
Lumber	339	241	-29
Plywood ^{<3}	386	194	-50
Veneer	385	253	-34

Ś. EXPORTS (Volume in '000 cum or as specified; Value in '000 US\$, FOB)

	20	04	200	05р	Percentag	e Change
	Volume	Value	Volume	Value	Volume	Value
Logs	2	60	<1	3	-50	-95
Lumber ^{<4}	125	9,737	130	8,487	4	-13
Plywood	48	17,703	40	17,778	-17	<1
Veneer	7	3,251	6	3,712	-14	14
Other wood-based manufactured articles ('000 GK)	67,958	122,283	76,614	137,699	13	13
Furniture, n.e.s. of wood ('000 GK)	100,887	294,354	99,126	239,459	-2	-19

100 IMPORTS (Volume in '000 cum or as specified; Value in '000 US\$, CIF)

	20	04	200	05р	Percentag	e Change
	Volume	Value	Volume	Value	Volume	Value
Logs	185	17,877	165	23,838	-11	33
Lumber	247	88,401	362	117,742	47	33
Plywood	42	28,602	78	55,158	86	93
Veneer	60	16,428	67	17,923	12	9
Other wood-based manufactured articles ('000 GK)	9,531	6,372	13,570	7,863	42	23
articles (1000 GK)	9,531	0,372	15,570	7,863	42	23

Source: Data furnished by FMB/DENR, p-preliminary as of 18 July 2006

- <1 Exclude AAC of IAOP not yet approved
- <3 Industry figures somewhat higher than indicated here.
- <2 All forms mostly plantation logs.
- <4 Finished lumber only, raw lumber not allowed for export.

ASSOCIATION INFORMATION

	2004	2005	Percentage Change
Regular Members	74	64	-14
Associate Members	1,290	1,150	-11
Revenues	P 7,892,029	9,635,443	22
Expenses	P 7,932,672	10,669,674	34
Assets	P 3,577,284	2,508,321	-29

To Our Members

WOOD-BASED INDUSTRY IN REVIEW

GLOBAL MARKET

Notwithstanding the slow down in the global economy in 2005 (4.3% in real GDP vs. 5.1% in 2004), caused by higher oil prices and deceleration of trade growth, the overall wood production and trade remained relatively stable per report of the International Tropical Timber Organization (ITTO).

The production of tropical logs in ITTO producer countries in 2005 even went up to 131 million cu m compared to 128 million cu m in 2004, but remained domestically processed: 82% in African, 92% in Asian, and virtually 100% in Latin American countries. Log exports in 2005, however, fell to 10.9 million cu m from 12 million cu m, worth about US\$ 1.6 billion, in 2004. Malaysia was the largest exporter and China, the leading importer.

In 2005, the tropical sawnwood, veneer and plywood outputs of 41 million cu m, 3 million cu m, and 14.5 million cu m, respectively, were practically the same as that in 2004. Sawnwood exports in 2005 were almost at the same level as 2004 of 10.5 million cu m, worth about US\$ 2.2 billion, with Malaysia as the largest exporter and China still the world's largest importer. Tropical veneer exports further improved by 25% in 2005 from 1 million cu m, worth US\$ 491 million, in 2004, with Korea as leading importer. Tropical plywood exports - with Malaysia and Indonesia accounting for over 70% of the total – was like the 2004 level of just under 9 million cu m, worth US\$ 3.1 billion. Japan, absorbing 40% of the total, led all importers.

The exports of secondary processed wood products (SPWP) continued their upward trend to reach US\$ 9.9 billion in 2004. Indonesia, Malaysia, Brazil, Thailand and Mexico accounted for 88% of total exports. China continued to be their major competitor, with SPWP exports worth US\$ 9.5 billion in 2004. The common markets were US and Japan.

Prices for most primary tropical timber products steadily increased in 2005 as supply of raw materials worsened and consumer confidence improved; although log prices have yet to return to the prefinancial crisis levels of 1997.

LOCAL MARKET

The 2005 performance of the Philippines in wood production and trade deviated negatively from the global trend. Nonertheless, the domestic, market remained flat, unlike the more optimistic performance from the previous year better performance, according to industry sources. This situation - highlighted in following sections - was mainly due to the suspension of logging nationwide, imposed on December 08, 2004 but lifted only in March and August, 2005.

INDUSTRIAL ROUNDWOOD OR LOG SUPPLY

The net supply of logs of about 745,000 cu m in 2005 (domestic plus imports sources minus exports) was 22% less than that in 2004 (Table 1)

Table 1 – Log Supply, in 000 cu m							
Source 2004 2005 % Change							
Local	768	581	-24				
Import	185	165	-11				
Export	2	<1	-50				
ADC	951	745	-22				
% Import from ADC	20	22	10				

Source: Interpreted from the yet unpublished 2004 Philippine Forestry Statistics, and the 2005 preliminary data provided by FMB/DENR.

Note: ADC – Apparent Domestic Consumption

and 14% less than the average of the last 5 years (2000-2004). As in past few years, in excess of 65% of local log production came from tree plantations.

The decline in log supply was due to a 24% decrease in local production due to the delay in the lifting of the suspension of logging nationwide as well as an 11% decrease in log imports due to their higher prices.

PRODUCTION, IMPORTATION, AND EXPORT OF PRIMARY WOOD PRODUCTS

The aggregate volume of supply of primary wood products in 2005 – lumber, veneer and plywood - was lower by 20% from that of the 2004 level (Table

Table 2 – Aggregate Primary Wood Products Supply, in 000 cu m						
Source 2004 2005 % Change						
Local	1,110	688	-38			
Import	349	507	45			
Export	180	176	-2			
ADC	1,279	1,019	-20			
% Import from ADC	27	50	85			

Source: Ibid.

Note: Primary wood products refer to lumber, veneer and plywood only.

This was by reason of a 38% reduction in their aggregate production; despite a 45% increase in their aggregate importation. Lumber, veneer and plywood declined by 29%, 34% and 50%, respectively, as imports conversely increased by 47%, 12% and 86%, respectively.

WOOD MARKETS AND TRADE BALANCE

Despite a better performance in 2004, the flat demand for lumber, veneer and plywood in 2005 may still be viewed positively considering the prolonged suspension of logging nationwide and the tight supply of higher priced imported logs that slowed down the wood manufacturing sector.

Total exports was 9% down in terms of value, from US\$ 447 million to US\$ 407 million, fob. Particularly hit were exports of furniture of wood and other wood-based manufartured articles that suffered a 10% decrease, from US\$ 417 million in 2004 to US\$ 377 million, fob. Conversely, total imports of wood commodities increased significantly by 41%, from US\$ 158 million in 2004 to US\$ 222 million, cif, 96% of total was from combined imports of logs, lumber, veneer and plywood.

The 2005 trade balance was still in favor of the country, despite a high export-import ratio (Table 3).

MAJOR ISSUES FACED

Table 3 – Aggregate Export-Import Value, in 000US\$					
	2004	2005	% Change		
Export, fob					
Logs	60	3	-95		
Primary wood products	30,691	29,977	-2		
Downstream wood products	<u>416,637</u>	<u>377,158</u>	<u>-10</u>		
Total	447,388	407,138	-9		
Import, cif					
Logs	17,877	23,838	33		
Primary wood products	133,431	190,823	43		
Downstream wood products	6,372	7,813	<u>23</u>		
Total	157,680	222,524	41		

Source: ibid.

Note: Downstream wood products refer to furniture of wood and other wood-based manufactured articles. Data on the import of furniture of wood not available.

The major issues the wood industry faced could be summarized as: 1) the prolonged suspension of logging nationwide; 2) the higher cost of imported logs and lumber; 3) the restriction on the movement of logs and wood products; 4) the on-and-off restriction on operations of existing wood mills and corollary to this, unrestricted establishment of new mills; and 5) the sudden changes, if not unmaking, of good regulations.

Refer to page 7 for further elaboration.

THE ASSOCIATION

THE LOGGING SUSPENSION CRISIS

The wood industry entered 2005 faced with a crisis caused by the suspension of logging nationwide imposed since December 8, 2004. It was partially lifted by order of President Gloria Macapagal-Arroyo and formalized by Secretary Michael Defensor on March 7, 2005 in Regions 11 and 13 only.

