



# ANNUAL REPORT

# 2010



60th ANNIVERSARY  
PHILIPPINE WOOD  
PRODUCERS ASSOCIATION (PWPA)



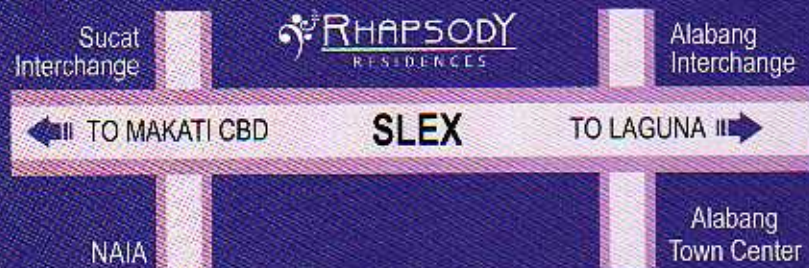


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# Vision

A strong and dynamic organization committed to the economic and environmentally sound development of the Wood Industry in the Philippines

# Mission

In partnership with government and all concerned stakeholders, we shall:

- Conserve and protect the environment through the sustainable management of natural and plantation forests;
- Utilize technology and best practices for the production of high quality wood products at competitive prices;
- Promote and encourage the use of high quality wood products;
- Work for appropriate legislation and good governance to ensure the sufficiency of wood resources and enhance the competitiveness of the wood industry
- Contribute to the well-being of workers and communities where the wood industry operates

## Executive Officers

**ANTONIO C. OLIZON**  
President

**ALFONSO C. KEH, JR.**  
Executive Vice President

**EVARISTO M. NARVAEZ, JR.**  
VP – Timber

**RAMON Y. UY**  
VP — Lumber &  
Related Products

**ALEX P. ONG**  
VP — Plywood &  
Related Products

**CHARLIE H. LIU**  
VP — International Relations

**ROBERT W. KUA**  
VP — Membership Relations

**STANLEY Q. TAN**  
Treasurer

**JOSE A. LORENZO**  
Adviser — Forestry &  
Environment

**LEONARDO D. ANGELES**  
Executive Director

## 60th Annual General Assembly Steering Committee

**DIR. CHARLIE H. LIU**  
Chairman

**DIR. RAMON Y. UY**  
Co-Chair

**DIR. ALFONSO C. KEH, Jr.**  
Co-Chair


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# Message of the Chairman



Our association's existence runs parallel with that of its most venerable members -- wood producing companies that have been operating for over half a century -- 60 years, and perhaps even more. Like the forest that many of our members have been nurturing, growing and protecting to keep perpetually green and lush, we push, persuade, persist, and when needed, fight, to keep our industry alive and productive. And contrary to naysayers, we do these not because we have agendas of self interest to keep, and bottom lines to maintain but because our fathers -- and even grandfathers -- have passed the baton to us to ensure that the forests they have painstakingly protected and fostered will continue to still be there for our children and their children's children.

We are forest stewards first before businessmen, keepers of patrimony before profiteers. Our role is to ensure that the forest perpetually provides for the inevitable need for wood of our countrymen -- and that we do this through ethical, legal, and sustainable measures. We have to survive as an industry and as an Association because we have to keep our forests perpetually alive.

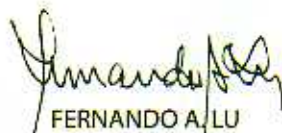
We now have to accept that challenges, issues, and regulations that sometimes seem to shackle our industry have all become a predictable part of the arena we operate in. History will show that our industry has had a major role in building our nation but which role has now appear to be diminished with the fear of climate change and degradation of our natural environment. Our industry has been painted, through conventional wisdom and the need to look for a whipping boy, as a major cause of environmental ills, though science and objective facts say otherwise.

Like the trees we sustain, we need to remain steadfast, determined and committed amidst all these incessant clamor to weaken our role as guardians of our forests.

We have weathered the last 60 years, there's hope -- and there will always be -- that we can still go another 60 years. But it is upon us to ensure that the next generation will accept to receive the baton to make this happen.

"Forever green." Every member of the association is like a tree in the forest, and each company in the industry is part of that forest. Like an eco-system, we should depend on one another, assist one another, and be one with each other in keeping our industry -- and our forests -- perpetually alive.

