

Philippine Wood Producers Association
ANNUAL REPORT 2006

GREETINGS TO THE

PHILIPPINE WOOD PRODUCERS ASSOCIATION

on its 56th Annual General Assembly from



Manufacturer of:

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The Board of Directors of the Philippine Wood Producers Association, by unanimous concurrence, submits herewith the Statement and Annual Report of the Chairman of the Board of Directors and the President of the Association as its Report to the Members of the Association for the year ended December 31, 2006.

ANTONIO C. OLIZON Chairman

FERNANDO A. LU
President

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Message of the Chairman



We will all cherish 2006 as the banner year for strengthening the Philippine Wood Producers Association (PWPA) ties with the Department of Environment and Natural Resources (DENR) and the leading Non-Government Organizations (NGOs).

Almost all flagship DENR and NGO projects involved the PWPA as a strategic partner. We are grateful to have been given the opportunity to take part in these undertakings, resulting in PWPA's developing more cordial and fruitful relations with various government agencies, especially DENR.

Our Association also assisted typhoons victims in the Bicol Region. We distributed relief goods, as well as plywood, lumber and other construction materials to help bring back normalcy into the lives of affected communities.

On the business side, our members struggled to stay afloat. Most of our sawmills and plywood mills have been using more plantation timber species as they continued to retool their mills to adapt to small-diameter plantation logs for greater productivity.

Exports of core veneer, as well as plywood manufactured from plantation logs, had a good start in 2006. Inward smuggling and misdeclaration of wood products - to avoid correct tax payments - have been minimized because of the sharp decrease of importation due to greater demand for wood products in other countries.

Our major drawback in the domestic market was the uncompetitiveness of our lumber producers and dealers against the preponderance of cheap, undocumented lumber. Our members — who have to pay upfront forest charges (taxes) equivalent to 25% of the FOB market value of logs (raw materials) plus value-added and other taxes — could not match these unscrupulous players.

Our Association continues to support the furniture industry — its end products marketed to domestic and export markets — with its raw materials needs.

PWPA regards the future of the wood industry with a certain degree of optimism, given a healthy strategy and policy environment from government. With this in place, our industry could once again rise up as an engine of growth and a major contributor to our country's economy.

Thank you, PWPA officers and members for your support. Your continued involvement will ensure that the Association fulfils its vision and mission.

Maraming salamat po sa inyong pagtitiwala.

ANTONIO C. OLIZON

Message of the President

Last year, the wood industry enjoyed a relative peace in its operation, unlike in the previous year when it suffered a major dislocation of operations caused by the protracted selective lifting of the nationwide suspension on logging induced by the NE Luzon flood and landslide in December of 2004.

It's overall performance in 2006 – in terms of timber and timber products production and prices - remained slightly mixed, if not flat, compared to the rather healthy global wood industry accomplishment.

Thankfully, the usual, dreadful knee-jerk reaction of the government to again pin the blame on logging and subsequently impose another moratorium, did not happen when a massive mudslide fatally buried hundreds of people in the barangays of Saint Bernard and Guinsaugon of Sogod, Southern Leyte in mid-February.

The unabatement of uncontrolled illegal logging and rampant timber smuggling and consequent entry into the domestic market of semi-finished and finished lumber products manufactured out of illegally-sourced logs continued to depress prices of the wood products of our members.



The relative peace the industry experienced in 2006 was mainly due to the strong but perceptive leadership of DENR Secretary Angelo Reyes. The industry, through the PWPA, and Secretary Reyes have immediately established a mutual relationship of transparency and trust, reinforced by his observation visits to the nurseries, concession areas and wood processing mills of some of our members as well as by the close cooperation and open support of PWPA in his major environmental programs.

There were also countless Corporate Social Responsibility (CSR) initiatives and efforts PWPA embarked on during the year that further cemented its improving relationship with the government and the NGOs.

At the positive side, the value exports of finished wood products, more specifically other wood-based manufactured articles, called internationally as secondary processed wood products (SPWP) that included wooden furniture had dramatically increased during the period in review. Fortunately, plywood with perennially unimproving prices, continued to be retained in the sensitive (exclusive) list under the WTO's Non-Agriculture Market Access (NAMA) and therefore still enjoyed tariff protection.

Secretary Reyes' suspension of the mandatory Environmental Insurance Coverage was a relief to the industry already burdened by the mandatory Environmental Guarantee Fund necessary in securing the ECC and, of course, other taxes.

In order to ensure the stability and viability of the industry, your Association shall continue to pursue critical agenda such as the approval, and implementation, of the Resolution of the Forestry Development Forum PWPA organized in 2005 and the possible creation of the Philippine Timber Industry Development Board, a work in progress at the moment, which is patterned after Malaysia's.

In closing, I would like to thank sincerely the officers and members of the Association for their individual and collective support in strengthening the wood industry.

FERNANDO A. LU

Comparative Statistical Highlights

WOOD INDUSTRY INFORMATION

RESOURCES

	2005	2006р	Percentage Change
TLA's in existence, number	18	15	-17
Annual allowable cut, '000 cu m ^{<1}	111	307	177
Forest area under license, '000 ha	825	691	-16
ITPLA's (IFMA), number	178	148	-17
ITPLA'S (IFMA), area, '000 ha	714	768	8

PRODUCTION (Volume in '000 cum)

	2005p	2006р	Percentage Change
Logs ^{<2}	841	732	-13
Lumber	288	468	62
Plywood ^{<3}	314	317	1
Veneer	133	95	-29

EXPORTS (Volume in '000 cum or as specified; Value in '000 US\$, FOB)

	20	05	200	06р	Percentag	e Change
	Volume	Value	Volume	Value	Volume	Value
Logs	<1	3	<1	20	~	567
Lumber ^{<4}	130	8,487	184	13,198	42	56
Plywood	40	17,778	20	9,619	<i>-</i> 50	-46
Veneer	6	3,712	6	4,018	0	8
Other wood-based manufactured articles ('000 GK)	76,614	137,699	245,184	650,284	220	372
Furniture, n.e.s. of wood ('000 GK)	37,114	108,268	36,361	105,979	-2	-2

IMPORTS (Volume in '000 cum or as specified; Value in '000 US\$, CIF)

	20	05	200	06р	Percentag	e Change
	Volume	Value	Volume	Value	Volume	Value
Logs	165	23,868	65	19,742	-61	-17
Lumber	362	117,742	261	95,719	-28	-19
Plywood	78	55,158	75	51,119	-4	-100
Veneer	67	17,923	37	11,574	<i>-</i> 45	-35
Other wood-based manufactured						
articles ('000 GK)	13,570	7,863	12,443	8,391	-8	7

Source: Data furnished by FMB/DENR, p-preliminary as of 14 September 2007

<1 - Other IAOP not yet approved <3 - Industry figures somewhat higher than indicated here.

<2 - All forms mostly plantation logs.</p>
<4 - Finished lumber only, raw lumber not allowed for export.</p>

ASSOCIATION INFORMATION

	2005	2006	Percentage Change
Regular Members	64	54	<i>-</i> 15
Associate Members	1,150	727	-36
Revenues	P 9,635,443	7,282,409	-24
Expenses	P 10,669,674	7,624,030	-28
Assets	P 2,508,321	2,283,419	- 9

THE WOOD-BASED INDUSTRY IN REVIEW

GLOBAL OVERVIEW L1

State of the Forests

Forest cover, in relation to the total land area in all three ITTO timber **producer** regions, had declined from 1985, the base year of the estimate, to 2005: in Asia, from 41% to 35%; in Africa, from 49% to 44%, and in Latin America, from 59% to 52%. For the said regions as a whole, the decline was from 53% to 46%.

In ITTO **consumer** regions over the same period, forest cover had increased: in Asia, from 18% to 21%; in North America, from 24% to 31%; in non-EU Europe, from 27% to 29%; and in EU Europe, from 34% to 37%. As a whole, for the regions, forest cover rose from 22% up to 27%.

Tropical Timber Production

The production of tropical logs in ITTO **producer** countries had fallen to 125 million cu m in 2005 (from 133 million cu m in 2004) but rebounded to 137 million cu m in 2006.

The top five **producers**, between the period 2004-2007, and ranked by the 2005 production, were Brazil and Malaysia (each close to 25 million cu m), India (20 million cu m), Indonesia (close to 18 million cu m) and Nigeria (nearly 7 million cu m). Myanmar, Gabon and PNG, each in excess of 2 million cu m. By region, Asia-Pacific produced 65% of ITTO member's tropical hardwood logs in 2006; Latin America, 22%; and Africa, 13%.

Consumptions

ITTO log **producer** countries were the **major consumers** of logs themselves, converting their logs into mainly primary wood products and leaving only about 13 million cu m for exports in 2005 but decreasing to 11 million cu m in 2006.

Domestic consumption of logs of Malaysia and India have increased significantly from 2005 to 2007, while Brazil's has been declining and Indonesian's has more than recovered in 2006. China has remained the fifth largest tropical log consumer, generally from imports of nearly 7 million cu m from Malaysia, PNG, Gabon, Myanmar and Congo Republic.

The highest degree of conversion was in Latin America, where, since 1995, more than 99% of logs produced has been converted into sawnwood (87%), plywood (11%) and veneer (2%) in 2005. In

Asia, log exports proportion of log production has declined to 7% in 2005 indicating a high degree of conversion of produced logs. Only in Africa, were logs exported in significant proportions.

Trade

In 2006, the five major **importers** of tropical logs, in million cu m, were China (10) (out of 31 from all sources with Russia providing the bulk), India (3.4), Japan (1.3), Taiwan (close to 1) and Thailand (a producer, 1/2).

A total of 11.5 million cu m was exported by tropical log **producer** countries in 2006, lower than the 13 million cu m in 2005. The major log **exporters** in 2006, in million cu m were: Malaysia (nearly 5), PNG (slightly over 2), Gabon (1.5), Myanmar (close to 1.5), and Congo Republic (0.5).

Exports of secondary processed wood products (SPWP), like wooden furniture, by tropical timber **producer** countries breached for the first the US\$ 10 billion mark in 2005. The leading **SPWP** producer-exporters, accounting for nearly 90% of **SPWP** exports, were Indonesia, Malaysia, Brazil, Thailand and Mexico - each earning more than US\$ 1 billion.

At over US\$ 11 billion, China was the largest single country exporter of **SPWP** in 2005; although the countries in the EU in aggregate exported nearly US\$ 26 billion of **SPWP** in 2005. Japan and the USA remained the two largest markets for **SPWP** from ITTO producers.

Prices

Prices for a majority of primary tropical timber products strengthened at the end of 2006 as global economy improved and the supply of raw materials tightened.

Log prices for some South East Asian species rose to 10-year highs in 2006 due to better law enforcement and restrictions on log exports. Upward pressure on African log prices resulted from reduced harvests, ban on exports and increases in freight rates.

Prices for most Asian and African tropical sawn-wood species were stable in 2006; however, prices for Asian tropical plywood steadily rose through 2006. Coniferous plywood, however, has been increasingly taking the market share from tropical plywood, even holding down the latter's prices in large Asian plywood market.

Note: ITTO founded in 1986, now consists of 59 member countries representing about 80% of the world's tropical forests and 90% of the global tropical timber trade.

L1 Source: Condensed from the International Tropical Timber Organization (ITTO) Annual Review and Assessment of the World Timber Situation 2006, as condensed and interpreted.

Report To The Members

LOCAL OVERVIEW 12

State of the Forests

The extent of the forest cover of the Philippines had a total of 7.2 million hectares in 2005, as revealed by satellite imageries. It was 33% more than the 5.4 million hectares that was last reported in 1997, using the long-practice of statistical interpolation - contrary to the popular belief the country's forests have been inexorably declining.

With the current use of internationally-accepted nomenclatures and definitions, the country's forests cover was reported in 2005,in Table 1.

Table 1—Forest Cover of the Philippines, 2005				
Types of Forestry Cover	Extent Mil Ha	Percent		
Close - generally broadleaved, like dipterocarp	2.56	36		
Open - generally broadleaved, like dipterocarp	4.03	56		
Mangrove	0.25	3		
Plantation (incomplete data)	0.33	5		
Total	7.17	100		

The new information about the forest cover is expected to modify extant basic policies and regulatory directions on the management, development and use of the country's forest resources.

Industrial Roundwood of Log Supply

The net supply of logs of 796,000 cu m (domestic production plus imports minus exports) was 21% lower that in 2005 (Table 2).

The decline could be attributed to a 13% decrease in local log production and a 61% drop in log imports.

Table 2 - Log Supply, in 000 cu m				
Source 2005 2006 % Change				
Local	841	732	-13	
Import	165	65	-61	
Export	<1	<1	-	
ADC	1,005	796	-21	
% Import from ADC	16	8	50	
Note: ADC means Apparent Domestic Consumption.				