During the intervening period, the Association led a vigorous campaign for the lifting of the said logging suspension.

Key officers of PWPA brought DENR Secretary Michael Defensor to Mindanao in early January for him to appreciate how sustainable forest management is being practiced by our TLA and IFMA members. Meetings were held with columnists of major newspapers, appearances on the shows of leading radio and TV commentators, and a press conference was held explaining the negative impacts of a prolonged logging suspension to the wood industry, in particular and the country, in general. PWPA and the wood industry got favorable coverage from these efforts.

Led by the Association, stakeholders such as the Federation of Philippine Industries, Chamber of Furniture Industry of the Philippines, Philippine Contractors Association, Philippine Lumber Merchants Association and Pallet Manufacturers Association of the Philippines met in early February to put up a common front. A one-page advertisement was published in major newspapers, supported by these organizations as well as the Philippine Chamber of Commerce and Industry, PhilExports, Chamber of Mines of the Philippines and a host of other regional organizations in the country.

Simultaneous rallies held last February 17 by industry workers and their families as well as members of the labor unions concerned in Regions 3, 9, 11 and 13 on February 17 for the lifting of the logging suspension. Some NGOs supported the cause of PWPA.

The Association likewise briefed some key members of both Houses of Congress that some way diverted the momentum from fast-tracking the approval of total logging ban bill at the committee level, to considering seriously the Sustainable Forest Management Act.

The Association approached even some religious leader, like Bro Mike Velarde, and got favorable commitment of support from them.

To Our Members

The whole board of directors of PWPA met with Secretary Defensor on February 22 and 23 to plead for, the lifting of the logging suspension as it offered recommendations on how to protect and pursue sustainable forest development and to achieve stability of the wood industry, including the creation of the Wood Industry Board, similar to but wider in scope of authority than that of Malaysia's.

On March 4 the PWPA held a Special Meeting of the members to apprise them of the efforts being exerted by the Association and to involve them in strategies the Association will undertake. Accordingly, the meeting has strengthened the bond of unity among the members.

From this critical period onward, the Association continued its advocacy for the lifting the logging suspension in other regions so that before the year ended, most TLA and IFMA members were in operations as were our wood processor members who were also critically affected by a series of changes in regulations caused by the logging suspension.

OTHER FRONTS

Following the wood trade mission in Laos in late November of last year which was participated in by Chairman Ferdie Lu and directors Jun Narvaez and Felix Sy wherein they met with President Macapagal-Arroyo during her State visit, President Olizon and directors Stanley Tan, Robert Kua, and Domingo Tan of Tableria Tan Tao together with delegates from CFIP and CMP, joined Secretary Defensor who headed the trade mission to Myanmar. In both countries, opportunities for wood processing and trade partnership were explored.

Spearheaded by the Association, and coorganized by ADB, DENR, Society of Filipino Foresters and UPLB College of Forestry and Natural Resources, a Philippine Forestry Development Forum was held on June 2 and 3 at the ADB headquarters with the objective of creating an informed awareness on the importance of sustainably-managed forest and a stable and viable forest-based industry to the national development. It was well attended by more than 360 participants from these organizations, other government agencies, academic and research community, LGUs and NGOs, and among others.

The Forum, a huge success, passed a Resolution calling attention to issues that needed determined action to attain the objective of the Forum. Copies of the Resolution were sent to the offices of the President of the Republic, Senate President and the Speaker of the House for their respective information and possible immediate action. However, no reaction, positive or otherwise, was received from these politicians.

On July 20, PWPA co-organized the Carbon Forestry Forum together with Klima (Climate Change Center) of Ateneo de Manila University, DENR Forest Management Bureau, and the UPLB College of Forestry and Natural Resources Forest Development Center at the Ateneo de Manila campus, to explore the forest, particularly tree plantations, as an asset for clean development mechanism and carbon trading.

The Association, through EVP Jun Keh, attended the ITTO-sponsored International Conference on Tropical Plywood held in late September in Beijing, PROC. Technology and market development concerning plywood were discussed in depth.

In the meantime, PWPA's complaint against Haribon Foundation regarding its TV advertisement was favored by the ADBOARD; thus putting a stop to the airing and display of its ad material. The said ad material stated: "if we are to implement the commercial log ban now, we can still save our forest" which was with a picture of a burnt kaingin depicted disparagingly as a commercial logging area.

The Association, for sure, still has to face a number of obstacles in order to attain stability of the wood industry, but with your cooperation and support encouragingly displayed during this year of crisis, we hope to overcome them.

Finally, in behalf of the directors and officers, we would like to express our deep appreciation and gratitude to all our members for steadfastly standing side by side with us during one of the darkest periods of the history of our industry. Have faith in your Association.



ISSUES

POSITION TAKEN BY PWPA

STATUS

A. CONCERNING ISSUANCES OF DENR

1. Collaborative 'Governance'

• Without the active participation of other government agencies and the industry concerned in developing the industry, failure is bound to occur due to lack of insightful inputs from them. As an offshoot of the suspension of logging, PWPA proposed to the DENR the creation of a Timber Industry Board as the interaction forum for government and private sector with respect to developing the industry; as it sought participation in the crafting of IRRs of EO 318 (Sustainable Forest Management for the Philippines). The creation of a Timber Industry Board was accepted in principle by Secretary Defensor in February 2005 to be formalized through an EO. The crafting of IRRs of EO 318 started during the time of Secretary Gozun was put on hold by Secretary Defensor.

2. Woods Operations

- The suspension of logging operations since December 8, 2004, following the flood and landslides in parts of Quezon and Aurora Provinces created industry-wide operational vacuum mainly due to acute shortage of wood supply.
- The conversion of TLAs into IFMAs, governed by DAO 99-53, has been put on hold by Secretary Defensor on the issue of its applicability to second growth forest.
- Frequent changes in regulations have held down usual operations and future development of the wood industry. For example, many regulations issued by previous DENR secretaries, wherein the PWPA has a hand in, have just been suspended indefinitely by Secretary Defensor.

PWPA sought for the lifting of the logging suspension from President Arroyo and Secretary Defensor as it advocated for the same through various media with all efforts culminating in the conduct of a PWPA -spearheaded public forum at ADB.

PWPA proposed to the DENR to have separate guidelines on the conversion of TLAs: one for mainly tree plantation IFMA and another for sustainable management of natural forest IFMA, if no open area exist.

PWPA recommended for the lifting of the just suspended DAO No. 2004-04 (Utilization and transport of planted trees in private land), DAO No. 2004-52 (Revised guidelines in the issuance of cutting/ harvesting permits in private titled lands), and DAO No. 2004-34 (Preparation, submission, review and approval of MYOP for TLAholders). The concerted efforts exerted by PWPA and helped by allied industries created a positive awareness about the wood industry so much so that the logging suspension was lifted in CARAGA and Region 9 in

The proposal of PWPA for the conversion of TLAs into such tenurial instruments is being considered by the DENR under its omnibus forestry regulations now under its preparation.

March and in other parts of the

country in August 2005.

The DENR created a technical review committee participated in by PWPA. After devoting precious time and efforts in the review exercise, the PWPA was informed that in lieu thereof, the DENR by itself would formulate a so-called omnibus forestry regulations to include the output of the review committee.

3. Industry rationalization

• The aforementioned suspension of logging throughout the country has also affected the movement of logs and wood products, including those imported. PWPA contested the prevention of the movement, and confiscation, of imported logs and wood products since they were properly imported and documented; and not parts of local logs. The DENR has initiated the amendment of DAO No. 99-46 (Regulations governing the entry and disposition of logs, lumber, etc.) but deferred to be a part of the omnibus forestry regulations.

B. CONCERNING BILLS IN CONGRESS

• The 13th Congress has again calendard the bills on the Sustainable Forest Management and The Final Forest Line. PWPA continued to support the enactment of the bills into law through its attendance in public hearings in Congress. The House Committee has approved said bills for the plenary. Counterpart bills have yet to be acted by the Senate Committee.