On behalf of PWPA, my sincerest appreciation to all who have given us support, encouragement and guidance to be brave, motivated and passionate in our pursuit of a sustainably green future.

  
FERNANDO A. LU  
Chairman



# Message of the President

The start of the new administration after the May 2010 elections and the convening of a new Congress created high hopes for better governance and better legislation. This includes us in the PWPA.

During the first-half of 2010, the DENR had two new Secretaries. The frequent change of heads in this Department has proven to be unproductive for our industry as each new secretary brings with him new sets of forestry policies. We clamored for stability since we are one of the most regulated and highly taxed industries in the country.

To address such difficulties, we agreed with the Forest Management Bureau (FMB) to hold monthly consultative meetings where the industry and the Bureau can discuss mutually favorable policies and identify and resolve current and emerging wood industry concerns. We also expressed that with less restrictive regulations and more developmental incentives, the wood industry can become a significant agent for mitigating climate change. The venue of all these was the joint PWPA-FMB workshop conducted last year.

Together with the Philippine Standard and Quality Foundation (PSQF) and SM Mega Trade, we also co-sponsored the "Green Pinoy" Trade Expo which showcased locally-made and environment-friendly products in line with the Buy Pinoy Buy Local program. The exhibit also featured a rescue and relief boat, entirely made of plywood, that the PWPA helped build.

We co-hosted with the DENR-FMB the 13th ASEAN Senior Officials on Forestry (ASOF) and its related meetings held at the Manila Peninsula in Makati City. This aimed to maintain regional cooperation activities in support of sustainable forest management and conservation of natural resources; address international and regional forestry issues; and promote intra-and extra-ASEAN trade in forest products.

As part of the Association's Corporate Social Responsibility (CSR), our members continued to help provide some of the basic service needs of the communities where we operate. A number of the members of the PWPA now have forest tree nurseries, the seedlings from them usually given for free.

The PWPA continued the operations of the forest tree nursery located in the National Bilibid Reservation area in Muntinlupa City as a source of free planting materials for Metro Manila. It also continued to support the project on the reforestation of riverbanks in Cagayan de Oro City and, through the initiative of some of our board directors, the feeding project of school children in CDO.

The PWPA donated plywood for the refurbishing of sports facilities to the province of Zamboanga del Sur in preparation for its hosting a national sports event. It also donated various construction wood materials to the College of Forestry and National Resources at UP Los Baños for the renovation of the building of the Institute of Renewable Natural Resources.

Your Association was again involved in the preparation for, and celebration of, national and international environmental events such as the Earth Hour 2010 and the Earthday 2010. Our members also helped in the campaign for the Earth Day's 10 Million Movement (10MM) project that encouraged the involvement of ten million individuals to pledge to practice any or some of the suggested conservational measures.

Even with the many challenges, issues and concerns that continue to beset our industry, and so with our Association, we remained steadfast in our role as responsible stewards of our forests, as providers of sustainable livelihood for our communities, and as committed corporate members operating above-board to contribute our share in nation building.

Our sincerest appreciation to all our partners, friends, co-members and the PWPA staff for continuing to be one with PWPA in 2010, and hopefully, in the future. Let us work together in keeping our country Forever Green!

  
ANTONIO C. OLIZON  
President





# PWPA Board of Directors



**FERNANDO A. LU**  
Chairman  
Pacific Timber Export Corp.



**ANTONIO C. OLIZON**  
President



**ALFONSO C. KEH, JR.**  
Executive Vice President  
Emco Plywood Corp.



**EDITH I. ALCANTARA**  
C. Alcantara & Sons, Inc.



**VICTOR A. CONSUNJI**  
M & S Company, Inc.



**ROBERT W. KUA**  
Vicmar Development Corp.



**CHARLIE H. LIU**  
MATIMCO, Incorporated



**EVARISTO M. NARVAEZ, Jr.**  
ARTIMCO Incorporated



**MANUEL A. NG**  
Luzon Mahogany Timber Co.,  
Incorporated



**ALEX P. ONG**  
Republic Wooden Commodities  
Manufacturing Corp.



**ARISTEO G. PUYAT**  
Surigao Development Corp.



**STANLEY Q. TAN**  
Phil. Softwood Products, Inc.



**RAMON Y. UY**  
Consolidated Wood Products, Inc.



**JHONNY M. YOUNG**  
Asia-Pacific Timber  
& Plywood Corp.



# Financial Report

PHILIPPINE WOOD PRODUCERS ASSOCIATION  
(A Nonstock, Non-Profit Corporation)