As in 2005, no less than 85% of the locally-

Source: 2005 Philippine Forestry Statistics, Forest Management Bureau (FMB) DENR, and data as so collated and date for 2006 from Communications with FMB, as interpreted..

rounded logs came from the plantation forest with the balance from the natural forest. By species, falcate logs-utilized mostly in veneer and plywood manufacturing dominated all other harvest of planted trees, followed by gmelina and South American mahogany.

Practically all plantation logs were supplied from small tree farms, generally privately-owned, and from the industrial tree plantation (IFMA Areas), with very small volume from community-managed tree plantation (CBFMA Areas). The Caraga Region has been the principal source of plantation logs, about 70% of national harvest, followed by Regions 11 and 10 contributing no less than 15% of the entire harvest. Natural-grown timber was also mainly supplied, by the Caraga Region. The total volume and value of imports decreased by 60% and 17%, respectively compared to that of the previous year. No less than 90% of log imports in 2006 came mainly from Solomons, Malaysia and PNG

Production, Imports and Exports of Primary Timber Products

In 2006, the aggregate volume-supply of primary timber products - lumber, veneer and plywood - was only 2% less that in 2005 (Table 3).

Table 3 - Aggregate Primary Wood Products Supply, in 000 cu m			
Source	2005	2006	% Change
Local	735	880	20
Import	507	373	-26
Export	176	210	19
ADC	1,066	1,043	-2
% Import from ADC	48	36	-25
Note: Primary wood products refer to lumber, veneer and plywood only.			

The availability of timber products in the domestic market was boosted by a 20% increase in the local production, notwithstanding the drop in their imports, during the year in review, relative to that in 2005, the rather robust local production enabled the country to increase its exports by 19% over the previous years.

The high production of lumber in 2006, up by 62% from 2005, contributed significantly to the aggregate supply of timber products, and even to their export, increase of volume.

The imports of primary timber products went down by 26%, on a year-to-year basis.

Timber and Timber Products Markets and Trade Balance

Primary timber products as a whole only suffered a 10% decline in value exports (US\$ 26.8 million in 2006 vs. US\$ 30.0 million in 2005) because the hefty value-increase of lumber exports was negated by a flat and a significant decline of the value exports of veneer and plywood, respectively.

The value exports of wooden furniture in 2006 dropped slightly from that in 2005. However, value exports of the other wood-based manufactured articles rose dramatically. In the aggregate, the value exports of secondary processed wood products (SPWP) increased by a little over 200% in 2006 relative to that of the previous year.

The US, Japan, and the UK remained as the principal markets of Philippine SPWP.

The year to year comparative trade is in Table 4, indicating a healthy balance of trade in favor of the country.

Table 4 - Aggregate Export-Import Value, in 000 US\$			
Source	2005	2006	% Change
Export			
Logs	3	20	566
Primary wood products	29,977	26,835	-10
Secondary wood products	245,967	756,263	207
Total	275,947	783,118	184
Import, cif			
Logs	23,868	19,742	-17
Primary wood products	190,823	107,344	-44
Secondary wood products	7,863	8,391	7
Total	222,554	135,477	-39

Note: Downstream wood products refer to furniture of wood and other woodbased manufactured articles.





THE ASSOCIATION

Issues Faced

Although the wood industry enjoyed a relative stability and peace, as it were, in its operations and trade during the year in review, it was distressed, however, by a number of recurring issues the PWPA faced head-on, such as:

- 1. Shortage of legitimately, locally-sourced timber (logs) owing to the sporadic approval of the conversion of TLAs into IFMAs, and, for the existing agreements, the delay in the approval of their operations plans and the ECCs by the government.
- 2. Relatedly, the volume inadequacy and price volatility of timber (logs) and timber products (raw lumber and veneers) from exporting countries due to: a) stiff competition from large buyer like China and India; or b) their policy to restrict to high-value products conversion of their logs and raw lumber.
- 3. Contrary to the policy of the government, and the frequent reminder by the PWPA about it, and notwithstanding the shortage of raw materials, the establishment of new wood processing plants, even in inappropriate places, continued to be permitted by the government.
- 4. The unabated illegal logging, occurring mostly in open-access forests, and by extension, the proliferation of finished and semi-finished wood products, particularly of lumber, processed from undocumented logs.
- 5. Relatedly, domestic prices of wood products, especially lumber, were depressed considerably due to the dumping of these doubtfully-sourced wood products.

The aggravation of there problems, however, was tampered by the immediate and bold action thereon by Secretary Angelo Reyes, who, early in the year, assumed the top post of the DENR.

Salient Events and Accomplishments

Barely a month after his appointment on February 5, 2007 as the top man of the DENR, Secretary Angelo Reyes on March 4 met with the directors and officers of the PWPA and immediately cemented a working relationship of mutual transparency and cooperation. Secretary Reyes sought a strong partnership with PWPA on his reforestation or greening program as he assured the wood industry of his assistance.

Report To The Members

Indeed, this initial meeting of the minds, as it were, were translated into concrete project undertakings and regulatory improvement during the year in review.

On the Environment

The PWPA's Program: Green Philippines was explained to Secretary Reyes on April 6, during its courtesy call on him, and the MOU therefor was signed on March 14, during his field visit to the operations area of Sirawai Plywood and Lumber Company, Inc. (SPLCI) in Zamboanga del Norte.

Program: Green Philippines, a PWPA-DENR joint scheme, consists of four model projects that would demonstrate urban greening (launched in Smokey Mountain), community forestry, watershed rehabilitation (launched in Tanauan City) and industrial tree plantation (launched in SPLCI area). The directors of the Board held no less than two workshops to see to it the Program was properly implemented.

Moreover, the PWPA participated actively, if not principally, in urban greening on the Smokey Mountain ground (during the Earth Day on April 22, graced no less than President Gloria Macapagal-Arroyo and Archbishop Gaudencio Cardinal Rosales) and on June 25, in BASECO area, both in Tondo, Manila; and in the nationwide launching of the DENR's Green Philippine Highways project (PWPA was a member of its steering and technical committees) on August 25 where close to 40% of the total 1/2 million seedlings/saplings requirement was supplied by PWPA. Also, PWPA has been made a member of the Board of Trustees of the recently organized Green Army Philippine Network Foundation.

On the Wood Industry

The Resolution of the Forestry Development Forum the PWPA organized on June 2-3, 2005 was finally endorsed to Malacanang and to Congress by the lead convenors. The Resolution enumerated key areas that need to be addressed for the sustainable development of the forest and the wood industry.

Secretary Reyes, during the induction of PWPA directors and officers on January 10, 2007 at Plaza Shangri-la committed to create the PWPA-endorsed Philippine Timber Industry Board, a multi-sectoral body that would oversee the development of the wood industry. It is presently a work in progress.

Secretary Reyes' suspension of the mandatory Environmental Insurance Coverage on March 3 was a relief to the industry already burdened by the likewise mandatory Environmental Guarantee Fund necessary in securing the ECC.

The Tariff Commission, during its public hearing on April 18, gave a positive response to the arguments of PWPA to retain plywood in the Sensitive (Exclusive) List under the WTO's NAMA.

The representation of the PWPA to lift the suspension of the processing of the applications for conversion of TLAs into IFMAs was responded well by Secretary Reyes, but on a company-to-company application basis. Some TLA's are now IFMAs.

The PWPA extended its full cooperation with the National Anti-Environment Crime Task Force during its courtesy call on its head, General (Ret.) Roy Kyamko, in combating illegal logging.

The depressed prices of wood products, especially lumber and furniture components, in the domestic market was raised to the attention of the DENR-NCR where they were being mostly dumped. Agreements on how to control their sources such as small furniture shops with lumber processing facilities and kiln drier plants.

Calamity-Victims Assistance

In line with its corporate social responsibility, the PWPA help in the cleaning of the major roads of Metro Manila of debris left by typhoon Milenyo on September 28 and lately, on January 3, 2007 extended assistance to flood victims in Bicol Region by bringing in and distributing relief goods as well as construction wood materials.

Finally, a very successful 55th Annual Meeting of PWPA members was held on September 1 as a prelude to the conclusion the year in review.

In behalf of the directors and officers of the Association, we would like to express our profound gratitude to our members for their continued support and steadfast commitment to the PWPA.

Maraming Salamat!

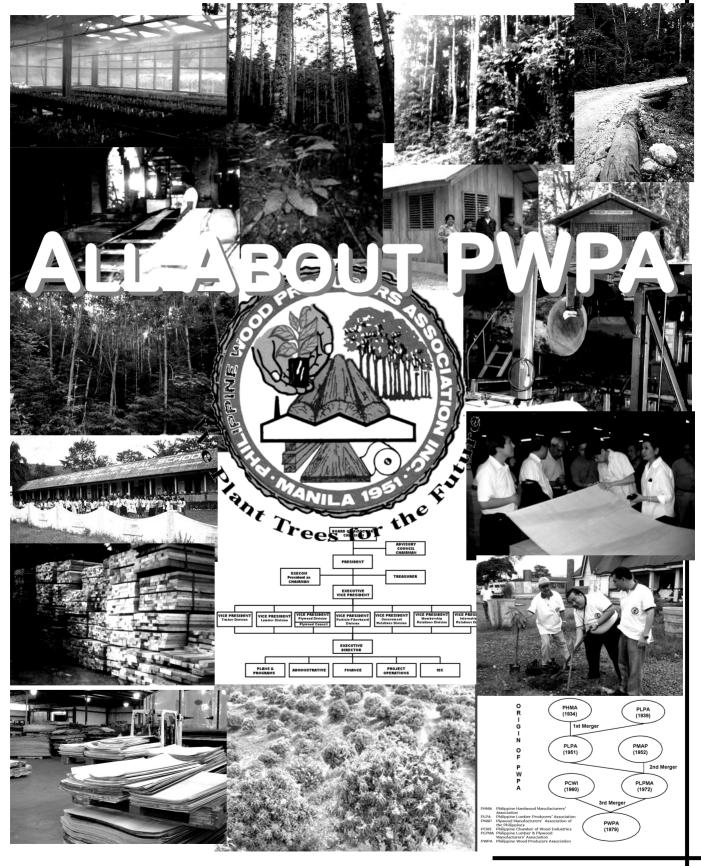
ANTÓNIÓ C. OLIZON

CHAIRMAN

ERNANDO A. LU

PRESIDENT

SOUVENIR SUPPLEMENT



PWPA Vision and Mission

Vision

A strong and dynamic organization committed to the economic and environmentally sound development and growth of the Wood Industry in the Philippines.

Missions

In partnership with government and all other stakeholders, we shall:

Conserve and protect the environment through the sustainable management of natural and plantation forests.

Utilize technology and best-practices for the production of high quality wood products at competitive prices.

Promote and encourage the use of quality wood products.

Work for appropriate legislation and good governance to ensure the sufficiency of wood resources and enhance the competitiveness of the wood industry.

Contribute to the well-being of workers and communities where the wood industry operates.

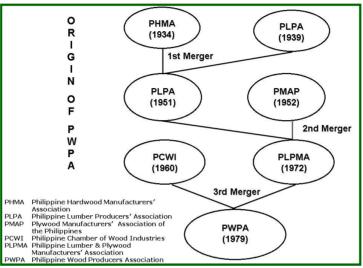
PWPA - Its History

The **Philippine Wood Producers Association (PWPA)** is the result of a series of mergers of six predecessor-in-interest organizations. The founding year of PWPA was reckoned from 1951 when the surviving organization of the earlier merger, the **Philippine Lumber Producers' Association (PLPA)**, was registered with the Securities and Exchange Commission (SEC) on May 30, 1951. The charter of **PLPA** was carried by **PWPA**.

It is a fact, however, the first predecessor-in-interest of **PWPA** was the **Philippine Hardwood Manufacturers' (Exporters) Association (PHMA)**, founded in 1934 on the eve of the American Civil Government in the country, but was not officially registered with the

government. Initially estabAmerican wood-based compathe main aim of PHMA was to
but widely available local timpine Mahogany in the US marcounterpart in the US
Hardwood Manufacturtion, the Philippine-based asmaking known and accepted
lumber to the US, and much

On October 9, 1939, the tically the **PHMA** group with lumber manufacturers and ber in the domestic market. **PHMA** and **PLPA** existed side **PMPA**



lished by a small group of nies operating in the country, introduce the hardly-known ber species it named Philipket. Closely supported by its mainland, the Philippine ers' (Importers) Associasociation was successful in the Philippine Mahogany later, to the world market.

PLPA was organized by practhe objective of unifying local promoting wider use of lum-Before their merger, the by side, the PHMA took care

of the export trade and the PLPA, the domestic trade.

The Japanese occupation of the Philippines made inactive these associations. The Japanese established the **Philippine Lumber Control Union** (Philippine Mokusai Kumlai), a monopoly to control logging, sawmilling, and supplying lumber to the Imperial Japanese Forces. In answer to the complaints about prices and payments of logs and lumber, the Filipino companies belonging to the 37 provincial and regional associations consolidated themselves on September 7, 1943 into the **Forest Products Producers Federation**. All members sold their produce to the Federation who, in turn, sold it to the Japanese Military Forces.