ACTIVE REGULAR MEMBERS

<u>CAR</u>

FURNITURE GROUP, INC. R-273 Wellington Bldg., Plaza Ruiz, Binondo, Manila Mr. Florio M. Buñag

REGION I

SHIPSIDE, INC. Poro, San Fernando City, La Union Mr. Felipe U. Yap/Mr. Jun Balbin

REGION II

LIBERTY LOGGING CORP. 123 Kaingin Rd., Balintawak, Quezon City Mr. Wilson Lim

LUZON MAHOGANY TIMBER IND., INC. 44 Edison St., U. E. Tech. Subdivision, Malabon, Metro Manila Mr. Manuel A. Ng

REGION III

LA PEÑA SAWMILL CO., INC. No. 7 Damar Loop, Damar Village, Quezon City Mr. Vicente U. Peña

NEW CENTURY TRADING & LBR. CORP. Bo. Capaya Uno, Angeles City, Pampanga Mr. Henry Hui

PACIFIC TIMBER EXPORT CORP. UDC Compound, Malhacan, Meycauayan, Bulacan Mr. Fernando A. Lu

SCALA SAWMILL No. 7 Damar Loop, Damar Village, Quezon City Mr. Vicente U. Peña

WORLDWOOD TRADING CORPORATION Km. 28 Bo. Wakas, Bocaue, Bulacan Ms. Adelina S. Lee

REGION IV

INTERNATIONAL HARDWOOD & VENEER COMPANY OF THE PHILIPPINES 2ND Floor FUBC Bldg., Escolta, Manila **Ms. Lili H. Tanco/Mr. Peter So**

MT. BANAHAW WOOD IND., INC. 24 Dancalan St., Damar Village, Quezon City Mr. Rafael Tantuco

TABLERIA TAN TAO SAWMILL, INC. Calicanto, Batangas City 4200 **Ms. Lee Kim Hua**

GMWPA

ATLANTA WOOD DEVELOPMENT CORP. 12 T. Santiago St., Canumay, Valenzuela City Ms. Fe Lacson

CAPITOL SAWMILL, INC. Paseo de Blas, Valenzuela City Mr. Rufino Chua

CONSOLIDATED WOOD PRODUCTS, INC. 8389 Dr. A. santos Ave., Sucat Parañaque Mr. Ramon Y. Uy

EXTENSIVE WOOD PROCESSING CORP. Km. 15 Mc Arthur Highway, Dalandanan, Valenzuela City Mr. Johnny Chan

EXCEL WOOD INDUSTRIES, INC. Phil. Stock Exchange Bldg. 20 F West Tower 2001 A, Exchange Road, Pasig City **Mr. Mariano de Jesus**

GREAT WOOD CORP. 356 F. Sandiego St., Viente Reales St., Valenzuela City Mr. Alfredo Go

GREAT WORLD IND'L. INT'L. CORP. Bo. Canumay, Valenzuela City **Mr. Benjamin Coquinco**

SOUTHERN SAWMILL, INC. 1331 Dagupan St., Tondo, Manila Mr. Tiong Ben dela Cruz

<u>NCR</u>

ASIA-PACIFIC TBR. & PLYWOOD CORP. 14-A Trinidad St., Victoria Vil., East Canumay, Valenzuela City Mr. Jhonny Young

BULACAN INTEGRATED WOOD IND. CORP 197 Mc Arthur Highway, Valenzuela City Mr. Felix L. Sy

FBJJ MARKETING 197 Mc Arthur Highway, Valenzuela City **Mr. Felix L. Sy**

GOODYEAR TIMBER PRODUCTS CORP. 27-C Compound, Bagbagundo, Valenzuela City Mr. Benny Coquinco

HANTEX MANUFACTURING CORP. 5122 B. Hao St., Mapulang Lupa, Valenzuela City Mr. Philip Hao

INTERNATIONAL PLYWOOD (WINLEX) 197 Mc. Arthur Highway, Karuhatan, Valenzuela City Mr. Felix L. Sy

PANEL PRODUCTS INDUSTRIES CORP. 38th Flr. Discovery Center, Pasig City Mr. Wellington C. Yao

PREMIUM PLYWOOD CORP. 2227 Felix Huertas, Sta. Cruz, Manila **Mr. Willy Dizon**

REPUBLIC WOODEN COMMODITIES MANUFACTURING CORP. 917 Susano Ave., Novaliches, Quezon City **Mr. Alex P. Ong**

TOPLITE LUMBER 71 Sapang Bakaw St., Lawang Bato, Valenzuela City **Mr. Johnny Chua**

REGION VII

BUDGET BUILDERS, INC. 235 N. Bacalso Avenue, Mambaling, Cebu City **Ms. Carolyne L. Go./Mr. Wilson Y. Lumakang** **CENTRAL LUMBER CORP.** 268 Magallanes St., Cebu City **Mr. Jeffrey Sinco**

MATIMCO, INC. Highway Estancia, Mandaue City Mr. Charlie H. Liu

REGION IX

MEGA PLYWOOD CORP. Suite 272 Wellington Bldg., Plaza Ruiz, Binondo, Manila Mr. Alfredo Chua

SIRAWAI PLYWOOD & LUMBER CORP. 4/F Dacon Bldg., 2281 Pasong Tamo Ext., Makati City Mr. Victor A. Consunji

REGION X

CAGAYAN DE ORO TIMBER. COMPANY, INC. (CATIMCO) Puntod, Cagayan de Oro City Rev. Prudencio T. Plaza, Jr.

HCH WOOD CORP. Phividec Industrial Estate, Gracia,

Tagoloan, Misamis Oriental Mr. Huang Chun Ming

JASY'S LUMBER Purok I, Villaflor,

Oroquieta City, Misamis Occidental Mr. Joseph S. Yew

TIMBERWOOD DEVELOPMENT CORP.

c/o SWL Ent. Mohon, Tagoloan, Misamis Oriental **Mr. Huang Ting Pi**

TIPI WOOD PRODUCTS CORP. R-502 State Cond. I. Salcedo St.,

Legaspi Village, Makati City Mr. Emmanuel S. de Asis

UNION PLYWOOD CORP.

R-502 State Cond. I, Salcedo St., Legaspi Village, Makati City **Mr. Antonio C. Olizon**

WOODLAND DOMAIN, INC. 11 Real St., Zapote, Las Piñas Mr. Jose A. Lorenzo

VICMAR DEVELOPMENT CORP. U-C G/F Cordova Bldg., Valero cor Sedeño Sts., Salcedo Village, Makati City Mr. Robert W. Kua

REGION XI

BAGANGA PLYWOOD CORP. Suite 272 Wellington Bldg., Plaza Ruiz, Binondo, Manila Mr. Alfredo Chua

C. ALCANTARA & SONS, INC. 3/F Alson's Bldg., 2286 Pasong Tamo, Makati City Ms. Edith I. Alcantara

CONSOLIDATED PLYWOOD IND., INC. Cagangohan, Panabo City, Davao del Norte 8105 Mr. Henry C. Wee

MINDANAO OMEGA INDUSTRIES CORP. Km. 22 Budbud, Bunawan, Davao City Mr. Jose Sia

SAN MANUEL WOOD PRODUCTS, INC. Daliao, Toril, Davao City Mr. Benjamin Ng/ Mr. Pedro Chao

REGION XII

M & S COMPANY, INC. 4/F DACON Bldg., 2281 Pasong Tamo Ext., Makati City Mr. Victor A. Consunji

MINRICO LUMBER ENTERPRISES CO., INC. Jose Lim Sr. St., Cotabato City Ms. Yu Beng L. Chua/ Mr. Albert Chua

CARAGA REGION

AGUSAN PLYWOOD CORP. c/o Richmon Plywood 2227 Felix Huertas, Sta. Cruz, Manila Mr. Willy Dizon ARAS-ASAN TIMBER CO., INC. Rm. 11-12, 11/F Manila Bank, Corp., 6772 Ayala Avenue, Makati City

Mr. Evaristo M. Narvaez. Jr.