## AUDITED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2010	2009
<b>ASSETS</b>		
Current Assets		
Cash	₱ 778,546	₱ 650,800
Receivables – net	1,408,705	1,376,346
<b>Total Current Assets</b>	<b>2,187,251</b>	<b>2,027,146</b>
Noncurrent Assets		
Property and equipment - net	—	22,335
Input tax and other noncurrent assets	9,700	129,157
<b>Total Noncurrent Assets</b>	<b>9,700</b>	<b>151,492</b>
<b>TOTAL ASSETS</b>	<b>₱ 2,196,951</b>	<b>₱ 2,178,638</b>
<b>LIABILITIES AND MEMBERS' EQUITY</b>		
Current Liabilities		
Accounts Payable and other current liabilities	₱ 172,592	₱ 241,154
Noncurrent Liability		
Retirement benefits liability	1,137,788	863,463
<b>Total Liabilities</b>	<b>1,310,380</b>	<b>1,104,617</b>
<b>Members' Equity</b>	<b>886,571</b>	<b>1,074,021</b>
<b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b>	<b>₱ 2,196,951</b>	<b>₱ 2,178,638</b>

## AUDITED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31	
	2010	2009
<b>REVENUES</b>		
Membership and assessment dues	₱ 4,853,599	₱ 4,461,581
Donations and contributions	965,200	1,104,000
Registration and entrance fees	94,800	73,255
Special assessment dues	11,695	19,824
Interest	2,576	1,644
Dividend income	1,226	1,878
Others	719,369	384,758
	<b>6,648,465</b>	<b>6,046,940</b>
<b>EXPENSES</b>		
Salaries, wages and other employee benefits	₱ 1,108,794	₱ 1,220,037
Retirement benefits costs	930,486	—
Donation and gifts	714,169	923,263
Professional fees	639,460	634,090
Rent, light and water	631,549	526,696
Meetings and conferences	409,354	335,602
Transportation and travel	408,856	364,721
Public relations and information	359,448	370,566
Representation and entertainment	349,860	360,241
Office supplies	293,997	284,725
Telephone, telegram and postage	236,549	246,417
Insurance	113,897	116,952
Taxes and licenses	61,251	37,857
Subscription and publication	48,109	53,286
Repairs and maintenance	39,654	40,327
Depreciation	22,335	38,087
Provision for doubtful accounts	—	165,500
Others	468,147	387,928
	<b>6,835,915</b>	<b>6,106,295</b>
<b>NET LOSS</b>	<b>187,450</b>	<b>59,355</b>
<b>OTHER COMPREHENSIVE INCOME</b>	<b>—</b>	<b>—</b>
<b>TOTAL COMPREHENSIVE LOSS</b>	<b>187,450</b>	<b>59,355</b>

## AUDITED STATEMENTS OF CHANGES IN MEMBERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

BALANCE AT DECEMBER 31, 2008	₱ 1,133,376
Total comprehensive loss	(59,355)
BALANCE AT DECEMBER 31, 2009	1,074,021
Total comprehensive loss	(187,450)
BALANCE AT DECEMBER 31, 2010	₱ 886,571

## AUDITED STATEMENTS OF CASH FLOWS

	Years Ended December 31	
	2010	2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net loss	₱ (187,450)	₱ (59,355)
Adjustments for:		
Depreciation	22,355	38,087
Unrealized foreign exchange loss	4,132	2,309
Interest income	(2,576)	(1,644)
Dividend income	(1,226)	(1,878)
Operating loss before working capital changes	(164,785)	(22,841)
Decrease (increase) in:		
Receivables	(32,359)	275,925
Other noncurrent assets	119,457	500
Increase (decrease) in:		
Accounts payable and other current liabilities	(68,562)	(161,560)
Retirement benefits liability	274,325	—
Cash generated from operations	128,076	92,383
Interest received	2,576	1,644
Dividend received	1,226	1,878
<b>Net cash from operating activities</b>	<b>131,878</b>	<b>95,905</b>
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH</b>	<b>(4,132)</b>	<b>(2,309)</b>
<b>NET INCREASE IN CASH</b>	<b>127,746</b>	<b>93,596</b>
<b>CASH AT BEGINNING OF YEAR</b>	<b>650,800</b>	<b>557,204</b>
<b>CASH AT END OF YEAR</b>	<b>₱ 778,546</b>	<b>₱ 650,800</b>