As the war ended in late 1945 and the Second Republic proclaimed on July 4, 1946, the wood industry was made active by the requirements for wood materials needed for the reconstruction of the country. On June 8, 1949, in a joint meeting of **PHMA** and **PLPA**, a Resolution to merge was adopted with the **PLPA** as surviving association.

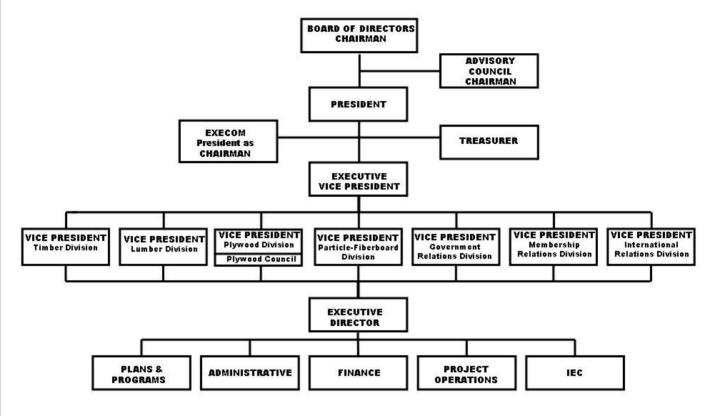
Sometime in 1952, the few plywood companies organized the **Plywood Manufacturers' Association of the Philippines (PMAP)**. It was only after the War that plywood manufacturing gained some headways. The aim was to encourage the processing of logs into value-added plywood for export. Also sometime in 1960, **Philippine Chamber of Wood Industries (PCWI)** was organized with the objective of promoting the increase in the production and marketing of timber and timber products.

The period of 60's and 70's saw the phenomenal growth of the wood industry. The wood industry became the second biggest foreign exchange earner and was instrumental in realizing a favorable balance of trade and dollar reserves for the country.

On June 25, 1972, with a commonality of objectives, the PLPA and PMAP merged assuming the name of the latter.

On December 22, 1979, in the face of growing competition from other tropical countries, particularly those from the SE Asian Region and in the desire of the government to rationalize the wood industry, i.e, to shift from log export to processing, the **PLPMA** and the **PCWI** merged adopting the charter of the former and calling itself the **Philippine Wood Products Association (PWPA)**, renamed later as the **Philippine Wood Producers Association** (also, **PWPA** acronym). The rest is history.

PWPA ORGANIZATIONAL STRUCTURE



MEMBERSHIP

REGULAR MEMBERS

Companies who are holders of Timber License Agreements (TLAs), Industrial Forest Management Agreements (IFMAs), and bonafide manufacturers of primary wood products such as lumber, veneer, plywood, pulp and paper, and other wood products.

ASSOCIATE MEMBERS

Companies who are engaged in the business of serving, or being served by, the wood-based industry such as traders, shippers and suppliers of machineries and equipment, materials and services.

HONORARY MEMBERS

Individuals who have achieved national or international recognition for promoting the sustainable development of forest resources and the wood-based industry or have lent extraordinary support in enhancing the prestige of the Association.

HOW TO BE A MEMBER

Regular or Associate Member - a nomination in writing by a regular member of good standing and action thereon by 2/3 affirmative votes of the Board of Directors for accession.

Honorary Member - a recommendation by three (3) members of the Board of Directors and action thereon by 2/3 affirmative votes of the Board of Directors for acceptance.

PWPA Goals and Programs

Goals/Programs	Status
Image building of the wood industry	Image improving but the program needs sustaining through IEC and media coverage.
Close working relationship with government agencies, particularly with DENR	Relationship much improved but stable policy direction (road map) for the industry has yet to be developed.
Passage of vital forestry & industry measures by Congress	Important bills have been closely followed-up, since the 8th Congress, for passage into laws. Continuing efforts are exerted toward their realization by the 13th Congress.
Strengthen cooperation with environmentalist groups and civil society	Relationship much improved but needs sustaining through their flagship projects. Legal and illegal logging now more clearly defined by NGOs, the media and civil society.
Enhance the participation and commitments of members	Benefit-enhancing and participatory programs being polished for full the support/commitment of members.

Issues for Resolution

Issues	Status	Recommendations
Coordinated and transparent policies and governance needed	DENR, DTI, DOF & NEDA have parallel mandates for the industry but have yet to be effectively coordinated	Industry Development Board
Roadmap for the long-term development - a Must	Forest-based sector low in government priority, its importance not fully realized, best efforts are in piecemeal, policies	PTIB)
Oft-changing regulations unconducive to industry development still prevalent	 Examples: Tedious conversion of TLAs into IFMAs Irrational establishment of New Mills Listing of commercial timber as threatened plants and may not be harvested 	IRRs and to develop workable programs and guidelines.

All about PWPA

Board of Directors

EDITH I. ALCANTARA

C. Alcantara & Sons, Inc. FLORO M. BUÑAG Furniture Group, Inc. VICTOR A. CONSUNJI

Sirawai Plywood and Lumber Corp.

ALFONSO C. KEH, JR. Emco Plywood Corp.

ROBERT W. KUA Vicmar Development Corp.

ANTONIO C. OLIZON Chairman

Union Plywood Corp.

CHARLIE H. LIU MATIMCO, Inc.

FERNANDO A. LU

Pacific Timber Export Corp.

EVARISTO M. NARVAEZ, JR. RAMON Y. UY

Aras-asan Timber Co., Inc.

MANUEL A. NG

Luzon Mahogany Timber Co., Incorporated

ALEX P. ONG

Republic Wooden Commodities Manufacturing Corp.

ARISTEO G. PUYAT

Surigao Development Corp. STANLEY Q. TAN

United Wood Industries Corp.

Consolidated Wood Products, Inc.

WELLINGTON C. YAO

Panel Products Industries Corp.

LEONARDO D. ANGELES

Secretary of the Board



OLIZON





ANTONIO G. BERNAS Chairman Emeritus

Executive Officers

All about PWPA



ALFONSO C. KEH, JR. Executive Vice President

EVARISTO M. NARVAEZ, JR. VP-Timber

RAMON Y. UY VP-Lumber & Related **Products** ALEX P. ONG VP-Plywood & Related **Products**

FERNANDO A. LU President WELLINGTON C. YAO VP- Particleboard &

FLORIO M. BUÑAG VP-Government Relations

Fiberboard

CHARLIE H. LIU VP-International Relations

ROBERT W. KUA VP-Membership Relations STANLEY Q. TAN Treasurer

JOSE A. LORENZO Adviser-Forestry & Environment LEONARDO D. ANGELES **Executive Director**







NARVAEZ, JR.



UY



ONG



YAO



BUÑAG



LIU



KUA



TAN



LORENZO



ANGELES



SERAFICO



PATAWARAN



VASQUEZ

Secretariat Officers

LEONARDO D. ANGELES

Executive Director

REGINO M. SERAFICO

Manager

RICARDO M. PATAWARAN

Industry Coordinator

MAILA R. VASQUEZ

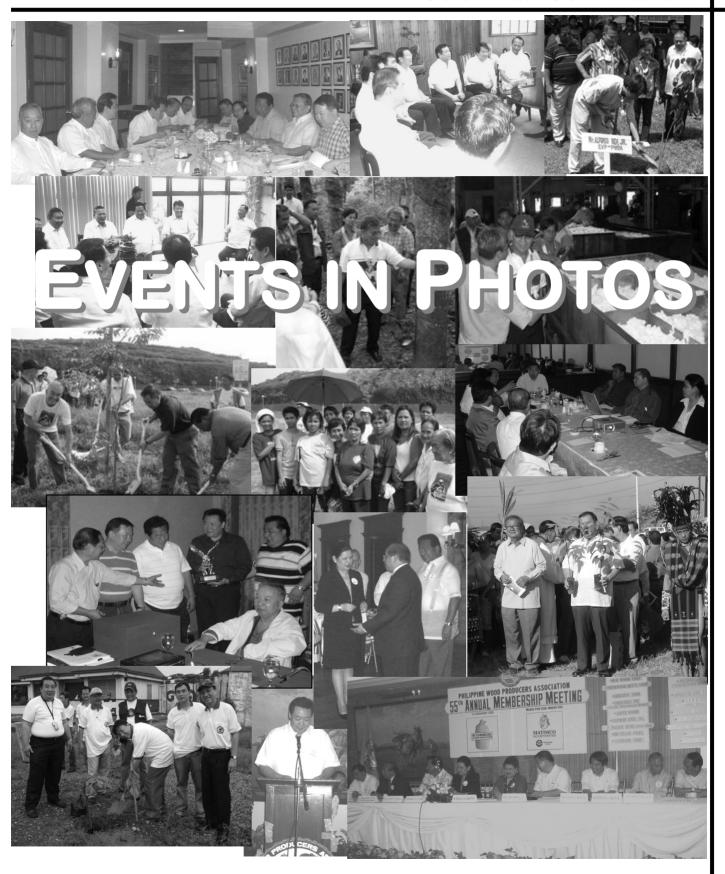
Forestry & Environment Coordinator

All about PWPA

Who's Who in the Life of PWPA

Administration	MNR Minister/DENR Secretary	Term/Tenure		PWPA Chairman/President
1. Pres. F. Marcos	1. Jose J. Leido, Jr.	1974-1981	PCWI	- Jose dela Rosa - President
			PLPMA	- Renato Arevalo - President
			PWPA	- Ernesto F. Sanvictores - President
	2. Teodoro Q. Peña	1981-1984	PWPA	- Roberto V. Reyes - Chairman
				Ernesto F. Sanvictores - President
				E. F. Sanvictores - Chairman
				Santiago de Guzman - President
				Renato Dragon - President
				Aristeo G. Puyat - Chairman
				E. F. Sanvictores - President
	3. Rodolfo P. del Rosario	1984-1986	PWPA	- Aristeo G. Puyat - Chairman
				E. F. Sanvictores - President
2. Pres. C. Aquino	4. Ernesto M. Maceda	1986-1986	PWPA	- A. G. Puyat - Chairman
				E.F. Sanvictores - President
	5. Carlos G. Dominguez	1986-1987	PWPA	- A. G. Puyat - Chairman
	-			E. F. Sanvictores - President
				E. F. Sanvictores - Chairman
				Antonio G. Bernas - President
	6. Fulgencio S. Factoran, Jr.	1987-1992	PWPA	- E. F. Sanvictores - Chairman
	, ,			A. G. Bernas - President
				A. G. Bernas - Chairman
				A. C. Olizon - President
3. Pres. F. Ramos	7. Angel C. Alcala	1992-1995	PWPA	- A. G. Bernas - Chairman
				A. C. Olizon - President
				A. C. Olizon - Chairman
				A. G. Bernas - President
	8. Victor O. Ramos	1995-1998	PWPA	- A. C. Olizon - Chairman
				A. G. Bernas - President
				Pedrito M. Aragon - Chairman
				A. G. Bernas - President
				A. G. Bernas - Chairman
				Fernando A. Lu - President
4. Pres. J. Estrada	9. Antonio H. Cerilles	1998-2000	PWPA	- A. G. Bernas - Chairman
				F. A. Lu - President
5. Pres. G. Arroyo	10. Heherson T. Alvarez	2000-2002	PWPA	- A. G. Bernas - Chairman
				F. A. Lu - President
	11. Elisea G. Gozun	2002-2004	PWPA	- F. A. Lu - Chairman
				A. C. Olizon- President
	12. Michael T. Defensor	2004-2006	PWPA	- A. C. Olizon - Chairman
				F. A. Lu - President
	13. Angelo T. Reyes	2006-2007	PWPA	- A. C. Olizon - Chairman
	, , , , , , , , , , , , , , , , , , ,			F. A. Lu - President
	14. Jose L. Atienza, Jr.	2007-to date	PWPA	- A. C. Olizon - Chairman
	1, 1			F. A. Lu - President

SOUVENIR SUPPLEMENT



Events in Photos

Industry Concern



PWPA DIRECTORS' FIRST BRIEFING OF SECRETARY ANGELO REYES AT THE MANILA POLO CLUB, MARCH 4, 2006



PWPA Explaining its Program: Green Philippines to Secretary Reyes, DENR, April 8, 2006



PWPA MEETS DENR UNDERSECRETARY ROY KYAMKO ON STRATEGIES TO COMBAT ILLEGAL LOGGING AT THE DENR, SEPTEMBER 19, 2006.