CASILAYAN SOFTWOOD & DEV'T. CORP. 2111 Pasong Tamo cor. Tindalo St., Makati City Mr. Leonides Rodil

EMCO PLYWOOD CORP. 2/F ACE Bldg. 103 Rada cor. De La Rosa St. Legaspi Village, Makati City Mr. Alfonso C. Keh, Jr.

JAKA EQUITIES CORP. Jaka Center 211 Pasong Tamo St., Makati City Mr. Antonio J. Lim

PHIL. SOFTWOOD PRODUCTS, INC. 111 A. 6th St. cor 6th Avenue, Grace Park, Caloocan City Mr. Stanley Q. Tan/Mr. Stephen Q. Tan

RICHMOND PLYWOOD CORP. 2227 Felix Huertas, Sta. Cruz, Manila Mr. Willy Dizon

ROYAL MATCH CO., INC. 2111 Pasong Tamo cor. Tindalo St., Makati City Mr. Leonides Rodil

SURIGAO DEVELOPMENT CORP. 4/F ENZO Bldg., 399 Sen. Gil J. Puyat Ave., Makati City Mr. Aristeo G. Puyat

THE NEW SOUTH STAR MFG. CORP. 1014 Quirino Highway, Nova., Quezon City Mr. Peter Chua

UNITED WOOD INDUSTRIES CORP. 111 A. 6th St. cor 6th Avenue, Grace Park, Caloocan City Mr. Stanley Q. Tan/ Mr. Stephen Q. Tan

ASSOCIATE MEMBERS

<u>CAR</u>

AGUNALDE CONST. SUPPLY

REGION I

3R & M PAINT & GEN. MDSE. A.H. ARELLANO GEN. MDSE. A.R. LU COMMERCIAL ABRA FAIRWAY MERCHANDISING ACKSET LUMBER ADAMAS CONSTRUCTION **AGOO BUILDERS** AL-A COMMERCIAL **ALARCIOS CONST. SUPPLY & LUMBER ANGELES BAUANG LUMBER** ANNA BEATRIX MARKETING & CONST. ANNA LEIZEL TRADING CONST. **APCO HARDWARE & CONSTRUCTION SUPPLY** APN CONSTRUCTION SUPPLY **AOUINO JUGO COMMERCIAL ARLY TRADING & CONST. SUPPLY ARPEE CONST. SUPPLY** ASIA CONST. SUPPLY **ASIAN LUMBER & CONSTRUCTION ASINGAN ENTERPRISES AVENUE LUMBER & HARDWARE** AY GENERAL MERCHANDISING **BACCARRA HI-WAY LUMBER BACCARRA LUMBER & HARDWARE BACNOTAN BICYCLE STORE & GEN. MDSE. BAGUIO GENESIS CONST. SUPPLY BALAOAN HARDWARE & CONST. SUPPLY BALLALOS ENTERPRISES BARRACA COMMERCIAL BAUANG ILOCANO LUMBER BCAIDCOR ENTERPRISES & HARDWARE BENZWOOD MARKETING** BERTRADE CONST. SUPPLY **BINALONAN ALFONSO LUMBER BNB CONST. MAT. & CYCLE PARTS BOY CONST. SUPPLY**

C & M COMMERCIAL CAROPA TRADING CARRIED LUMBER C E C CONST. SUPPLY CEBENELL CONCRETE PRODUCTS & GEN. MDSE CENDAÑA CONSTRUCTION SUPPLY **CENTRO LUMBER & HARDWARE CORP.** CHUANCHO HARDWARE & GEN. MDSE. **CINDY'S LUMBER & HDARDWARE CLEOFEL ENTERPRISES CO LAO LUMBER COBY TRADING CRISTINA HARDWARE** CURRIMAO CONST. SUPPLY D.J. STANDARD COMMERCIAL **D.S. TRADING DAGUPAN FILCO MDSE CORP. DAGUPAN TONY'S LUMBER DAYLIGHT ELECTRICAL SUPPLY & HARDWARE DIAY LUMBER & HARDWARE DIWATA NG BAGUIO LBR. HDWE. & GEN MDSE DMJS CONSTRUCTION SUPPLY – ANNEX DMJS CONSTRUCTION SUPPLY - MAIN DOLORES LUMBER & HARDWARE DOMESTIC LUMBER & HARDWARE** DOTON'S TRADING **DRAGON MERCHANDISING DULAY LUMBER & HARDWARE DYUY LUMBER & HARDWARE** EAST CENTRAL PANG. LBR. & HARDWARE CORP. EDEL'S CONSTRUCTION **EDJ TRADING EL NIÑA ENTERPRISES EMZ COMMERCIAL EROSALIE LUMBER ETERNA LUMBER & HARDWARE** F.B. SAPIGAO BUILDERS & CONST SUPPLY FIELTRO COCO LUMBER & CONST. SUPPLY

FILCO SHOWROOM FJM TRADING FLORAYJUN CONCRETE PROD & CONST SUPPLY FM SALES CENTER GAMBOA LUMBER AND HARDWARE **GERCO HARDWARE GOODLUCK TRADING.** GOODNEWS CONSTRUCTION SUPPLY **GTL LBR HDWE & CONST. SUPPLY GYJM ENTERPRISES & CONST. SUPPLY H & S MERCHANDISING HI-WAY LUMBER & CONST. SUPPLY** HONEY BEE MARKETING HUNDRED ISLAND MDSG. I.L. LOVERANES MERCHANDISING JAIME S. CANILANG HARDWARE **JC TRADING CENTER & LUMBER** JESMAN BUILDERS & GEN. MDSG JMW MERCHANDISING CORP. JOEL'S MERCHANDISING JOHN'S CONST. SUPPLY JWC COMMERCIAL, INC. **KAMBAL CONST. SUPPLY KAMBAL LUMBER & HARDWARE KAPITBAHAY LUMBER & HARDWARE** KING'S COMMERCIAL CORP. **KING'S LAND LUMBER & HARDWARE KRISTON MERCHANDISING KTM TRADING** L. U. KULILIG MERCHANDISING L. U. LUMBER & HARDWARE L. U. MAXIM ENTERPRISES L. U. NEW CAPITAL LUMBER-HARDWARE CO INC. L. U. CAPITAL LUMBER-HARDWARE CO INC L. U. NEW CENTRAL TRADING L. U. NEW PEOPLE'S LUMBER & HARDWARE L. U. QUALITY TIMBER MANUFACTURING CORP. L. U. R & R GENERAL MERCHANDISE LADERA CONST. SUPPLY LAMA MERCHANDISING

LANDER HARDWARE AND LUMBER LAOAG KAMBAL CORPORATION LEIVERANCE ENTERPRISES LEONARDO'S CONSTRUCTION LIBERTY COMMERCIAL **LO-ER LUMBER & HARDWARE** LUCKY STAR LUMBER & HARDWARE M.M. AGUSTIN JR. LBR & GEN. MDSG M.U.S. CONST. SUPPLY **MABUHAY LUMBER & HARDWARE** MANGALIAG LAMSEN ENTERPRISES **MARIMAR LUMBER & HARDWARE** MARLO MERCHANDISING **MASUERTE CONST. SUPPLY MEDIUM LMBR. & HDWARE & CARPENTRY SHOP MIKA JOBEN HARDWARE & CONST. SUPPLY MIRAMAR LUMBER & HARDWARE** MONG DING CONST. SUPPLY MORIES ENTERPRISES N.I.F. LUMBER (FOR. FILIPINAS LUMBER) **NAGUILLIAN LUMBER & HARDWARE** NARRA COMMERCIAL NARVACAN LUMBER & HARDWARE NAVASCA HARDWARE & CONST. SUPPLY NESTINNE ENTERPRISES **NEW AGOO CEMENT CENTER LUMBER & HDWE. NEW ANTONIO LUMBER & HARDWARE NEW BANTAY LUMBER & HARDWARE NEW BATAC LUMBER & HARDWARE NEW BORN LUMBER & HARDWARE NEW CALASIAO LUMBER NEW DAGUPAN LUMBER NEW FERCAL HARDWARE & LUMBER** NEW LAOAC CONST. & GEN. MDSG NEW NORTHCOAST TRADING CORP. NEW NORTHERN CONSTRUCTION SUPPLY NEW NORTHERN UNION LUMBER CORP. **NEW POZORRUBIO MERCHANDISING NEW SUPERIOR HDWE & CONST. SUPPLY NEWCO LUMBER & HARDWARE**