# 59th General Assembly of PWPA Members



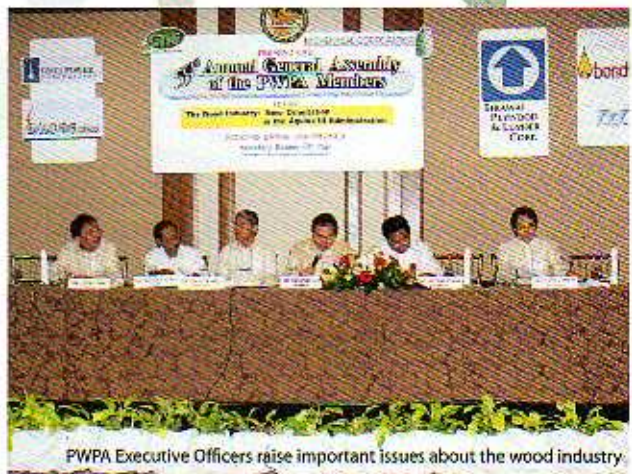
Leading the panel  
PWPA President Antonio Olizon



LEONARDO A. LI  
CHAIRMAN  
JOS. RAMON J.P. PAJE  
GUEST OF HONOR



PWPA welcomes Guest of Honor and Speaker Hon. Ramon J.P. Paje



PWPA Executive Officers raise important issues about the wood industry.





## ON GOVERNANCE

### NEW HELMSMEN AT GOVERNANCE



*"Hail the chief": President Benigno S. Aquino III*

The second half of 2010 marked the beginning of the new Administration and the convening of the 15th Congress of the Republic of the Philippines.

Senator Benigno Simeon Aquino III was popularly elected in mid-May as the new Head of State succeeding on the last day of June, President Gloria Macapagal-Arroyo.

As a presidential candidate and asked in writing by Greenpeace and Ecowaste Coalition about his forestry agenda, now President Aquino III answered:

- Establish the forest line by law and;
- Stop illegal logging, like what Isabela Governor Padaca did, but on a nationwide basis, and prevent the clearing of primary forest

Dr. Ramon J.P. Paje, the Undersecretary for Operations of the Department of Environment and Natural Resources (DENR) was appointed in early July by President Aquino III as the DENR Acting Secretary.

New Administration and new Congress, new styles of leadership, it is said; as it is hoped, better governance and better legislation than before.

The wood sector is one of the most regulated and highly taxed industries in the country.

There are rules and regulations in practically every aspect of the operations in the wood industry. 25% of the f.o.b. price of every cubic meter log cut from the natural forest is the forest charge or tax. Stability of the wood industry is not helping any by the frequent change of heads at the DENR. Almost every two years,

the DENR gets a new secretary with his own forestry policies. His acts are abetted by an old law forestry law, the past Congresses failed to replace.

An example of frequent turn-over of secretaries at DENR happened in the first-half of 2010. Upon the resignation of Secretary Jose Atienza on December 28, 2009, Undersecretary for Operations Eleazar Quinto, on January 5, 2010 took over, just to be replaced on February 12 by Mines and Geosciences Bureau Director Horacio Ramos, who, in turn, was succeeded by Undersecretary Ramon Paje, who was appointed Acting Secretary by President Aquino III.

## PRONOUNCEMENTS ON GOVERNANCE



*Changing of the Guards. (L-R) Outgoing Secretary Ramos and Incoming Secretary Paje*

During the turn-over of the secretaryship of the DENR on July 2, the PWWA attended, the new Secretary Paje announced the six marching orders of President Aquino III to him: 1) clean the air; 2) clean the water, starting in Metro Manila; 3) put into production every hectare of forest, through reforestation, and complete the forest line; 4) protect forest and marine resources; 5) an honest-to-goodness climate change mitigation and adaptation program; and 6) an anti-corrupt administration.