COURTESY CALL ON NEW DENR SECRETARY AT THE DENR, APRIL 6, 2006



Industry Concern



PWPA FIRST OUT-OF-TOWN BOARD IN CEBU, MARCH 2006





FIRST MINDANAO BOARD MEETING IN DAVAO CITY, FEBRUARY 2007



PWPA KEEPING UP WITH TIMES AT THE PALMS COUNTRY CLUB, MUNTINLUPA CITY, JULY 2007



Events in Photos

Environment Concern



PROGRM: GREEN PHILIPPINES...PLANNING FOR URBAN GREENING AT SMOKEY MOUNTAIN, APRIL 2006



IN TANAUAN CITY, JULY 2006

Environment Concern



Environment Concern



ANOTHER GREEN PARTNERSHIP AND PROGRAM: GREEN PHILIPPINES PARTNERS AT CAUAYAN, ISABELA, JUNE 2006

SIGNING THE DEED OF DONATION OF SEEDLINGS FOR GREEN PHILIPPINE HIGHWAYS, PAMPANGA, AUGUST 2006



PWPA GREENS COMMONWEALTH, COMMONWEALTH AVENUE, QUEZON CITY, AUGUST 2006)



PWPA Commitment to Mother Earth, Earth Day 2006 at Smokey Mountain, April 2006)

LET'S SUPPORT GREEN PHILIPPINES HIGHWAYS IN DAMAYAN RADIO PROGRAM, AUGUST 2006)

International Concern



TOWARD MORE TRADE AND INVESTMENT OPPORTUNITIES, SEPTEMBER 2005... A YEAR LATER AT THE PWPA 55TH ANNUAL MEETING AT THE MANILA POLO CLUB, MAKATI CITY, SEPTEMBER 2006



INVITING NZ INVESTMENTS, MAY 2007

SEEKING POSSIBLE BUSINESS OPPORTUNITIES WITH LAO PDR PRIME MINISTER, JUNE 2007

Calamity Assistance



PWPA SHARE'S BLESSING, LEGAZPI CITY, JANUARY 2007

Events in Photos

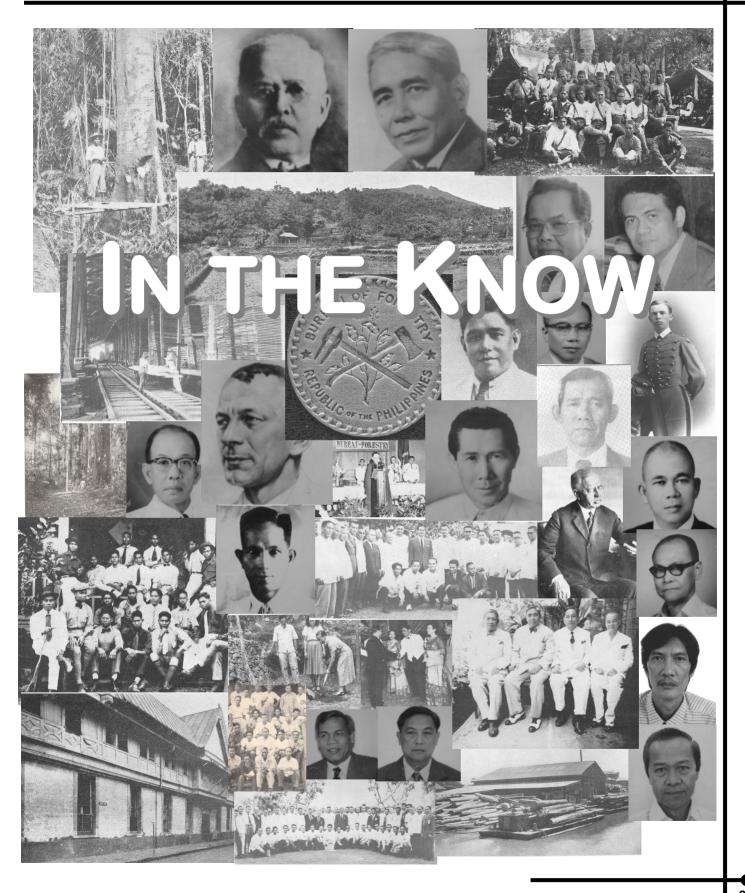
Association



GLIMPSES DURING THE 55TH ANNUAL MEETING AT THE MANILA POLO CLUB, SEPTEMBER 2006



SOUVENIR SUPPLEMENT



Philippine Forestry Situation

A Brief

The Philippines has lost a good part of its natural forest. Log production has declined over the last three decades as imports of logs and primary wood products have increased.

Many of the problems related to the large-scale loss of the forest cover can be traced to: (1) a combination of forestland conversion and tenure issues; (2) the poverty in the uplands; and (3) the lack of the direction and logistic resources, or will, to enforce the protection and sustainable management of the remaining forest as well as the orderly development of plantation forest.

Moreover, many of the upland poor did not have land tenure and often settled illegally on forestland and burned whatever remained of the forest for temporary agriculture.

Considerable efforts have recently been put into the development of community forestry, but its success in restoring the country's degraded landscapes, and increasing community incomes, remains to be seen. Corporate tree plantation development in forestland and small-scale tree farming in alienable and disposable lands are proven approaches not only in bringing forest cover back but as significant sources of industrial wood.

Salient Information

- An area of 15.8 million hectares has been defined administratively as forestland (land with greater than 18% slope), but the estimated natural forest cover is only about 6.15 million hectares; 0.69 million hectares, in A&D lands. There are also an estimated 330,000 hectares of plantation.
- While commercial-scale concessions (through TLAs) have been the main tenurial mechanism for allocating logging rights in the past, forest management is now being conducted largely under community-based (CBFMAs) and industrial forest management (IFMAs) approaches.
- The contribution of the industrial forest sector to the national economy has dipped dramatically in recent years and stood at only 0.05% of GDP in 2002.
- On the other hand, an estimated 20 million people are relying on forestland for subsistence or customary uses.
- For long, the Department of Environment and Natural Resources (DENR) is the government agency that has jurisdiction over forestland and protected areas; but a sort of dual jurisdiction exists between the DENR and the National Cultural Indigenous People Office over claimed ancestral domains; and a degree of administrative decentralization has been bestowed upon the local government units.
- The Philippines is a net importer of timber but a net exporter of secondary processed wood products (SPWP) like wooden furniture and wood-based manufactured articles.

Source: PWPA

They Who Looked After the Forest Resources and The Wood Industry: Some Key Forestry Bureau Directors







AHERN

SHERFESE

FISCHER

FIRST AMERICAN DIRECTORS







TAMESIS

Amos

SEREVO

FIRST FILIPINO DIRECTOR

PROPONENTS OF SUSTAINED-YIELD MANAGEMENT







VIADO

CORTES

ACOSTA

HANDLER OF THREE SEPARATE BUREAUS

PRESIDER OF INTEGRATED
BUREAUS

THE PRESENT OVERSEER OF SUSTAINABLE FOREST

In the Know

Forestry & Industry Then



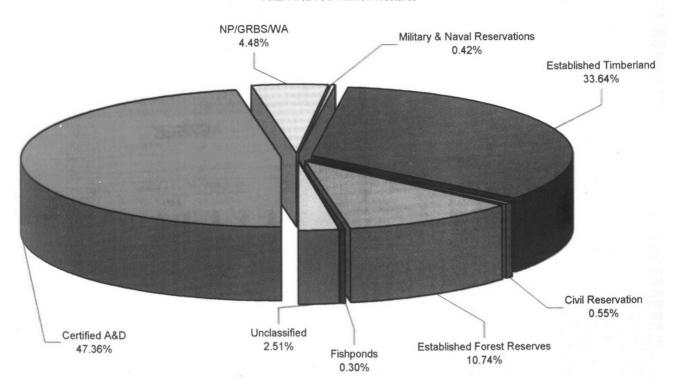
Forestry & Industry Now



Forest Land and Forest Cover

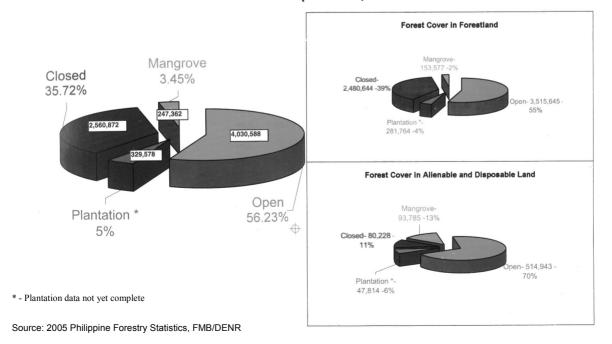
Land Classification: 2006

Total Area: 30 Million Hectares



FOREST COVER OF THE PHILIPPINES: 2003

(In hectare)



LOSS OF PHILIPPINE FORESTS

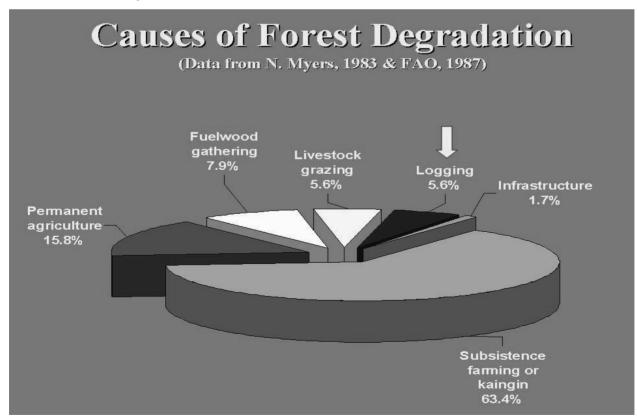
As the facts below say, forest cover loss (denudation) was mainly caused by the conversion of forestland into permanent land uses, human settlements and industrial development—a policy the government since Spanish period to classify lands into forestland and alienable disposable lands.

Forest Cover Loss

in thousand hectares (1934-1990)

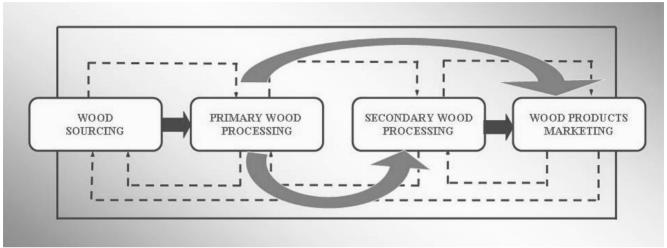
	1934-	1945-	1955-	1965-	1975-	1985-	Total	Ave. Ann.
	1945	1955	1965	1975	1985	1990	'34-'90	Loss
Beginning Balance	17000	15700	13900	11600	8600	6600	-	-
Less: Losses due to								
Forest conversion	1260	1740	2200	2835	1880	460	10375*	185
Logging damage	40	60	100	165	120	40	525**	9
Total	1300	1800	2300	3000	2000	500	10900	194
Ending Balance	15700	13900	11600	8600	6600	6100	-	-

Source: Master Plan for Forestry Development 1990. Prepared by Jaakko Poyry Oy-MADECOR for the DENR and funded by the ADB-FINNIDA.



Domain of Wood Industry

Supply process of the Wood Industry







Philippine Timber Industries Development Board (PTIB)

I. RATIONALE FOR CREATING PFDB

1. Present Situation

- 15 M ha of forestland not at their desired optimum productivity and protection
- country has become a net importer of wood and paper over the last 10 years
- raw material sourcing for, and their manufacturing not well-rationalized as desirable forest-based industries has insignificant contribution to GDP
- rural and upland population in dire poverty

2. Desired Situation and Expected Benefits

- proper allocation of forestland into various uses, services and products with appropriate tenurial instruments and management in place
- security of the country for wood, fiber and other forest raw materials and much spare for export rationalized, efficient, value-adding and competitive manufacturing sector
- sustainable forest development and enhancement of the environment
- inflow of investments in forest plantation and products manufacturing
- significant contribution to GDP rural and upland socio-economic development

2. THE PROPOSED PTIB FUNCTION & ORGANIZATION

1. Functions

General: coordinative, integrative, promotive, facilitative and recommendatory policies & programs body:

- optimum allocation of forestland for protection and production purposes, including appropriate licenses and/or permits for use of forestland;
- rationalization of forest-based industries for global competitive reasons;
- development of local and export markets esp. for new products, including standards;
- promote investments in plantation forest and forest rehabilitation:
- In brief, flesh out into cohesive and holistic policies and programs related mandates of national and local government that would redound to raw material sufficiency and security, processing efficiency and competitiveness, long-term market stability while promoting environmental integrity as socio-economic prosperity of all stakeholders

2. Membership: 13 members appointed by the President of the Philippines

- National Government (5) Secretaries of DENR (chair), DTI, DOF, NEDA & DOST.
- LGU (1) Chairperson of ULAP
- Forest-based industries (4) Presidents of PWPA, CFIP, PCHI & Herbal Industry Assn. of the Philippines
- Non-Government Organizations/ Academe (2) SFF, FDC/UPLB
- Director-general or secretary-general of the Board

^{*}Draft Executive Order of the above has been endorsed to the Office of the President. Copy of the draft EO maybe had from the PWPA Secretariat.