NEWTON CONSTRUCTION SUPPLY NORTHERN TRADING & CONST. SUPPLY **ORIENTAL LUMBER CORP.** PANGASINAN HOPE MERCANTILE CORP. PANGASINAN NEW WILSON LUMBER **PANGILINAN LUMBER & CONST. SUPPLY PEÑA HARDWARE** PENCH GEN. MERCHANDISE **PENTAP HARDWARE & CONST SUPPLY** PHIL. TOPWOOD INDUSTRIES & TRADING CORP. **PIDDIG CENTRAL LUMBER & HARDWARE PINATUBO TRADING POPULAR LUMBER & HARDWARE PRO-BAHAY LUMBER & CONST. SUPPLY PYRAMID HARDWARE & CONST. SUPPLY R. SYTIAN MERCHANDISING R. J. BUADA TRADING R. S. ZIGMA TRADING RAINBOW LUMBER & CONST. SUPPLY REIJAN CONST. SUPPLY RELIANCE CONST. SUPPLY RHKP USON BUILDERS SUPPLY RIVERA HOLLOW BLOCKS & CONST. SUPPLY ROMEL'S SALES CENTER ROYAL COURT LUMBER & CONST. RV JUGO CONST. SUPPLY RYES COMMERCIAL** SALAZAR CONST. SUPPLY SALCEDO LUMBER SAN CARLOS LUMBER & HARDWARE, INC. SANCHEZ HARDWARE SINAIT-BANTAY MARKETING SINTONG MARKETING CO., INC. SOLIDBILT CONCRETE PRODUCTS & GEN. MDSG. SOLIDNORTH MARKETING SONSON CONCRETE PRODUCTS & CONST. SUPPLY **STANDARD ENTERPRISES & CONST. SUPPLY** T. GAMAYO CONST. SUPPLY **TAGUMPAY LUMBER & HARDWARE TALICO INDUSTRIAL & CONST. SUPPLY**

TAMONDONG FURNITURE & GEN. MDSG. THRIFTY MART LUMBER & HARDWARE **U-NEED LUMBER & CONST. SUPPLY UNIOUE LUMBER URDANETA LUMBER & HARDWARE** VANNA ENTERPRISES VC BAUTISTA CONST. & SUPPLY **VIGAN FORTUNE LMBR & HARDWARE-CANDON** VIGAN FORTUNE LUMBER & HARDWARE - VIGAN VIGAN GALAXIE GEN. MDSG. & LUMBER VILCA CONSTRUCTION SUPPLY **VILORIA LUMBER & HARDWARE** VJ CRUZ STEEL SUPPLY & GEN. MDSE. WD MERCHANDISING WOODLUCK LBR. CONST. SUPPLY & GEN. MDSE. Y.R. MERCHANDISING YAKAL CONST. & ELECTRICAL SUPPLIES CO. **YAKAL LBR & COMMERCIAL DEV'T INC.**-CANDON YAKAL LBR & COMM'L DEV'T. INC. - TAGUDIN YAKAL LUMBER & HDWE – NARVACAN

<u>REGION II</u>

WIZARD TRADING AND CONSTRUCTION

REGION III

1010 HARDWARE & GEN. MDSE. A. C. SUNRISE LUMBER CONST. SUPPLY A. DAVID CONST. SUPPLY ALAPAN CONSTRUCTION SUPPLY ALLAN CUBACUB CONST. SUPPLY ALMARIE ROSE GEN MERCHANDISE ANGELES LCM LUMBER ANGELES ROMARS TRADING APUNG DUQUE LUMBER & HARDWARE AWECA EXIM TRADING CORP. BANZIL-GALANG GENERAL MDSE. BERLY'S CONSTRUCTION SUPPLY BLISS LUMBER AND HARDWARE

C.A. BADA HARDWARE **CABZON HARDWARE CALIFORNIA LUMBER CAPIL MERCHANDISING** CDY CONST. SUPPLY **CEDAR LUMBER & HARDWARE CHANNEL CONST. & TRADING CORDERO'S TAGALOG LUMBER & HARDWARE** DIAMOND CITY TRADING DYNAMIC BALIBAGO JC COMMERCIAL **E.N. MINI HARDWARE EASY S. HARDWARE & CONST. SUPPLY** EDITH CONSTRUCTION SUPPLY **EDMAR JOSEPH TRADING** EDSA TRADING **EDUCALAN LUMBER ELICAÑO TRADING & SUPPLY** EMRA CONSTRUCTION SUPPLY FIRST COCONUT TRADING FRENZEL'S HARDWARE **FRIENDSHIP CONST. SUPPLY GLIKURMAN BUILDERS & HARDWARE GOLDEN STATE HARDWARE GREEN HOUSE HARDWARE & LUMBER** GUIDING STAR HARDWARE HARVEST GOLD CONCRETE PDUCTS & GEN MDSE. **HN BUILDERS TRADING** J. A. M. CUBACUB CONST. SUPPLY JOYGEL TRADING **JR'S HARDWARE JT ROMAN ENTERPRISES KALAYAAN LUMBER & HARDWARE** L. C. HARDWARE LA PAZ CONST. SUPPLY LAXAMANA MINI LBR. & FIREWOOD DEALER LAYUG'S CONCRETE PRODUCTS LC CONST. SUPPLY LIEZEL'S HARDWARE LUCKY WOOD CONST. SUPPLY

LYNWOOD CONTRUCTION SUPPLY MABIGA CONST. SUPPLY MAÑALAC CONCRETE PRODUCTS MANFEL TRADING MANSION HARDWARE MASTER LUMBER **MMC ARTS & CRAFT** MOSE HARDWARE N.S. RIVERA HDWE & CONST. N. T. VILLAVICENCIO LUMBER & HARDWARE NCR CONSTRUCTION SUPPLY, INC. NELMIDA LUMBER YARD **NEW ARGENTINA TRADING NEW BETTER LIFE LIVING & CONST. SUPPLY NEW CENTURY TRADING & LUMBER CORP. NEW DELBEGA TRADING NEW GESEN HARDWARE GRAVEL & SAND** NEW PENINSULA HARDWARE NUEVA ECIJA TIMBER IND INC **OLONGAPO LUMBER PAB'S LUMBER PALTIC LBR & CONST. SUPPLIES** PEOPLE'S LUMBER SALES CORP. **OUIMZA ENTERPRISES R.A.K CERAMICS (PHILS) CORP R.C. ACUÑA ENTERPRISES R.G. ROOUE CONST. & TRADING RENATO C. LAXA SECOND HAND LUMBER RIDE'Z GEN MDSE LBR & HDWE RJA LUMBER & HARDWARE RJM CONSTRUCTION & SUPPLY ROD-AVEL ENTERPRISES RODRIGUEZ MORALES** SAN JOSE LUMBER & HARDWARE, INC. SANCHEZ LUMBER AND HARDWARE **TRIANGLE ACE LUMBER TRIPPLE K LUMBER** UACON MARKETING **UNIPLY GEN. MDSE.** WDR INDUSTRIAL CORP.

WHITE ORCHIDS TRADINGBRIGHTWAY COMMERCIALWOODSOURCE INCC.S. CO GENERAL MERCHANDISEZAMBALES LUMBER & HARDWARECANADA LUMBERZAMBALES SOLID CONST SUPPLYCANUMAY WOOD CORP.ZENY & ABEL'S CONCRETE PDCTS & CONST SUPPLYCARAG LBR. HDWE PLUMB. & ELEC. SUPPLYZM CONSTRUCTION SUPPLYCBT BUENAS ENTERPRISES CORP.