Secretary Paje repeated the same marching orders on the occasion of the 59th General Assembly of PWWA members on August 20, wherein he was the main guest speaker.

During the PWWA occasion, he also said: "I am very serious about it. Under the leadership of President Noy, I will try very hard to revive the forestry industry and make it a winning industry again."

Secretary Paje further outlined some of his programs for the forestry sector, thus: 1) initiate immediately the establishment of the Forestry Development Board (this was advocated by the PWWA); 2) streamline the processing and approval of permits; 3) continue the government's respect for existing contracts, such as the IFMAs; 4) support the PWWA's proposal for designing an



# Report to the Members



*"I will revive the forest industry". DENR Secretary Ramon JP Paje*

incentive system, to encourage investments; 5) abolish unnecessary checkpoints; and 6) review the export of small-diameter plantation logs.

In a move to cordon-off from logging the country's second growth forest, Secretary Paje issued in October Memorandum Order No. 9 directing all his field officials to stop accepting and processing all forms of applications for new timber contracts with logging components in the natural forests.

## PWPA-DENR CONSULTATION ON GOVERNANCE

In the early first-half of 2010 the PWPA and the DENR's Forest Management Bureau conducted a workshop designed to identify and resolve current and emerging wood industry concerns.

PWPA President Antonio Olizon summarized these concerns as he hoped timely policy and regulatory interventions could be found as the wood industry is already on a survival mode.

Major concerns cited by President Olizon that were discussed in the workshop: the suspension by the DENR of the clearing of degraded forest for plantation development; the inclusion of African Oil Palm as a plantation crop; the surface rights conflict between forestry and mining in IFMA areas; the implementation of the profit-sharing agreement between the government and IFMA holders; the time-consuming process and approval of the IFMAs; and the formulation of forestry investments portfolio.

PWPA Chair Fernando Lu expressed optimism that with less

restrictive regulations but with more developmental incentives, the wood industry could assume a new positive role and grow to its fullest as to become a significant agent for mitigating climate change.



*Resolving key issues through consultation.*

The product of the workshop was the agreement to hold a monthly consultative meeting between the DENR/FMB and the PWPA in order to continue to seek for mutually favorable policies.

However, upon the assumption to office by the new DENR secretary and the change of the director of the FMB from Forester Marlo Mendoza to Forester Neria Andin, the consultative meeting was temporarily stopped.

## PWPA SEEKS BETTER GOVERNANCE

In October, the PWPA made a courtesy call to Congressman Francisco Matugas, the Chair of the Committee on Natural Resources and Congressman Rufus Rodriguez, the author of the Sustainable Forest Management Act (SFMA) to seek their help for the early passage into law of the SFMA by the 15th Congress.

Both assured the PWPA the Lower House will pass it with Cong. Matugas assuring that the SFMA will be endorsed to the Senate by December of 2010.



*Cong. Francisco Matugas,  
Natural Resources Chair of the  
House of Representatives*



*Cong. Rufus Rodriguez,  
Key author of Sustainable Forest  
Management Act*



# Report to the Members

The PWPA also met with Chairman Roque Agton, Jr. of the National Commission on Indigenous Peoples (NCIP) in October to request him for the fast-tracking of the Free and Prior Informed Consent (FPIC) and the Certificate of Precondition (CP) in order that the approval of IFMAs of PWPA members by the DENR is facilitated.



*On top of NCIP.  
Chair Roque Agton, Jr.*

The PWPA also proposed the "standardization" of the fees for the FPIC and the royalty share of the indigenous communities affected by IFMAs.



*On top of BOC.  
Angelito Alvarez*

President Antonio Olizon suggested an NCIP-PWPA workshop for the above purposes to which Chairman Agton, Jr. agreed when the positions of commissioners at the NCIP had been filled-up by President Aquino III.

In September, the PWPA also met with Bureau of Customs Commissioner Angelito Alvarez to bring to his attention the exporting of small-diameter logs in closed container vans and without the payment of export tax which is rampant at the ports in Davao and Misamis Oriental provinces.

Commissioner Alvarez assured the PWPA that he will instruct the BOC collectors concerned to take immediate proper action on the matter.

Governance-wise, the year 2010 ended with many critical issues and concerns remaining unresolved. The hopeful pronouncements by the new Secretary of the DENR, perhaps because of lack of time, hardly materialized in 2010, but they are pronouncements the wood industry could look forward to.