RESOLUTION OF THE PHILIPPINE FORESTRY DEVELOPMENT FORUM OF 2005

Affirming our commitment to the guiding principles of EO 318 promoting Sustainable Forest Management in the Philippines;

Recalling the Resolution adopted during the Philippine Forestry Forum of February 2000;

Recognizing that our environment and natural resources, particularly the forests, are a major concern of the Philippine government, civil society, and the public as a whole;

Emphasizing that our forests are an indispensable life-support system for our communities; rivers, lakes and water sources; hydroelectric dams and irrigation facilities; agriculture and inland fisheries; ecotourism; housing programs; and wood and furniture industries;

Recognizing that our forests continue to be a vital resource that needs to be harnessed in a sustainable manner to make them contribute to the economic, social and environmental health and well being of the country:

Expressing concern on the perception that the repeated occurrence of floods, droughts, landslides, and other such calamities, including declines in rice and other agricultural harvests, can be traced only to the destruction of forests;

Further expressing concern that the sustainability of our forests is a great challenge to many in our society – from indigenous peoples to scientists to environmentalists to economists to business leaders – but such concern has been compromised by the need for a long-term forestry policy;

Recognizing that the forestry sector has shown diligence in improving the Sustainable Forest Management strategy as an acceptable, comprehensive and enduring policy framework for all the country's forestry programs, projects, and activities; and

Re-emphasizing that there is a critical need for Sustainable Forest Management to be institutionalized as an omnibus forestry policy and a key program in the Philippines' continuing march to socio-economic development and conservation of its environment and natural resources.

Now, therefore, the FORUM **decides and agrees** to seek the intercession of proper authorities, enjoin the collaboration of concerned sectors, and pray for guidance in order to achieve the following in support of realizing Sustainable Forest Management in the Philippines:

The establishment by law of the specific limits of forestlands, in accordance with Section 4. Article XII of the Philippine Constitution:

The categorization of forestlands into specific production and protection (national parks and watersheds) forests for sustainable development, management and conservation within the framework of watershed-based integrated forest management;

The delineation of forest boundaries and complete demarcation of forest line on the ground;

The identification and allocation or release of forestlands appropriate for the establishment of industrial tree plantations that would make the country, in due time, self-sufficient in timber and do away with its costly importation;

The creation of an investment climate that would attract local and foreign capital in the rehabilitation, development and management of the country's forest resources and biological diversity, for their various products and services, including ecotourism and climate change mitigation;

The creation of a Forest Industry Development Board that would prepare the roadmap for the long-term development of forest-based industries;

The promotion of synergistic efforts through mobilization of regional and international cooperation/collaboration on SFM;

The urgent passage into law of the Sustainable Forest Management bill and National Land-Use bill now both pending in Congress, with high level political commitment and support to ensure the growth of the forest-based sector in providing economic and environmental benefits to society as well as promoting effective forest protection and governance; and

The promotion of science-based planning, policy formulation, and IEC for SFM; the adoption of Criteria and Indicators (C&I) and appropriate monitoring, assessment and reporting systems for SFM; the adoption and enforcement of measures to resolve the logging ban issues; geo-hazard assessment and mapping in the highly critical and highly vulnerable areas; finalization of the omnibus forest policy; and completion of the implementing rules and regulations of EO 318 while awaiting passage of the SFM Act.

The FORUM further decides and agrees that copies of this resolution be forwarded to Her Excellency Gloria Macapagal-Arroyo, President of the Republic of the Philippines; Honorable Franklin Drilon, Senate President; and Honorable Jose de Venecia, Speaker of the House of Representatives.

Done at the Asian Development Bank Auditorium, Mandaluyong City, Philippines, this 3rd day of June 2005.

In the Know

OF A TREE, MEN AND EVENTS

THE METHUSELA TREE CO-INHABITANTS OF MAN SINCE DAWN OF HISTORY

When the 4,600 year-old Methusela tree was	Calendar Date	Contemporary Major Events and World Personages
1 year old, yet just a seedling	2600 B.C.	Most of mankind were still nomadic, living on fishing and hunting and sheltering in caves. Some advanced tribes had long settled at Nile and the Tigris-Euphrates valleys (the "Cradles of Civilization:) tilling lands, building villages, then cities, and stone tombs for Kings.
100 years old	2500 B.C.	Cheops pyramids (2,500).
500 years old	2100 B.C.	Assyrians rose to power (1810), Stonehenge monument (1800), Abraham led his people to Egypt (1800), Code of Hammurabi (1750), Shang Dynasty of China (1766).
1000 years old	1600 B.C.	Hittites conquered Babylonia (1531), Expansion of Egypt (1457), Moses led Israelites from Egypt (1250), Trojan War (1184).
1500 years old	1100 B.C.	King David defeated Philistines (1000), King Solomon built the Temple (961), Homer composed Iliad and Odessey (800), First Olympic Games (776), Romulus and Remus founded Rome (753), Japanese Emperor Jimmu Tenno founded first dynasty (600).
2000 years old	600 B.C.	Alexander the Great expanded Macedonia (336), Julius Caesar defeated Anthony and Cleopatra (44).
2600 years old	1 AD	Birth of Christ
3600 years old	1000 AD	Persecution of Christians by Nero (64), Emperor Constantine converted to Christianity (306), Mohammed founded Islam (622), First Crusade (1096), Genghis Khan conquered Northern China (1200), Magna Carta (1215).
4100 years old	1500 AD	Columbus discovered America (1492), Spanish Armada defeated (1588), Taj Mahal built (1652), Washington first US president (1789), Spanish American War (1898).
4600 years old	1980 AD	World War I (1914), World War II (1939), Hiroshima atomic bomb (1945), Philippine Independence (1946), Armstrong stepped on the moon (1969).

Source: Nicolas P. Lansigan. The Vanishing, Living Links with Our Past. 1983

Q & A ABOUT TREES, FORESTS AND WOOD

What is the difference between trees and shrubs?

A tree is commonly defined as a woody plant that reaches a height of at least 10 feet, has a single stem, than 10 feet tall and has several stems without a sawlog timber? definite crown shape.

What is a "softwood"?

A name in general use for trees of the pine family-the conifers, or cone bearers.

What is a "hardwood"?

A name in general use for trees belonging to families of broadleaved trees - in US, oaks and maples and in the Philippines. gmelina.

What are the most important commercial trees?

In terms of volume of standing timber and value of products cut. Douglas fir is considered the most important commercial tree in the US.

In the Philippines, lauans or Dipterocarp species, falcata, gmelina and narra are most important.

What is the biggest living tree in the world?

The General Sherman Bigtree in the Sequoia National Park in California - nearly 115 feet in circumference and 273 feet in height; volume of 600,120 board feet.

What is the world's tallest known standing tree?

Howard Libbery Tree, a redwood in the Humboldt Redwood Park in California. It was 364 feet tall in 1947.

In the Philippines, the tallest tree is the Toog in San Francisco, Agusan del Sur - 213 feet tall when found.

What is the oldest tree?

The oldest tree is probably one of the big giant sequoias in California, variously estimated to be between 3,000 and 4,000 years old. The "Dragon Tree" of the Canary Islands, which was blown over in 1868, was estimated to have been as old as the Great Pyramid Cheops in Egypt – about 4,000 years old.

What is sustained-yield timber management?

A basic objective in timber management is to fix a rate of cutting that can be maintained approximately the

same rate in perpetuity through growth replacement of the volume harvested. Control over the rate of cutting for this objective is sustained-yield management.

and has a definite crown shape. A shrub usually is less How long does it take to grow a marketable crop of

In the US South, 30-40 years (pine); Lake States and Northeast, 60 to 70 years (pine); 100 to 120 years (hardwoods); and in the west coast, 100 years (fir and hemlock).

In the Philippines 35-45 years (many lauans) and 10-15 (many fast-growing exotic species)...

How many uses of wood are there?

the lauans, mahoganies, falcata and Somebody once counted 4,500 uses but he did not guarantee that his tabulation was complete.

Why does wood remain the leading material for houses?

Wood is economical to use and easy to shape and work. It is excellent insulation material and it will give long service with moderate care. A house built of wood can be altered easily.

Is it true that most of the paper that we use today is made from wood?

Yes. Only small quantities of paper are now made from linen or other cloth rags – the reverse of 150 years ago, when little, if any, paper was made from wood.

How much of wood is used for fuel?

It is estimated that 230,000,000 m³ of wood are annually used for fuel - about one-eight of all wood used in the United States.

In the Philippines, the estimate is $40,000,000 \text{ m}^3$.

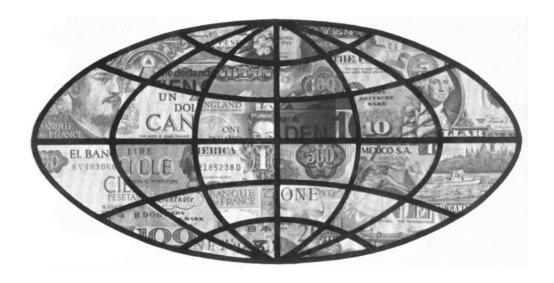
How much wood is used for industrial/construction purposes?

The apparent industrial wood consumption of China, from imports alone, is in excess of $30,000,000 \text{ m}^3$.

In the Philippines, the apparent industrial wood consumption is estimated between 2,500,000 $3,000,000 \text{ m}^3$.

Source: W. W. Bergoffen. Trees. Yearbook of Agriculture. USDA. 1947. Italicized items refer to examples in the Philippines. Ed.

FINANCIAL STATEMENT



■ SGV & Co

SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Phone: (632) 891-0307
 Fax (632) 819-0872
 www.sgv.com.ph

BOA/PRC Reg. No. 0001 SEC Accreditation No. 0012-FR-1

INDEPENDENT AUDITORS' REPORT

The Board of Directors
Philippine Wood Producers Association, Inc.

We have audited the accompanying financial statements of Philippine Wood Producers Association, Inc. (a nonstock, nonprofit corporation), which comprise the statements of assets, liabilities and members' equity as at December 31, 2006 and 2005, and the statements of revenue and expenses, statements of changes in members' equity and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the Philippines. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

- 2 -

Opinion

In our opinion, the financial statements present fairly, in all material respects, the assets, liabilities and members' equity of Philippine Wood Producers Association, Inc. as of December 31, 2006 and 2005, and its revenue and expenses and its cash flows for the years then ended in accordance with accounting principles generally accepted in the Philippines.

SYCIP GORRES VELAYO & CO.

Martin O. Granter

Martin C. Guantes
Partner
CPA Certificate No. 88494
SEC Accreditation No. 0325-A
Tax Identification No. 152-884-272
PTR No. 0267360, January 2, 2007, Makati City

March 21, 2007



(A Nonstock, Nonprofit Corporation)

STATEMENTS OF REVENUE AND EXPENSES

	Years Ended December 31	
	2006	2005
REVENUE		
Membership and assessment dues	₽ 4,094,122	₽3,690,144
Donations and contributions	1,275,986	2,823,072
Affiliation refund	700,305	750,131
Registration and entrance fees	444,200	26,250
Special assessment dues	331,828	2,147,955
Interest	4,321	5,851
Others	431,647	192,040
	7,282,409	9,635,443
EXPENSES		
Salaries, wages and other employee benefits	1,256,666	1,155,926
Provision for doubtful accounts	878,885	824,030
Donations and gifts	725,318	498,107
Representation and entertainment	719,449	867,623
Outside services	712,000	906,253
Transportation and travel	614,761	797,244
Rent, light and water	577,267	765,607
Meetings and conferences	461,106	2,745,900
Office supplies	417,815	627,165
Public relations and information	369,402	437,074
Telephone, telegram and postage	281,543	336,757
Insurance	112,307	117,909
Retirement benefits costs	83,018	73,657
Depreciation (Note 4)	79,067	79,159
Subscription and publication	54,962	122,417
Taxes and licenses	42,806	34,469
Others	237,658	280,377
	7,624,030	10,669,674
DEFICIENCY OF REVENUE OVER EXPENSES	(P 341,621)	(¥1,034,231)

See accompanying Notes to Financial Statements.



(A Nonstock, Nonprofit Corporation)

See accompanying Notes to Financial Statements.