<u>NCR</u>

366 MERCHANDISING CENTER 747 LUMBER & CONST. SUPPLY **3J'J TRADING CORP.** 828 HARDWARE & GEN. MDSE. A & C MARKETING CO., INC. A J LUMBER & CONST. SUPPLY CORP **ABC LUMBER ACTION LUMBER ADELANTE (SPACE 118) ADDITION LUMBER INC** ALBAROSE ENTERPRISES AMA KD WOOD MERCHANDISE CORP. ANTON CONST. SUPPLY **A-PLUS BUILDERS** ARKETEX CONST. SUPPLY INC. **ARKON LBR. & CONST. SUPPLY ARTU HARDWARE ASA LUMBER & CONST. SUPPLY ASEAN LBR. & CONST. SUPPLY ASEAN TIMBER CORPORATION BAGGAO CONSTRUCTION BANAHAW LUMBER & HARDWARE BANSON LUMBER CORP. BANWOOD CONSTRUCTION CENTER BASSWOOD CONST. SUPPLY, INC. BAYVIEW MARKETING BELLE CORPORATION BEST WOOD LBR. & CONST. SUPPLY BONANZA BUILDERS CENTER, INC. BOSTON BUILDERS BRICK WOOD TRADING**

BRIGHTWAY COMMERCIAL C.S. CO GENERAL MERCHANDISE CANADA LUMBER CANUMAY WOOD CORP. **CBT BUENAS ENTERPRISES CORP. CENTRAL ASIA HARDWARE CENTRAL LOCKWOOD HDWE & LBR. INC** CHAMPION WOODWORKS CORP. **CJ CONST. SUPPLY** D. J. K. CONST. SUPPLY **DALLAS HARDWARE & CONST. SUPPLY DM CHANG MARKETING DRACO WOOD MARKETING DRACOPOWER HARDWARE & GEN. MDSE.** ECHAVAL ENTERPRISES EDMOND TRADING EL CAVITEÑO LUMBER & CONST. SUPPLY EMD TRADING **ETERNITY LUMBER & CONST. SUPPLY EVER LUMBER & HARDWARE INC. EVERBEST SALES CENTER** EXCELL WOOD F. S. YAP CONST. & GEN. MSDE. FAIRVANC TRADING FAMOUS LUMBER & CONST. SUPPLY FAR EASTERN PLYWOOD LAMINATION, INC. FILWOOD ENTERPRISES CO., INC. FINLEVI HOME BUILDERS, INC. G & G LBR. & CONST. SUPPLY **G.J.R. CUSTODIO LUMBER** G.P.L. LUMBER & CONST. SUPPLY GAGALANGIN LUMBER SALES GALAXY CEMENT CENTER GENERAL KALENTONG LUMBER CO. **GENMART WOOD DEV'T CORP. GIANT TRADING** GINTONG DAGAT LUMBER **GLENN J. YU ENTERPRISES GLORY LUMBER**

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Forestry & Environment Coordinator

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RJD MAYSILO OUT LUMBER ROAD 20 CONST. SUPPLY ROCKWELL LUMBER & HARDWARE ROLEME TRADING & LUMBER DEALER ROMY'S BUILDER CENTRUM ROYAL LBR. & CONST. SUPPLY S & L HARDWARE SAINT GOBAIN ENTERPRISES SAMPALOC LBR. HDWE & CONST. SUPPLY SAN ANDRES CONST. SUPPLY SAN FRANCISCO LUMBERYARD INC. SAN LORENZO BUILDERS CENTER CORP. SANDOVAL CONST. SUPPLY SCENIC ENTERPRISES INC SCT FURNISHING CORPORATION SILANGAN LUMBER SIZES & DIMENSION SALES, INC. SKAI WORLD INTERNATIONAL, INC. **SKYRISE LUMBER & HARDWARE** SOLER LUMBER COMPANY SOLID LBR. & CONST. SUPPLY SOLID NINE LUMBER & CONST. SUPPLY SOLNA TRADING SOON CHIONG TRADING SPECIFIED BUILDERS CENTER **STA. MONICA LUMBER & HARDWARE** STANWOOD IND. CORP. STAR ACE LUMBER **STEINTEK INC** SUCCESS TRADING CONST. **SUPREME LUMBER & HARDWARE** T.C.E. COMMERCIAL **TABLERIA SAN JUAN TALIPAPA LUMBER TANDEM LUMBER & SUPPLY TIGERWOOD TRADING & CONST. SUPPLY** TIMBEREX CORPORATION **TOPWOOD LUMBER & HARDWARE CO.** TRANS-ASIA WOOD, INC. TREND WAY BUILDERS, INC. TRION TRADE, INC. **TRIUMPH LUMBER UCK MARKETING**

UNION LUMBER UNITED FANCY PLYWOOD CORP. **UNIWOOD LUMBER & CONST. SUPPLY** V. ROOUE CORP. VICTOREX LUMBER & CONST. SUPPLY VILLAGE BUILDERS SUPPLY VIVA LUMBER WBS TRADING WENCO CORPORATION WILLTOP HARDWARE & ELECTRICAL SUPPLY WILSTRONG LUMBER & HARDWARE WOOD MASTER ENTERPRISES WOOD PLAZA CORPORATION WOODLANE ENTERPRISES WOLRD CLASS LAMINATE INC WORLDWOOD TRADING CORP. YELLOW HAT CONST. SUPPLY ZADOK MERCHANDISING

REGION IV

767 WOOD PRODUCTS AGATHA CONCRETE PRODUCTS & CONST. SUP-PLY ALIWOOD TRADING CORP. ANC COMMERCIAL AUGUSTO A. REYES, JR. LUMBER & HARDWARE **BAGONG SILANG HARDWARE BAGONG SUERTE TRADING BARRIO SAN JOAQUIN LBR. & HDWE BAYAN LUMBER BELMONS CONSTRUCTION SUPPLY** C. B. F. LUMBER & HARDWARE SUPPLY CAINTA TOPS CONST. CENTER CAINTA TRADING CO., INC. **CCB HARDWARE & CONST. SUPPLY CMC LUMBER & CONST. SUPPLY COLLEGE MERCHANDISING D.L. NANGKA LUMBER D.S. DELAS ARMAS CONST SUPPLY DATA HDWE & ELEC. SUPPLY** DURA WOOD CONST. & LBR. SUPPLY, INC. **E & R CONST. SUPPLY**

E. O. MERCHANDISING E.V.Y. CONST. & DEV'L. CORP. **EASTERN PACIFIC BUILDERS & CONST SUPPLY ED HARDWARE & CONST. SUPPLY ELWOOD HARDWARE & CONST. SUPPLY EVELYN HARDWARE & CONST. SUPPLY EVERMORE LBR. & CONST. SUPPLY** F. B. ENTERPRISES FIESTA HDWE & CONST. SUPPLY FIRST ABD CONST. SUPPLY FJ BENAVIDEZ CONST. SUPPLY **GOLDEN HARVEST LBR. & CONST. SUPPLY GREEN CITY HARDWARE GREG MANUEL ENTERPRISES H & K FORTUNE ENTERPRISES** HOK LBR. SUPPLY HOME CENTER CONST SUPPLY CORP INTERMODAL KOGYO CORP. **J & H CONSTRUCTION SUPPLY** J & V HDWE & CONST. SUPPLIES J. MICHAEL CONST SUPPLY JFT GENERAL MERCHANDISE & HARDWARE JKW GENERAL MERCHANDISE JNC YOUNG'S COMMERCIAL & GEN. MDSE. JOHNLEXTER ENTERPRISES **KELLY I HARDWARE & CONST. SUPPLY KELLY II HARDWARE & CONST. SUPPLY, INC. KEYSTONE CONCRETE PRODUCTS & GEN. MDSG. KOPPERS TIMBER PRESERVATION PTY. LTD.** LADING HARDWARE & CONST SUPPLY LEE DESIGNS INDS INC LIWANAG GENERAL CONST. & SUPPLY MADRAGA'S WOODWORKS MAMBUKING CONSTRUCTION SUPPLY MARIKIT CONST. SUPPLY, INC. MAXBETH HARDWARE **MAXDYME LUMBER & CONST. SUPPLY MAYAPA HARDWARE & GEN. MDSE. MEZ CONSTRUCTION SUPPLY** MILSAN ENTERPRISE **MJF GENERAL MERCHANDISE MULTI LBR. & CONST. SUPPLY** N.T. SAMSON HARDWARE & CONST. SUPPLY