## **THE ASSOCIATION & MEMBERS** **THE 59th GENERAL ASSEMBLY OF MEMBERS**

The gathering of members in a General Assembly is a yearly event wherein the members hear and appreciate the travails and triumphs, as they were, the Association underwent and reaped during the year in review; share experiences, wisdom, and decisions in approaching large-picture issues facing the industry; and confirm the actions taken by the directors of the Board.



*Key officers render report to PWPA members*

The 59th Annual General Assembly of Members, held on August 20 at the Manila Polo Club in Makati City, was a successful gathering of members.

It was again presented by RI Chemical Corporation and its sister-company CTNi of Mr. Meneleo Carlos, Jr., who is also the chairperson of the Federation of Philippine Industries wherein the PWPA is a member.

The General Assembly assumed rare significance in the fact that not only were the barriers to the growth of the wood industry discussed by renown experts, but they were positively responded to by the guest speaker of the Assembly, Department of Environment and Natural Resources (DENR) Secretary, Ramon Paje.

Dr. Antonio Carandang, the Director of the Forest Development Center at UP Los Baños, said the forestry sector is declining in economic significance because the institutions mandated to implement forest policies have not been equipped to fully address the situation.

Forester Renato de Rueda, the President of the Society of Filipino Foresters, said unstable forest policies and lack of good governance, coupled with constant changes of top leadership at the DENR could be attributed for the decline of forest resources.



*Gathering of the Movers of the forestry sector.*



# Report to the Members



Economist Evaristo Narvaez, Jr., Director of ARTIMCO, Inc., said the government policy is very regulatory instead of being development-oriented and market-based. He also said the corporate sector has acquired a negative image.

On doable solutions to the ills plaguing the forestry sector, the experts agreed that a new forest law, like the Sustainable Forest Management Act, is needed to prevent the constant changes of forest policies. They also agreed that instituting a system of incentives would encourage investments in the forestry sector.

Secretary Paje, in his speech, cited his three priority programs. First is access to clean air and second is access to clean water as they are fundamental human rights.

The third is on forestry. He said, he had submitted to President Aquino III a program designed to make productive every hectare of the country's 8 million hectares of denuded and open forestland as he has been granted by the President the authority to implement certain projects within the program.

He also outlined some specific policy directions for the forestry sector. (See related story in the section on Governance).

Secretary Paje said the wood industry must participate in good governance. He promised to revive the wood industry, but it must correct itself if it wants to shine again.

## PWPA CO-SPONSORS GREEN PINOY TRADE EXPO

The Philippine Standard and Quality Foundation and SM Mega Trade tapped the PWPA as one of their co-sponsors in the



The PWPA booth. Infront the plywood-made relief and rescue boat

celebration of Consumer Welfare Month dubbed "Green Pinoy" Trade Expo which was held at SM Megamall on March 5 to 7.

The Trade Expo showcased locally-made and environmental-friendly products as it promoted the Buy Pinoy Buy Local program.

Some members of the PWPA exhibited their wood products. A rescue and relief boat, entirely made of plywood that the PWPA helped to build, attracted interest of a huge crowd.

## PWPA CO-HOSTS 13TH ASEAN SENIOR OFFICIALS ON FORESTRY

The PWPA and the DENR Forest Management Bureau co-hosted the 13th ASEAN Senior Officials on Forestry (ASOF) and its related meetings held on July 26-31 at the Manila Peninsula Manila, Makati City.

The ASOF was organized in 1998 and meets annually to formulate and implement regional cooperation activities in support of sustainable forest management and conservation of natural resources; in addressing international and regional forestry issues; and in promoting intra-and extra-ASEAN trade in forest products. They were the focus agenda of the ASOF while in Manila.



PWPA at the ASOF

Additionally, the ASOF's side activities were the meetings of the Groups of Experts on medicinal plants and forest product development as well as international issues affecting the region's forestry and forest products.



# Report to the Members

Key officers of the PWPA attended the key technical sessions and the social functions of the ASOF.

## PWPA JOINS BISHOPS-BUSINESSMEN CONFERENCE

The PWPA led by President Antonio Olizon and Director Aristeo Puyat attended the Bishop-Businessmen Conference for Human Development held last July 8 at the Pope Pius Catholic Center in Manila.