STATEMENTS OF ASSETS, LIABILITIES AND MEMBERS' EQUITY

	December 31	
	2006	2005
ASSETS		
Current Assets		
Cash	₽863,635	₽942,563
Receivables - net (Note 3)	1,288,569	1,382,252
Total Current Assets	2,152,204	2,324,81
Noncurrent Assets		
Property and equipment - net (Note 4)	59,386	131,604
Other noncurrent assets	71,826	51,902
Total Noncurrent Assets	131,212	183,500
TOTAL ASSETS	₽2,283,416	₽2,508,321
LIABILITIES AND MEMBERS' EQUITY		
Current Liabilities		
Payables and accrued liabilities	₽827,084	₽ 710,36
Members' Equity	1,456,332	1,797,953
TOTAL LIABILITIES AND MEMBERS' EQUITY	₽2,283,416	₽2,508,32
See accompanying Notes to Financial Statements.	· · · · · · · · · · · · · · · · · · ·	
PHILIPPINE WOOD PRODUCERS ASSOCIATION (A Nonstock, Nonprofit Corporation)	ON, INC.	
STATEMENTS OF CHANGES IN MEMBERS' E FOR THE YEARS ENDED DECEMBER 31, 2006 AND 200		
BALANCE AT DECEMBER 31, 2004		₽2,832,184
BALANCE AT DECEMBER 31, 2004 Deficiency of revenue over expenses BALANCE AT DECEMBER 31, 2005		₽2,832,184 (1,034,231 1,797,953
Deficiency of revenue over expenses		(1,034,231

(A Nonstock, Nonprofit Corporation)

STATEMENTS OF CASH FLOWS

	Years Ended December 31	
	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES		
Deficiency of revenue over expenses	(¥341,621)	(₱1,034,231)
Adjustments for:		, , , ,
Provision for doubtful accounts	878,885	824,030
Provision for retirement benefits costs	83,018	73,657
Depreciation (Note 4)	79,067	79,159
Unrealized foreign exchange loss	35,290	38,951
Interest income	(4,321)	(5,851)
Operating income (loss) before working capital changes	730,318	(24,285)
Increase in:		
Receivables	(785,202)	(116,986)
Other noncurrent assets	(19,924)	(42,202)
Increase (decrease) in payables and accrued liabilities	33,698	(108,389)
Cash used in operations	(41,110)	(291,862)
Interest received	4,321	5,851
Net cash used in operating activities	(36,789)	(286,011)
CASH FLOWS FROM INVESTING ACTIVITY		
Acquisition of property and equipment (Note 4)	(6,849)	(38,590)
EFFECT OF EXCHANGE RATE CHANGES ON CASH	(35,290)	(38,951)
NET DECREASE IN CASH	(78,928)	(363,552)
CASH AT BEGINNING OF YEAR	942,563	1,306,115
CASH AT END OF YEAR	₽863,635	₽942,563

See accompanying Notes to Financial Statements.



(A Nonstock, Nonprofit Corporation)

NOTES TO FINANCIAL STATEMENTS

1. Association Information

Philippine Wood Producers Association, Inc. (the Association) is an association of corporations, partnerships and individuals engaged in logging, sawmilling, veneer and plywood manufacturing, wood preservation, and other related activities. The Association was incorporated in the Philippines as a nonstock, nonprofit corporation which aims to achieve unity in the wood industry under a single integrated association that would serve as spokesman for the entire wood industry in its continuing dialogue with government authorities. Its services, programs and activities are all geared towards the promotion and development of the lumber and plywood industry.

The Association is exempt from the payment of income tax with respect to revenue received in accordance with the provisions of Sec. 30(f) of the amended National Internal Revenue Code that was passed into law effective January 1, 1998.

The Association had five employees both in 2006 and 2005. The registered office address of the Association is 3rd Floor, LTA Building, 118 Perea Street, Legaspi Village, Makati City.

The financial statements were authorized for issue by the Board of Directors on March 21, 2007.

2. Summary of Significant Accounting Policies

Basis of Preparation

The financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the Philippines. The Company qualifies as a non-publicly accountable entity under PAS 101, Financial Reporting Standards for Non-publicly Accountable Entities and as permitted under that Standard, prepared its financial statements on the basis of Statements of Financial Accounting Standards and Statements of Financial Accounting Standards/International Accounting Standards effective as of December 31, 2004.

The financial statements of the Association have been prepared on a historical cost basis and presented in Philippine Peso.

Revenue Recognition

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Association and the amount of the revenue can be measured reliably. The following specific recognition criteria must also be met before revenue is recognized:

Membership and Assessment Dues are membership dues of Timber License Agreement (TLA) holders, sawmillers and associate members which are based on monthly fixed rates. Assessment dues of TLA holders are computed based on the annual allowable cuts.



Donations and contributions are recognized upon receipt of cash.

Interest income is recognized as it accrues.

Cash

Cash includes cash on hand and in banks.

Receivables

Receivables are recognized and carried at invoice amount less any allowance for doubtful accounts. An estimate for doubtful accounts is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and any impairment in value. The initial cost of property and equipment comprises its purchase price, including taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditures incurred after the property and equipment have been placed into operation, such as repairs and maintenance costs, are normally charged to operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

	Number of Years
Condominium unit	15
Office equipment	4
Furniture, fixtures and improvements	4

The estimated useful lives, residual values and depreciation method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property and equipment.

Asset Impairment

The carrying values of property and equipment and other noncurrent assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount. Impairment losses, if any, are recognized in the statement of revenue and expenses.

Foreign Currency Transactions

Transactions in foreign currencies are recorded using the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate at the balance sheet date. All differences are taken to the statement of revenue and expenses.



Events After the Balance Sheet Date

Post year-end events that provide additional information about the Association's position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes when material.

3. Receivables

	2006	2005_
Membership and assessment dues	₽1,328,550	₽1,562,700
Others	565,787	569,552
	1,894,337	2,132,252
Less allowance for doubtful accounts	605,768	750,000
	₽1,288,569	₽1,382,252

4. Property and Equipment

December 31, 2006:

Net Book Value	P.	₽59,386	P.	₽59,386
Ending balances	1,010,396	658,168	147,526	1,816,090
Depreciation	_	79,067	_	79,067
Accumulated Depreciation Beginning balances	1,010,396	579,101	147,526	1,737,023
Ending balances	1,010,396	717,554	147,526	1,875,476
Cost Beginning balances Additions	₽1,010,396 -	₽710,705 6,849	₽147,526 -	₽1,868,627 6,849
	Condominium Unit	Office Equipment	Furniture, Fixtures and Improvements	Total

December 31, 2005:

			Furniture,	
	Condominium	Office	Fixtures and	
	Unit	Equipment	Improvements	Total
Cost				
Beginning balances	₱1,010,396	₱672,115	₽147,526	₽1,830,037
Additions	-	38,590		38,590
Ending balances	1,010,396	710,705	147,526	1,868,627
Accumulated Depreciation				
Beginning balances	1,010,396	501,532	145,936	1,657,864
Depreciation	_	77,569	1,590	79,159
Ending balances	1,010,396	579,101	147,526	1,737,023
Net Book Value	P _	₽131,604	₽_	₽131,604

(Note: The details of the financial statements can be examined at the PWPA Office.)



DIRECTORY OF MEMBERS



Our Members

ACTIVE REGULAR MEMBERS

CAR

FURNITURE GROUP, INC.

R-273 Wellington Bldg., Plaza Ruiz,

Binondo, Manila

Mr. Florio M. Buñag

REGION I

SHIPSIDE, INC.

Poro, San Fernando City, La Union

Mr. Felipe U. Yap/Mr. Jun Balbin

REGION II

LIBERTY LOGGING CORP.

123 Kaingin Rd., Balintawak,

Quezon City

Mr. Wilson Lim

LUZON MAHOGANY TIMBER IND., INC.

44 Edison St., U. E. Tech. Subdivision,

Malabon, Metro Manila

Mr. Manuel A. Ng

REGION III

LA PEÑA SAWMILL CO., INC.

No. 7 Damar Loop, Damar Village, Quezon City

Mr. Vicente U. Peña

NEW CENTURY TRADING & LBR. CORP.

Bo. Capaya Uno, Angeles City,

Pampanga

Mr. Henry Hui

PACIFIC TIMBER EXPORT CORP.

UDC Compound, Malhacan,

Meycauayan, Bulacan

Mr. Fernando A. Lu

SCALA SAWMILL

No. 7 Damar Loop, Damar Village,

Quezon City

Mr. Vicente U. Peña

WORLDWOOD TRADING CORPORATION

Km. 28 Bo. Wakas,

Bocaue, Bulacan

Ms. Adelina S. Lee

REGION IV

INTERNATIONAL HARDWOOD & VENEER

COMPANY OF THE PHILIPPINES

2ND Floor FUBC Bldg.,

Escolta, Manila

Ms. Lili H. Tanco/Mr. Peter So

MT. BANAHAW WOOD IND., INC.

24 Dancalan St.,

Damar Village, Quezon City

Mr. Rafael Tantuco

TABLERIA TAN TAO SAWMILL, INC.

Calicanto, Batangas City 4200

Ms. Lee Kim Hua

GMWPA

ATLANTA WOOD DEVELOPMENT CORP.

12 T. Santiago St., Canumay, Valenzuela City

Ms. Fe Lacson

CAPITOL SAWMILL, INC.

Paseo de Blas, Valenzuela City

Mr. Rufino Chua

CONSOLIDATED WOOD PRODUCTS, INC.

8389 Dr. A. santos Ave.,

Sucat Parañaque

Mr. Ramon Y. Uy

EXTENSIVE WOOD PROCESSING CORP.

Km. 15 Mc Arthur Highway, Dalandanan,

Valenzuela City

Mr. Johnny Chan

EXCEL WOOD INDUSTRIES, INC.

Phil. Stock Exchange Bldg. 20 F West Tower 2001 A,

Exchange Road, Pasig City

Mr. Mariano de Jesus

GREAT WOOD CORP.

356 F. Sandiego St., Viente Reales St.,

Valenzuela City

Mr. Alfredo Go

GREAT WORLD IND'L. INT'L. CORP.

Bo. Canumay, Valenzuela City

Mr. Benjamin Coquinco

SOUTHERN SAWMILL. INC.

1331 Dagupan St., Tondo, Manila

Mr. Tiong Ben dela Cruz

NCR

ASIA-PACIFIC TBR. & PLYWOOD CORP.

14-A Trinidad St., Victoria Vil., East Canumay, Val. City

Mr. Jhonny Young

BULACAN INTEGRATED WOOD IND. CORP

197 Mc Arthur Highway, Valenzuela City

Mr. Felix L. Sy

FBJJ MARKETING

197 Mc Arthur Highway, Valenzuela City

Mr. Felix L. Sy

GOODYEAR TIMBER PRODUCTS CORP.

27-C Compound, Bagbagundo, Valenzuela City

Mr. Benny Coquinco

HANTEX MANUFACTURING CORP.

5122 B. Hao St., Mapulang Lupa, Valenzuela City

Mr. Philip Hao

INTERNATIONAL PLYWOOD (WINLEX)

197 Mc. Arthur Highway, Karuhatan, Valenzuela City

Mr. Felix L. Sy

PANEL PRODUCTS INDUSTRIES CORP.

38th Flr. Discovery Center, Pasig City

Mr. Wellington C. Yao

PREMIUM PLYWOOD CORP.

2227 Felix Huertas, Sta. Cruz, Manila

Mr. Willy Dizon

REPUBLIC WOODEN COMMODITIES MANUFACTURING CORP. Purok II, Lapasan,

917 Susano Ave., Novaliches, Quezon City

Mr. Alex P. Ong

TOPLITE LUMBER

71 Sapang Bakaw St., Lawang Bato, Valenzuela City

Mr. Johnny Chua

REGION VII

BUDGET BUILDERS, INC.

235 N. Bacalso Avenue, Mambaling, Cebu City

Ms. Carolyne L. Go./Mr. Wilson Y. Lumakang

CENTRAL LUMBER CORP.

268 Magallanes St., Cebu City

Mr. Jeffrey Sinco

MATIMCO, INC.

Highway Estancia, Mandaue City

Mr. Charlie H. Liu

REGION IX

MEGA PLYWOOD CORP.

Suite 272 Wellington Bldg., Plaza Ruiz,

Binondo, Manila

Mr. Alfredo Chua

SIRAWAI PLYWOOD & LUMBER CORP.

4/F Dacon Bldg., 2281 Pasong Tamo Ext.,

Makati City

Mr. Victor A. Consunji

REGION X

CAGAYAN DE ORO TIMBER. COMPANY, INC. (CATIMCO)

Puntod, Cagayan de Oro City

Rev. Prudencio T. Plaza, Jr.

HCH WOOD CORP.

Phividec Industrial Estate, Gracia,

Tagoloan, Misamis Oriental

Mr. Huang Chun Ming

JASY'S LUMBER

Purok I, Villaflor.

Oroquieta City, Misamis Occidental

Mr. Joseph S. Yew

NOVAWOOD FOREST INDUSTRIES CORPORATION

Clarin, Misamis Occidental

Mr. Rosendo Dy/Benjamin Dy/Alex P. Ong

TIMBERWOOD DEVELOPMENT CORP.

c/o SWL Ent. Mohon.

Tagoloan, Misamis Oriental

Mr. Huang Ting Pi

TIPI WOOD PRODUCTS CORP.

R-502 State Cond. I, Salcedo St.

Legaspi Village, Makati City

Mr. Emmanuel S. de Asis

Our Members

UNION PLYWOOD CORP.

R-502 State Cond. I, Salcedo St., Legaspi Village, Makati City **Mr. Antonio C. Olizon**

WOODLAND DOMAIN, INC.