NCE MONTALBAN LUMBER & HARDWARE NEW DASMARIÑAS ALLIED LMBR & HDWRE INC **NEW LAS PIÑAS LUMBER & HARDWARE** NEW LITE CONST. SUPPLY, INC. NEW MANHATTAN CONST. SUPPLY NEW MEGA CONCRETE PDCTS & CONST. SUPPLY **NEW PHIL. LUMBER & CONST. SUPPLY** NEW RIZAL LBR. & HDWE NEW TOP STEEL BUILDERS CENTER, INC. **NEW WORLD CONST. SUPPLY** NORTH STAR HARDWARE PAGODA INDUSTRIAL ENTERPRISES **PAULA LIM LUMBER & HARDWARE** PEAK RICH LUMBER CORP. PHOENIX CONST. SUPPLY **POE TRADING & TECHNICAL SERVICES R.A. NICOLAS CONST. SUPPLY R.S. MANUEL CONST. SUPPLY RAPID LOGISTICS SOLUTION MFG RDL HARDWARE & CONST. SUPPLY RICOR ENTERPRISES RMC HARDWARE & ELECTRICAL SUPPLY** SALUDO'S TRADING SEVEN PILLARS ENTERPRISES SILANGAN LUMBER & CONST. SUPPLY SILVER SPEED ENTERPRISES SOUTH ISLAND LUMBER ST. ANTHONY CONST. SUPPLY **STA. CRUZ JOY ENTERPRISES STA. CRUZ LBR HARDWARE & AUTO SUPPLY** CORP **SUPER-NINE LUMBER & CONST SUPPLY TABLERIA CENTRAL TABLERIA CENTRAL-MAIN** TABLERIA LA CONFIANZA CO INC TAYTAY SASH CONTRACTORS COOP. **TOPYIELD HARDWARE & GEN. MDSE. ULTRA LUMBER UNITED HARDWARE & GEN. MDSE.** V. B. DE SEVILLA ENTERPRISES VASOUEZ TRADING VICROM TRADING **VR PATRON HARDWARE LBR & CONST SUPPLY**

W. DELAS ARMAS GRAVEL & SAND & CONST. SUP-PLY

REGION VII

CEBU UNIVERSAL LUMBER CO INC WICKER & VINE, INC. REGION IX

ANTONIO AGRO TRADE CORP.

REGION X

GULAYON MINI-SAWMILL & LUMBER YARD PANAL LUMBER DEALER ENTERPRISES

REGION XI

FIRM WOOD ENTERPRISES GREENVALE ENTERPRISES JAPI LUMBER DEALER JEROME CONST. SUPPLY LIZADA BOX FACTORY & WOOD WORKING SHOP M. D. B. ENTERPRISES ROY'S LUMBER DEALER

Events in Photos





Special meeting to untangle myriad of issues. PWPA officers presiding over a meeting to discuss problems facing the wood industry. From left: Executive Director L. D. Angeles; Chairman F. A. Lu; President A. C. Olizon; VP & Director E. M. Narvaez, Jr. and Director-Treasurer S. Q. Tan during the Special Meeting of General Membership.

WRONG. Haribon adverts to as commercial logging the above photo that appeared on its TV ad (actually, a kaingin or slash & burn agriculture).



Talking of lifting logging suspension soon? DENR Secretary Mike T. Defensor flanked by DENR Usec. Mon J.P. Paje and PWPA Chair Ferdie A. Lu.





DIALOGUE AND SUP-PORT. Congressman Butch Pichay meets with the presidents of various concerned business and industry associations, the Federation of Philippine Industries (FPI), the Philippine Constructors Association (PCA), Chambers of Furniture Industries, Philippine Lumber Merchants Association, and PWPA. Cong. Pichay promised to take the groups' concernes with the Office of the President.

PWPA officers pay a courtesy call on charismatic leader Bro. Mike Velarde to clarify the logging issue.



PWPA Board of Directors, Guests & Staff members -Chairman Antonio Olizon, President Fernando Lu, Chair Emeritus Antonio Bernas, EVP Alfonso Keh, Jr., Ms. Edith Alcantara, Messrs. Florio Buñag, Charlie Liu, Evaristo Narvaez, Jr. Alex Ong, Stanley Tan, Ramon Uy and Wellington Yao, also present are Messrs. Richmond & Richard Ng, Joe Valenzuela (LUZMATIM), Jose Lorenzo, Ding Angeles and Staff.



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BOA/PRC Reg. No. 0001 SEC Accreditation No. 0012-F

Report of Independent Auditors

The Board of Directors Philippine Wood Producers Association, Inc.

We have audited the accompanying statements of assets, liabilities and members' equity of Philippine Wood Producers Association, Inc. (a nonstock, nonprofit corporation) as of December 31, 2005 and 2004, and the related statements of revenue and expenses, changes in members' equity and cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Philippines. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and members' equity of Philippine Wood Producers Association, Inc. as of December 31, 2005 and 2004, and its revenue and expenses and its cash flows for the years then ended in conformity with accounting principles generally accepted in the Philippines.

SYCIP GORRES VELAYO & CO.

Mattin C. Guantes

Martin C. Guantes Partner CPA Certificate No. 88494 SEC Accreditation No. 0325-A Tax Identification No. 152-884-272 PTR No. 4180845, January 2, 2006, Makati City

April 11, 2006

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC. (A Nonstock, Nonprofit Corporation) STATEMENTS OF ASSETS, LIABILITIES AND MEMBERS' EQUITY

	December 31		
	2005	2004	
ASSETS			
Current Assets			
Cash	₽942,563	₽1,306,115	
Receivables - net (Note 3)	1,382,252	2,089,296	
Total Current Assets	2,324,815	3,395,411	
Noncurrent Assets			
Property and equipment - net (Note 4)	131,604	172,173	
Other noncurrent assets	51,902	9,700	
Total Noncurrent Assets	183,506	181,873	
TOTAL ASSETS	₽2,508,321	₽3,577,284	
LIABILITIES AND MEMBERS' EQUITY			
Current Liabilities			
Accounts payable and accrued liabilities	₽710,368	₽745,100	
Members' Equity	1,797,953	2,832,184	
	₽2,508,321	₽3,577,284	

See accompanying Notes to Financial Statements.

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC. (A Nonstock, Nonprofit Corporation) STATEMENTS OF REVENUE AND EXPENSES

	Years Ended December 31		
	2005	2004	
REVENUE			
Membership and assessment dues	₽3,690,144	₽3,676,520	
Donations and contributions	3,764,403	2,034,886	
Special assessment dues	2,147,955	1,414,833	
Registration and entrance fees	26,250	53,870	
Affiliation refund	_	705,646	
Others	6,691	6,274	
	9,635,443	7,892,029	
EXPENSES			
Meetings and conferences	2,745,900	590,588	
Salaries, wages and other employee benefits	1,155,926	1,008,033	
Provision for doubtful accounts	824,030	832,367	
Outside services	906,253	417,330	
Representation and entertainment	867,623	544,514	
Transportation and travel	797,244	772,215	
Rent, light and water	765,607	492,949	
Office supplies	627,165	375,698	
Donations and gifts	498,107	559,817	
Public relations and information	437,074	1,097,694	
Telephone, telegram and postage	336,757	262,865	
Subscription and publication	122,417	505,667	
Insurance	117,909	113,388	
Depreciation (Note 4)	79,159	94,094	
Retirement benefits costs	73,657	116,252	
Taxes and licenses	34,469	36,019	
Others	280,377	113,182	
	10,669,674	7,932,672	
DEFICIENCY OF REVENUE OVER EXPENSES	₽1,034,231	₽40,643	

See accompanying Notes to Financial Statements.