President Olizon responded convincingly on the issues of the stewardship of the environment and the impact of human activities on climate change by elaborating on actual experiences on responsible and sustainable forest management as long practiced by the members of the PWPA. He said the practices, aside from being imposed by government regulations, it is also to the best interest of business that they are done in order for it (business) to have a continuous source of raw materials.

## SYMPOSIUM ON OIL PALM AS A PLANTATION CROP IN FORESTLANDS

A symposium on African Oil Palm (*Elaeis guineensis*, Jacq) as a plantation crop in the IFMA areas, was held on October 19 at the AIM in Makati City.

Initiated by the PWPA, the objective of the Symposium was for the DENR to allow African Oil Palm as a plantation crop in forestlands, as rubber, durian and mango are allowed. The palm crop could make barren, grass, brush and degraded areas productive and could immediately benefit the impoverished upland people.

The panel of experts, who were invited to speak about the African Oil Palm justified it as a potential plantation crop.

Dr. Florencia Pulhin of UP Los Baños said the crop has capability to mitigate climate change. Dr. Rico Cabangon of the Department of Science and Technology said the crop has many more uses than any other crop that, from its fruit bunches to its trunk, food oil, fuel oil, medicine and construction materials could be derived.



PWPA with other stakeholders during the Symposium on Oil Palm

Mr. Antonio Avelino, a rural banker, said the crop has financial and social values. Long-time planter Samson Monton provided guides on how to make productive oil palm plantations as he said the crop is suitable to grow in appropriate forestland.

FMB division chief Nonito Tamayo mentioned the regulatory constraints that may have to be remedied before the crop may be allowed to be planted particularly in IFMA areas.

PWPA President Antonio Olizon said the crop is not new in forestland for extensive African Oil Palm plantations are common, and huge revenue-earners, even, in Malaysia and Indonesia.

The President of the Society of Filipino Foresters Renato de Rueda suggested that the DENR should consider seriously the potential of African Oil Palm as a plantation crop in appropriate areas in forestland.

## PWPA MEETS FOREIGN TRADE MISSIONS AND VISITORS

The visit of Korean trade mission to the PWPA headquarters in Makati City in late 2009 was followed in early 2010 by the visit of two sets of Korean investors.

On January 14 at the Board of Investments in Makati City, the PWPA met with the Korean investors during the RP-ROK investment briefing and business matching under the ASEAN-Korea Trade Program. The Korean investors, in particular the Intel Wood, Ltd. and Kangwon National University, sought information on the availability of wood for the manufacture into energy wood chips and wood capsule fertilizer (using nano-technology) as well as the availability of forestland to be leased for sourcing the wood materials for their products.

The DENR and the PWPA informed them solidwood, and even wood wastes are hardly available for their purposes as they were informed on the government policy on leasing forestlands, their size limitation and duration as well as corporate and profit-sharing conditions.



# Report to the Members



On January 29 at its head office, the PWPA met with another group of Korean investors, in particular the New End Projects, Ltd. based in Canada. The company sought information on the availability of a sustainable supply of wood wastes for the manufacture of so-called heat-treated wood chips for fuel or energy.

The PWPA informed the visiting group that the value of wood unless it acquires is hardly available in the country. The PWPA advised them to try developing plantation or enter into joint venture with interested local forestland agreement holders to ensure themselves with sustained supply of raw materials.

The Korean companies, cited above, said they are opening their communication lines to more future exchange of information on the matters.



**PWPA and MTC delegates**

On August 9, the PWPA hosted a dinner-meeting with the delegates from the Malaysian Timber Council (MTC) a private industry association based in KL. PWPA and MTC had a good exchange of information with regards to wood trade or market, technology and government policy on wood certification.

## PWPA PAYS TRIBUTE TO LATE DON ANTONIO DE LAS ALAS

PWPA President Antonio and Past President Tito de Guzman as well as President Benjamin Sanvictores of erstwhile Plywood Manufacturers Association of the Philippines paid their tribute to the late Don Antonio delas Alas on the occasion of the celebration of his 120th birth anniversary held on February 11 at the Philippine Columbian Club in Manila.