11 Real St., Zapote, Las Piñas

Mr. Jose A. Lorenzo

VICMAR DEVELOPMENT CORP.

U-C G/F Cordova Bldg., Valero cor Sedeño Sts., Salcedo Village, Makati City **Mr. Robert W. Kua**

REGION XI

BAGANGA PLYWOOD CORP.

Suite 272 Wellington Bldg., Plaza Ruiz, Binondo, Manila **Mr. Alfredo Chua**

C. ALCANTARA & SONS, INC.

3/F Alson's Bldg., 2286 Pasong Tamo, Makati City **Ms. Edith I. Alcantara**

CONSOLIDATED PLYWOOD IND., INC.

Cagangohan, Panabo City, Davao del Norte 8105 **Mr. Henry C. Wee**

MINDANAO OMEGA INDUSTRIES CORP.

Km. 22 Budbud, Bunawan, Davao City **Mr. Jose Sia**

SAN MANUEL WOOD PRODUCTS, INC.

Daliao, Toril, Davao City

Mr. Benjamin Ng/ Mr. Pedro Chao

TAGUM WOODCORE INDUSTRIES

Magdum, Tagum City

Mr. Antonio L. Libuangan

REGION XII

M & S COMPANY, INC.

4/F DACON Bldg., 2281 Pasong Tamo Ext., Makati City **Mr. Victor A. Consunji**

MINRICO LUMBER ENTERPRISES CO., INC.

Jose Lim Sr. St., Cotabato City

Ms. Yu Beng L. Chua/ Mr. Albert Chua

CARAGA REGION

AGUSAN PLYWOOD CORP.

c/o Richmon Plywood 2227 Felix Huertas, Sta. Cruz, Manila

Mr. Willy Dizon

ARAS-ASAN TIMBER CO., INC.

Rm. 11-12, 11/F Manila Bank, Corp., 6772 Ayala Avenue, Makati City Mr. Evaristo M. Narvaez, Jr.

CASILAYAN SOFTWOOD & DEV'T. CORP.

2111 Pasong Tamo cor. Tindalo St., Makati City

Mr. Leonides Rodil

EMCO PLYWOOD CORP.

2/F ACE Bldg. 103 Rada cor. De La Rosa St. Legaspi Village, Makati City Mr. Alfonso C. Keh. Jr.

JAKA EQUITIES CORP.

Jaka Center 211 Pasong Tamo St., Makati City Mr. Antonio J. Lim

PHIL. SOFTWOOD PRODUCTS, INC.

111 A. 6th St. cor 6th Avenue, Grace Park, Caloocan City Mr. Stanley Q. Tan/Mr. Stephen Q. Tan

RICHMOND PLYWOOD CORP.

2227 Felix Huertas, Sta. Cruz, Manila Mr. Willy Dizon

ROYAL MATCH CO., INC.

2111 Pasong Tamo cor. Tindalo St., Makati City

Mr. Leonides Rodil

SURIGAO DEVELOPMENT CORP.

4/F ENZO Bldg., 399 Sen. Gil J. Puyat Ave., Makati City Mr. Aristeo G. Puyat

THE NEW SOUTH STAR MFG. CORP.

1014 Quirino Highway, Nova., Quezon City

Mr. Peter Chua

UNITED WOOD INDUSTRIES CORP.

111 A. 6th St. cor 6th Avenue, Grace Park, Caloocan City

Mr. Stanley Q. Tan/ Mr. Stephen Q. Tan

VENTURA PLYWOOD PHILIPPINES, INC.

Lilo, Banza, Butuan City

Mr. Lawrence Ting

ASSOCIATE MEMBERS

CAR **Boy Construction Supply**

Aguinalde Const. Supply

First Pacific Hardware

C & M Commercial Caropa Trading **Carried Lumber**

Irisan Construction Supplies and Aggregates Cebenell Concrete Products & Gen. Mdse

CEC Const. Supply

REGION I Cendaña Construction Supply Centro Lumber & Hardware Corp.

3R & M Paint & Gen. Mdse. Chuancho Hardware & Lbr. General Mdse. 3RMM Trading

Cindy's Lumber & Hardware

A.B. Casiano Gravel & Sand & Const. **Cleofel Enterprises** A.H. Arellano Gen. Mdse. Co Lao Lumber A.R. Lu Commercial **Coby Trading Abra Fairway Merchandising Cristina Hardware**

Ackset Lumber Currimao Const. Supply D.J. Standard Commercial Adamas Construction

Agoo Builders D.S. Trading

A-Haus Construction Supply Dagupan Filco Mdse Corp. **AI-A Commercial Dagupan Tony's Lumber**

Daylight Electrical Supply & Hardware Alarcios Trading

Alems Hollow Block & Construction Supply Diay Lumber & Hardware

Angeles Bauang Lumber Diwata Ng Baguio Lbr., Hdwe. & Gen. Mdse. Anna Beatrix Marketing & Const. **DMJS Construction Supply - Annex**

Anna Leizel Trading Const. **DMJS Construction Supply - Main Apco Hardware & Construction Supply Dolores Lumber & Hardware**

APN Construction Supply Domestic Lumber & Hardware

Aquino Jugo Commercial Doton's Trading Arly Trading & Const. Supply Dragon Merchandising

Dulay Lumber & Hardware Arpee Const. Supply Asia Const. Supply **Dyuy Lumber & Hardware**

Asian Lumber & Const. (ALCCO Lbr. Corp.) East Central Pang. Lbr. & Hardware Corp.

Asingan Enterprises Edel's Construction Avenue Lumber & Hardware EDJ Trading Ay General Merchandising El Niña Enterprises **EMZ Commercial**

B & A Lumber & Const. Supply **Baccarra Hi-way Lumber Erosalie Lumber Baccarra Lumber & Hardware** Eterna Lumber & Hardware

Bacnotan Bicycle Store & Gen. Mdse. F.B. Sapigao Builders & Const. Supply

Baguio Genesis Const. Supply Fieltro Coco Lumber & Const. Supply **Balaoan Hardware & Const. Supply FJM Trading**

Florayjun Concrete Products & Const. Supply **Ballalos Enterprises FM Sales Center Barraca Commercial**

Gamboa Lumber and Hardware Bauang Ilocano Lumber

BCAIDCOR Enterprises & Hardware Gerco Hardware Goodluck Trading Benzwood Marketing

Bertrade Const. Supply Goodnews Lumber & Hardware Binalonan Alfonso Lumber GTL Lbr Hdwe & Const. Supply BNB Const. Mat. & Cycle Parts GYJM Enterprises & Const. Supply

Our Members

H & S Merchandising

Hi-way Lumber & Const. Supply

Honey Bee Marketing Hundred Island Mdsg.

I.L. Loveranes Merchandising

Jaime S. Canilang Hardware

JC Trading Center & Lumber

Jesman Builders & Gen. Mdsg

JMW Merchandising Corp.

Joel's Merchandising

John's Const. Supply

JWC Commercial, Inc.

Kambal Const. Supply

Kambal Lumber & Hardware

Kapitbahay Lumber & Hardware

King's Commercial Corp.

King's Land Lumber & Hardware

Kriston Merchandising

KTM Trading

L. V. Cabacungan General Merchandising

L.U. Kuliglig Merchandising

L.U. Lumber & Hardware

L.U. Maxim Enterprises

L.U. New Capital Lumber-Hardware Co., Inc.

L.U. New Central Trading

L.U. New Peoples Lumber & Hardware

L.U. Quality Timber Mfg. Corp. (LATIMCO)

L.U. R & R General Merchandise

Ladera Const. Supply

Lama Merchandising

Lander Hardware and Lumber

Laoag Far Eastern Lumber

Laoag Kambal Corporation

Leiverance Enterprises

Leonardos' Const.

Liberty Commercial

LO-ER Lumber & Hardware

Lucky Star Lumber & Hardware

M.M. Agustin Jr. Lbr & Gen. Mdsg

M.U.S. Const. Supply

Mabuhay Lumber & Hardware

Mangaliag Lamsen Enterprises

Marimar Lumber & Hardware

Marlo Merchandising

Masuerte Const. Supply

Medium Lumber & Hardware & Carpentry Shop

Mika Joben Hardware & Const. Supply

Miramar Lumber & Hardware

Mong Ding Const. Supply

Mories Enterprises

N.I.F. Lumber (for. Filipinas Lumber)

Naguillian Lumber & Hardware

Narra Commercial

Narvacan Lumber & Hardware

Navasca Hardware & Const. Supply

Nestinne Enterprises

New Agoo Cement Center Lumber & Hardware

New Antonio Lumber & Hardware

New Bantay Lumber & Hardware

New Batac Lumber & Hardware

New Born Lumber & Hardware

New Calasiao Lumber

New Centrury Trading & Lumber Corp.

New Dagupan Corp.

New Fercal Hardware & Lumber

New Laoac Const. & Gen. Mdsq

New Northcoast Trading Corp.

New Northern Construction Supply

New Northern Union Lbr. Corp.

New Northern Union Lumber Corp.

New Pozorrubio Merchandising

New Superior Hdwe & Const. Supply

Newco Lumber & Hardware

Newton Construction Supply

Northern Trading & Const. Supply

Oriental Lumber Corp.

Pangasinan Hope Mercantile Corp.

Pangasinan New Wilson Lumber

Pangilinan Lumber & Const. Supply

Peña Hardware

Pench Gen. Merchandise

Pentap Hardware & Const. Supply

Phil. Topwood Industries & Trading Corp.

Piddig Central Lumber & Hardware

Pinatubo Trading

Popular Lumber & Hardware

Pro-Bahay Lumber & Const. Supply

Pyramid Hardware & Const. Supply

R. Sytian Merchandising

R.J. Buada Trading

R.S. Zigma Trading

Rainbow Lumber & Const. Supply

Reijan Const. Supply

Reliance Const. Supply

RHKP Uson Builders Supply

Rivera Hollow Blocks & Const. Supply

Romel's Sales Center

Royal Court Lumber & Const.

RV Jugo Const. Supply Ryes Commercial Salazar Const. Supply Salcedo Lumber

San Carlos Lumber & Hardware, Inc.

Sanchez Hardware Sinait-Bantay Marketing Sintong Marketing Co., Inc.

Snow Ball Hardware and Gen. Merchandise Solidbilt Concrete Products & Gen. Mdsg.

Solidnorth Marketing

Sonson Concrete Products & Const. Supply Standard Enterprises & Const. Supply

T. Gamayo Const. Supply
Tagumpay Lumber & Hardware
Talico Industrial & Const. Supply
Tamondong Furniture & Gen. Mdsg.
Thrifty Mart Lumber & Hardware
Topco Lumber & Hardware

Tumanan Hardware & Construction Supply

U-Need Lumber & Const. Supply

Unique Lumber

Urdaneta Lumber & Hardware

Vanna Enterprises

Triple RM Hardware

VC Bautista Const. & Supply

Vigan Fortune Lumber & Hardware-Candon Vigan Fortune Lumber & Hardware-Vigan Vigan Galaxie Gen. Mdsg. & Lumber

Vilca Construction Supply Viloria Lumber & Hardware

VJ Cruz Steel Supply & Gen. Mdse.

WD Merchandising

Woodluck Lbr. Const. Supply & Gen. Mdse.

Y.R. Merchandising

Yakal Const. & Electrical Supplies Co. Yakal Lumber & Comm'l. Dev't. Inc.-Candon Yakal Lumber & Comm'l. Dev't. Inc.-Tagudin

Yakal Lumber & Hdwe - Narvacan

REGION II

Wizard Trading and Construction

REGION III

1010 Hardware & Gen. Mdse.

A.C. Sunrise Lumber Contruction Supply

A.David Construction Supply

Airon Lumber and Hardware Alapan Construction Supply Allan Cubacub Const. Supply Almarie Rose Gen. Merchandise

Angeles LCM Lumber Angeles Romars Trading Angli-Lumber and Hardware

Apung Duque Lumber & Hardware

Aweca Exim Trading Corp.
Banzil-Galang General Mdse.
Berly's Construction Supply
Bliss Lumber & Hardware
C.A. Bada Hardware
Cabzon Hardware
California Lumber
Capil Merchandising
CDY Const. Supply
Cedar Lumber & Hardware

Cedar Lumber & Hardware CGE Construction Supply Channel Const. & Trading CKY World Trading Inc.

Cordero's Tagalog Lumber & Hardware

DAJ Parquet Enterprises

Danilo R. Clamonte Mini Lumber

Diamond City Trading

Dynamic Balibago JC Commercial E. N. Mini Hardware & Lumber Easy S. Hardware & Const. Supply

Edith Construction Supply Edmar Joseph Trading

EDSA Trading
Educalan Lumber

Elicaño Trading & Supply Emra Construction Supply First Coconut Trading Frenzel's Hardware Friendship Const. Supply

Gines Enterprises-Guimba Branch Glikurman Builders & Hardware

Golden Stat1e Hardware

Green House Hardware & Lumber

Guiding Star Hardware

Harvest Gold Concrete Products & Gen. Mdse.