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC. (A Nonstock, Nonprofit Corporation)

STATEMENTS OF CHANGES IN MEMBERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2005 AND 2004

BALANCE AT DECEMBER 31, 2003	₽2,872,827		
Deficiency of revenue over expenses	(40,643)		
BALANCE AT DECEMBER 31, 2004	2,832,184		
Deficiency of revenue over expenses	(1,034,231)		
BALANCE AT DECEMBER 31, 2005	₽1,797,953		

See accompanying Notes to Financial Statements. PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC. (A Nonstock, Nonprofit Corporation) STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2005	2004	
CASH FLOWS FROM OPERATING ACTIVITIES			
Deficiency of revenue over expenses	(₽1,034,231)	(₽40,643)	
Adjustments for:			
Provision for doubtful accounts	824,030	832,367	
Depreciation (Note 4)	79,159	94,094	
Provision for retirement benefits costs	73,657	116,252	
Unrealized foreign exchange loss	38,951	,	
Operating income (loss) before working capital changes	(18,434)	1,002,070	
Increase in:		, ,	
Receivables	(116,986)	(657,320)	
Other noncurrent assets	(42,202)	-	
Increase (decrease) in accounts payable and accrued liabilities	(108,389)	205,529	
Net cash from (used in) operating activities	(286,011)	550,279	
CASH FLOWS FROM INVESTING ACTIVITY			
Acquisition of property and equipment (Note 4)	(38,590)	-	
EFFECT OF EXCHANGE RATE CHANGES			
ON CASH	(38,951)	_	
NET INCREASE (DECREASE) IN CASH	(363,552)	550,279	
CASH AT BEGINNING OF YEAR	1,306,115	755,836	
CASH AT END OF YEAR	₽942,563	₽1,306,115	

PHILIPPINE WOOD PRODUCERS ASSOCIATION, INC. (A Nonstock, Nonprofit Corporation)

NOTES TO FINANCIAL STATEMENTS

1. Association Information

Philippine Wood Producers Association, Inc. (the Association) is an association of corporations, partnerships and individuals engaged in logging, sawmilling, veneer and plywood manufacturing, wood preservation, and other related activities. The Association was incorporated in the Philippines as a nonstock, nonprofit corporation which aims to achieve unity in the wood industry under a single integrated association that would serve as spokesman for the entire wood industry in its continuing dialogue with government authorities. Its services, programs and activities are all geared towards the promotion and development of the lumber and plywood industry.

The Association is exempt from the payment of income tax with respect to revenue received in accordance with the provisions of Sec. 30(f) of the amended National Internal Revenue Code that was passed into law effective January 1, 1998.

The Association had five employees both in 2005 and 2004. The registered office address of the Association is 3rd Floor, LTA Building, 118 Perea Street, Legaspi Village, Makati City.

The accompanying financial statements were authorized for issuance by the Board of Directors on April 11, 2006.

2. Summary of Significant Accounting Policies

Basis of Preparation

The accompanying financial statements of the Association have been prepared on a historical cost basis and presented in Philippine Peso.

Statement of Compliance

The accompanying financial statements of the Association have been prepared in accordance with accounting principles generally accepted in the Philippines, as set forth on the applicable Philippine Accounting Standards (PAS) effective as of December 31, 2004. The Association qualifies as a non-publicly accountable entity under PAS 101, *Financial Reporting Standards for Non-Publicly Accountable Entities*, and, accordingly, availed of the option to defer the adoption of the Philippine Financial Reporting Standards that became effective in 2005. PAS 101 shall be effective for 2005 to 2007 unless revoked earlier.

Revenue Recognition

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Association and the amount of the revenue can be measured reliably. The following specific recognition criteria must also be met before revenue is recognized:

Membership and Assessment Dues are membership dues of Timber License Agreement (TLA) holders, sawmillers and associate members are based on monthly fixed rates. Assessment dues of TLA holders are computed based on the annual allowable cuts.

Donations and contributions are recognized when cash are received.

Interest income is recognized as it accrues.

Receivables

Receivables are recognized and carried at invoice amount less any allowance for doubtful accounts. An estimate for doubtful accounts is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and any impairment in value. The initial cost of property and equipment comprises its purchase price, including taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance costs, are normally charged to operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

	Years
Condominium unit	15
Office equipment	4
Furniture, fixtures and improvements	4

The useful lives, residual values and depreciation method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property and equipment.

Asset Impairment

The carrying values of property and equipment and other noncurrent assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount. Impairment losses, if any, are recognized in the statements of revenue and expenses.

Subsequent Events

Post year-end events that provide additional information about the Association's position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes when material.

Foreign Currency Transactions

Transactions in foreign currencies are recorded using the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at the balance sheet date. All differences are taken to the statements of revenue and expenses.

3. Receivables

	2005	2004
Membership and assessment dues	₽1,562,700	₽3,060,516
Others	569,552	709,980
	2,132,252	3,770,496
Less allowance for doubtful accounts	750,000	1,681,200
	₽1,382,252	₽2,089,296

4. Property and Equipment

	Condominium Unit	Office Equipment	Furniture, Fixtures and Improvements	2005 Total	2004 Total
Cost					
Beginning balances	₽1,010,396	₽672,115	₽147,526	₽1,830,037	₽1,830,037
Additions	-	38,590	-	38,590	-
Ending balances	1,010,396	710,705	147,526	1,868,627	1,830,037
Accumulated Depreciation					
Beginning balances	1,010,396	501,532	145,936	1,657,864	1,563,770
Depreciation	-	77,569	1,590	79,159	94,094
Ending balances	1,010,396	579,101	147,526	1,737,023	1,657,864
Net Book Value	₽_	₽131,604	₽	₽131,604	₽172,173

5. Reclassification of Account

The accrual for retirement benefits costs amounting to ₱116,252 in 2004 was reclassified in the statements of cash flows to conform to the 2005 presentation.

Philippine Forestry Development Forum

June 2-3, 2005 • Asian Development Bank Auditorium, Mandaluyong City, Philippines



Keynole speaker executive secretary Eduardo Ermita being welcomed by PWPA Chairman Fernando A. Lu.



DENR Secretary Michael Defensor being welcomed by Forum convenor and PWPA president Tony Olizon.



ADB Director-General Shamshad Akhtar and Director Muhamma Mannan in a huddle with Secretary Defensor.



of Environment and Natural Resources explaining the strides her Senate Committee has

taken on Sustainable Forest Management (SFM)



Dignitaries in front of the part of the overflowing participants of the Forum.



Congressman Leovigildo Banaag, chairperson of Natural Resources Committee informing the Forum his Committee has passed the forest line and SFM bills.



Forum speaker Dr. Manoel Sobral Filho, executive director of Tokyo-based International Tropical Timber Organization presenting his paper before the Forum.



Forum participants in lively exchange of views during coffee break.



Forum speaker Forester Patrick Durst, senior forestry officer of the FAQJUN, , presenting his paper before the Forum.

Philippine Forestry Development Forum

June 2-3, 2005 • Asian Development Bank Auditorium, Mandaluyong City, Philippines



Key forum organizers and speakers in a press conference. Left to right: Dr. Sobral Filho, executive director of ITTO; Mr. Nick de Lange, CFIP president; Mr. Jun Narvaez, PWPA director; Mr. Tony Olizon, PWPA president; Mr. Ric Umali, SFF president; Dr. Ramon Razal, dean of UPLBCFNR; and Mr. Pat Durst, senior forestry officer of FAC/UN.

Forum convenors with the Secretary Defensor (left to right) Dr. Ramon Razal, dean **UPLBCFNR**, Forester Ricardo Umali, president of Society of Filipino Foresters, Defensor, Mr. Antonio Olizon , president of PWPA and Dr. Muhammad Mannan, director of ADB.





Bohol governor Erico Aumentando, the paper of a Forum speaker.



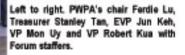
Past DENR secretaries grace the Forum with executive secretary Ermita and incumbent secretary Defensor (left to right) Mr. Ricardo Umali, Dr. Angel Alcala, Mr. Heherson Alvarez, Mr. Victor president of the League of Provinces of Ramos, Ms. Elbet Gozun, Ermita, Defensor, Atty. Fulgencio the Philippines giving his reaction to Factoran, Jr. and Atty. Antonio Cerilles, now congressman.



Secretary Defensor poses with past DENR secretaries, Forum organizers and key personalities.



Mr. Meneleo Carlos, Jr., chairperson of the Federation of Philippine Industries givin a reaction to the paper of a Forum speaker.





Secretary Defensor speaking on the policy directions of the DENR at the closing of the two-day Forum.



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