HN Builders Trading

J.A.M. Cubacub Const. Supply

JCY Enterprises

Joeluz Jack Shop & Den. Mdse.

Joygel Trading Jr's Hardware

Our Members

JT Roman Enterprises

Kalayaan Lumber & Hardware

L.C. Hardware

La Palmas Furniture La Paz Const. Supply

Laxamana Mini Lbr. & Firewood Dealer

Layug's Concrete Products

Liezel's Hardware

Lucky Wood Const. Supply Lynnwood Construction Supply

Mabiga Const. Supply
Mañalac Concrete Products

Manfel Trading
Mansion Hardware
Master Lumber
MMC Arts & Craft
Mose Hardware

N.S. Rivera Hdwe & Const.

N.T. Villavicencio Lumber and Hardware

NCR Construction Supply, Inc.

Nelmida Lumber Yard New Argentina Trading

New Better Life Living & Const. Supply

New Century Trdng and Lumber Corp.(Mexico)

New Delbega Trading

New Gesen Hardware Gravel & Sand

New Peninsula Hardware Nueva Ecija Timber Ind., Inc.

Olongapo Lumber Pab's Lumber

Paltic Lbr & Const. Supplies People's Lumber Sales Corp.

Quimza Enterprises

R.A.K. Ceramics (Phils.) Corp.

R.C. Acuña Enterprises

R.G. Roque Const. & Trading

Renato C. Laxa Second Hand Lumber

Ride'z Gen. Mdse Lbr. & Hdwe. RJA Lumber & Hardware RJM Construction & Supply

Rod-Avel Enterprises Rodriguez Morales

San Jose Lumber & Hardware, Inc. Sanchez Lumber and Hardware Sandigan Lumber Company

Siriporn Enterprises Target Buys Trading Triangle Ace Lumber Tripple K Lumber Uacon Marketing Uniply Gen. Mdse.

Uni-way Construction Supply

WDR Industrial Corp.
White Orchids Trading
Woodsource, Inc.

Zambales Lumber & Hardware Zambales Solid Const. Supply

Zeny & Abel's Concrete Products & Const. Supply

ZM Construction Supply

REGION IV

767 Wood Products

Agatha Concrete Products & Const. Supply

Aliwood Trading Corp.
ANC Commercial

Augusto A. Reyes, Jr. Lumber & Hardware

Bagong Silang Hardware Bagong Suerte Trading

Barrio San Joaquin Lbr. & Hdwe

Bayan Lumber

Belmons Construction Supply C.B.F. Lumber & Hardware Supply

Cainta Tops Const. Center Cainta Trading Co., Inc.

CCB Hardware & Const. Supply CMC Lumber & Const. Supply

College Merchandising D.L. Nangka Lumber

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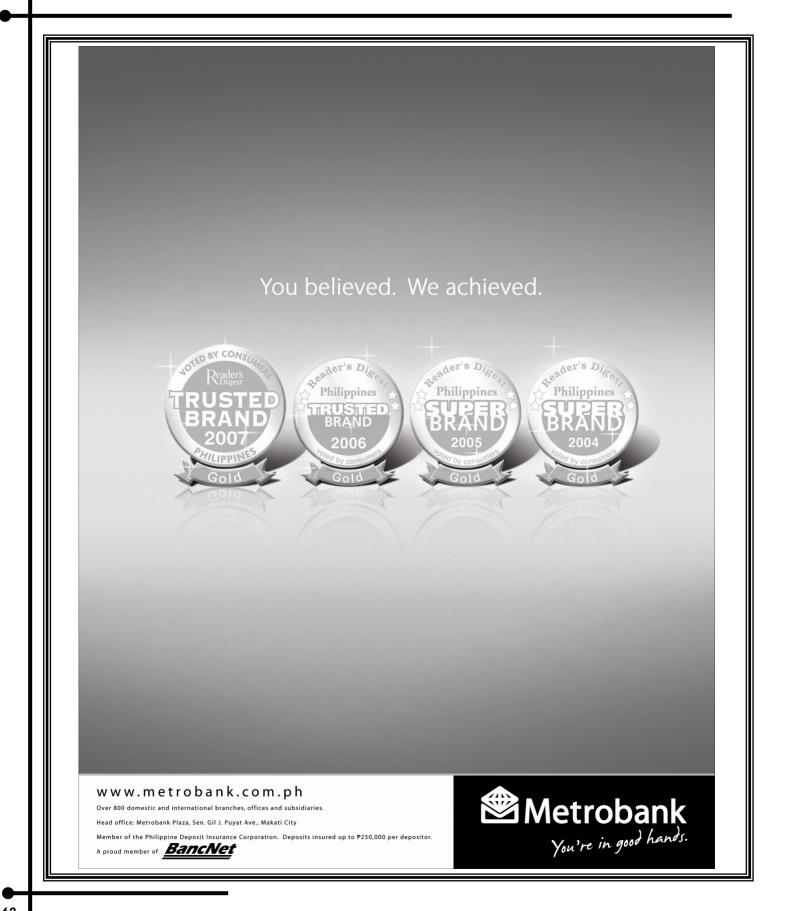
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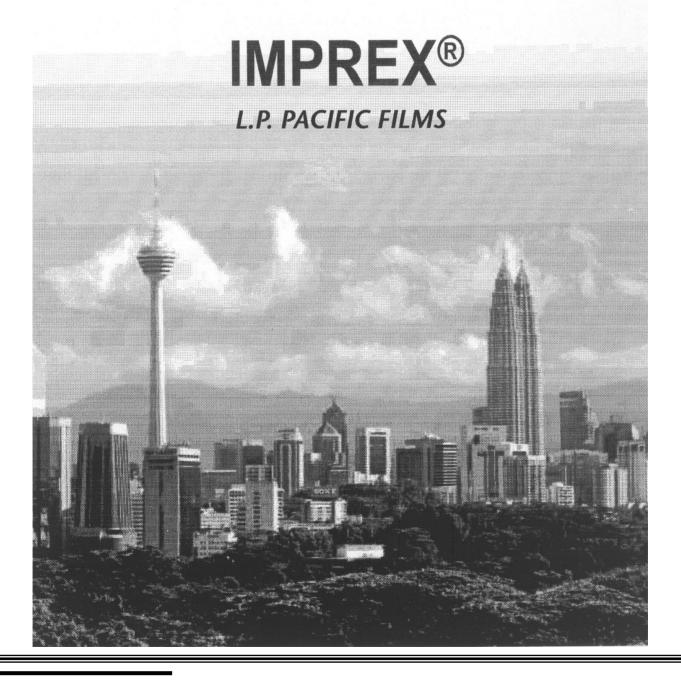
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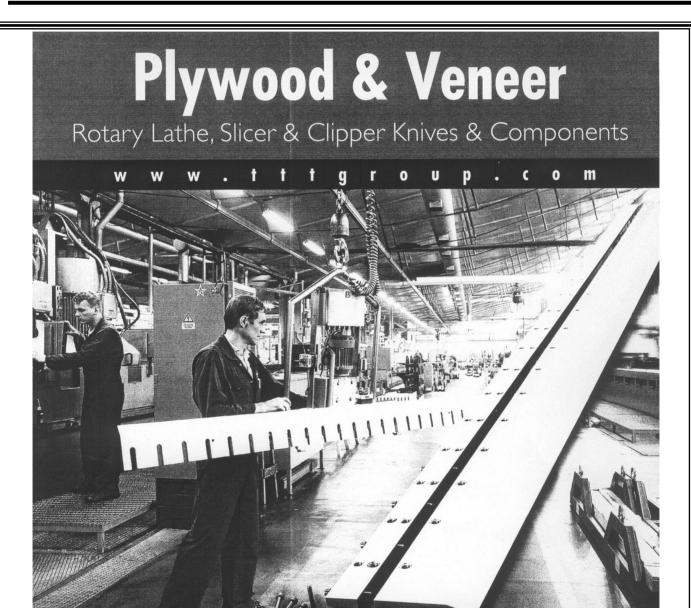
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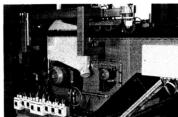
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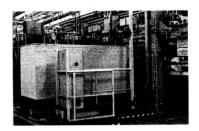
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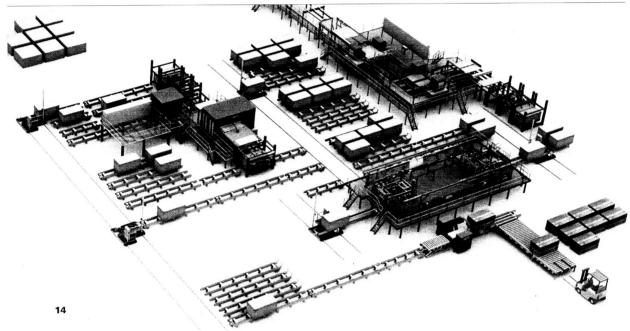
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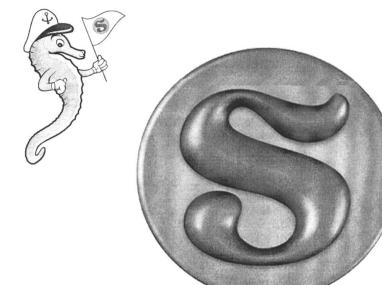
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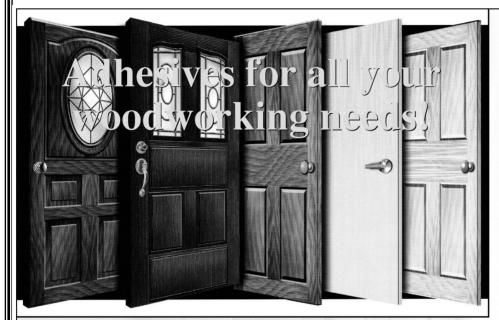
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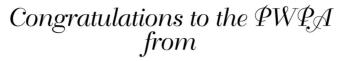
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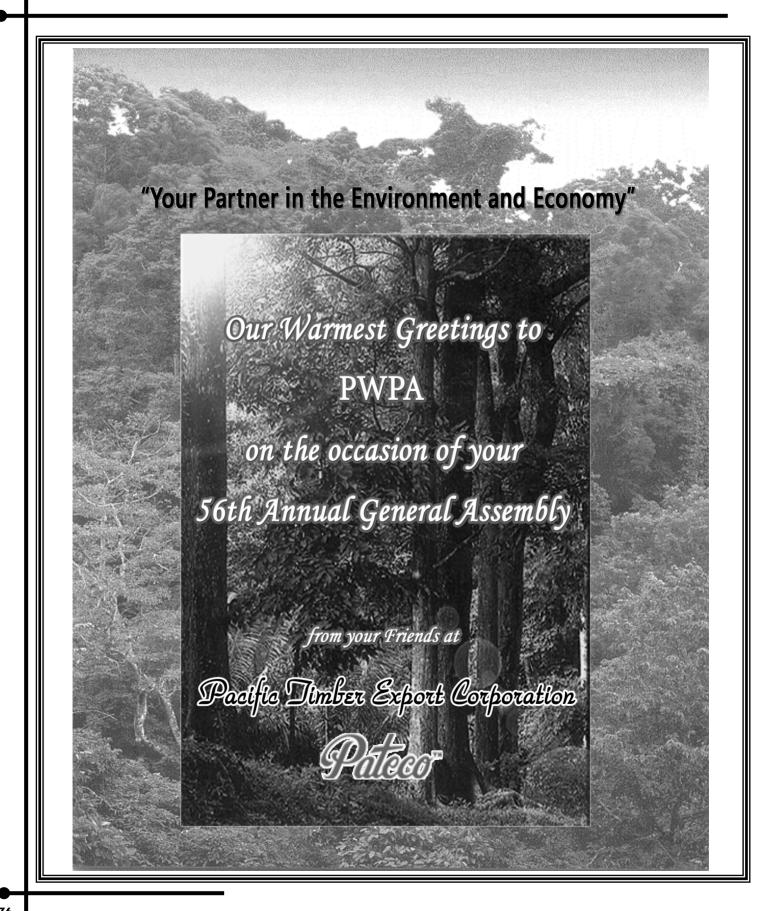
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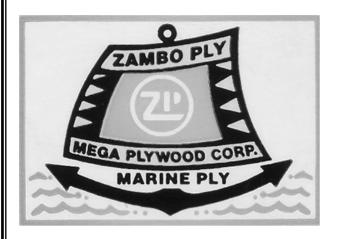
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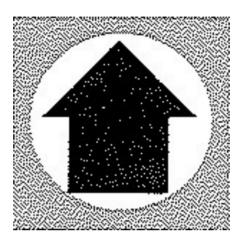
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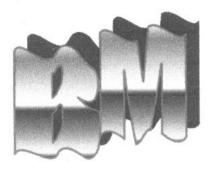
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