**Don Antonio delas Alas (seated center) with PLPA directors**

The celebration was highlighted by launching of the book about his life and by tributes rendered by representatives from

various government offices and private organizations. Don Antonio was associated with and by persons who knew him well while he was still alive. Don Antonio served in Congress and the executive, branches of government as well as in financial and trade institutions and sports.

Don Antonio was the first and for 16 years, the President of the Philippine Lumber Producers Association (PLPA), the predecessor-in-interest of the PWPA. He retired from PLPA in 1965 as its President for Life. The founding year of PLPA in 1951 is also the reckoning founding date of PWPA.

## PWPA CHAIR EMERITUS BERNAS PASSES AWAY

Atty. Antonio G. Bernas, the Chairman Emeritus of the PWPA untimely passed away at his home on November 29. Born in 1934, he would have been 77 years old on his birthday on January 16.



Atty. Bernas or AGB, or Tony to most of his colleagues and friends, joined the newly-formed Philippine Wood Products Association (now Philippine Wood Producers Association) in 1981.

Even before joining the PWPA, Tony has long been associated with the wood industry having been with the companies under the DM Consunji Group, involved in logging, tree plantation development and wood processing.

Up to his untimely demise, Tony has spent close to 30 years with the Association, variously serving as its Executive Secretary and Legal Counsel, director, and, uninterruptedly and alternately for 15 years, Chairman of the Board and/or President. In 2002, he was unanimously elevated as Chairman Emeritus of the PWPA even as he continuously served as an active Director of the Board.

His unanimous election as President of PWPA in 1987 was a precedent, for, in the history of the wood industry, venerable, renown and/or politically connected company owners vied for to head the various wood industry associations. The top position of either chairman of the board or president of the association was both an acknowledgement and a reward for Tony's dedication, sacrifices and leadership.

More than a trial and corporate lawyer, Tony was a man of the forest and the wood mill. He had forestry, the wood industry and PWPA deep in his heart and soul as humility, kindness, and humor were in his physical person.

The PWPA will miss his expertise, counsel and leadership. Goodbye Chairman Emeritus Tony.



# Report to the Members

*The Tree Seedlings Nursery in National Bilibid*



## **ON CSR AND INVOLVEMENT IN ENVIRONMENTAL PROGRAM**

## **CSR ACTIVITIES**

In various ways and means, the members of the PWPA continued in 2010 their usual corporate social responsibility (CSR) in the communities that are within the sphere of their respective operations. Even before CSR became by-words, the members of the PWPA have been providing basic services needs of such communities – roads and their maintenance, clinics or modest hospitals, schools and scholarships, recreational and even worship facilities.

A good number of the members now maintain tree nurseries, the seedlings from which are usually given for free. In 2010, the

PWPA itself has continued the operations of the tree seedlings nursery in the National Bilibid Reservation area in Muntinlupa City as a source of free planting materials for Metro Manila.

With the assistance of renown national artist in landscaping, the PWPA has completed the general development plan of its 580-hectare IFMA area in Morong, Bataan that will serve as a demonstration area for best multi-purpose forestry practices.

During the year, the PWPA has continued its support to the project on the reforestation of riverbanks, using giant bamboos, in Cagayan de Oro City. A number of directors of the Board, on their own, have continued their support to the project on the feeding of school children. Both projects are on the initiative of Cong. Rufus Rodriguez of Cagayan de Oro City.



*PWPA with IP Partners in Morong, Bataan*



*Directors of the Board meet up with IP leaders at the PWPA IFMA In Morong, Bataan*



# Report to the Members



**Reforestation of Cagayan De Oro riverbanks**

The PWPA donated plywood for the refurbishing of sports facilities in Governor Antonio Cerilles' Zamboanga del Sur Province for its hosting a national sports event. It also donated various construction wood materials to the College of Forestry and National Resources at UP Los Banos for the renovation of the building of the Institute of Renewable Natural Resources.

## INVOLVEMENT IN ENVIRONMENTAL PROGRAMS

As in the past, the PWPA, as a member of a few leading NGO organizations, was again involved in the preparation for, and celebration of, national and international environmental events such as the Earth Hour 2010 (Switch-Off) held on March 27 and the Earthday 2010 (Hamon ng Panahon: Climate Change) held on April 22.

The members of the PWPA also helped in the campaign for the 10 Million Movement (10MM), a project of the Earth Day



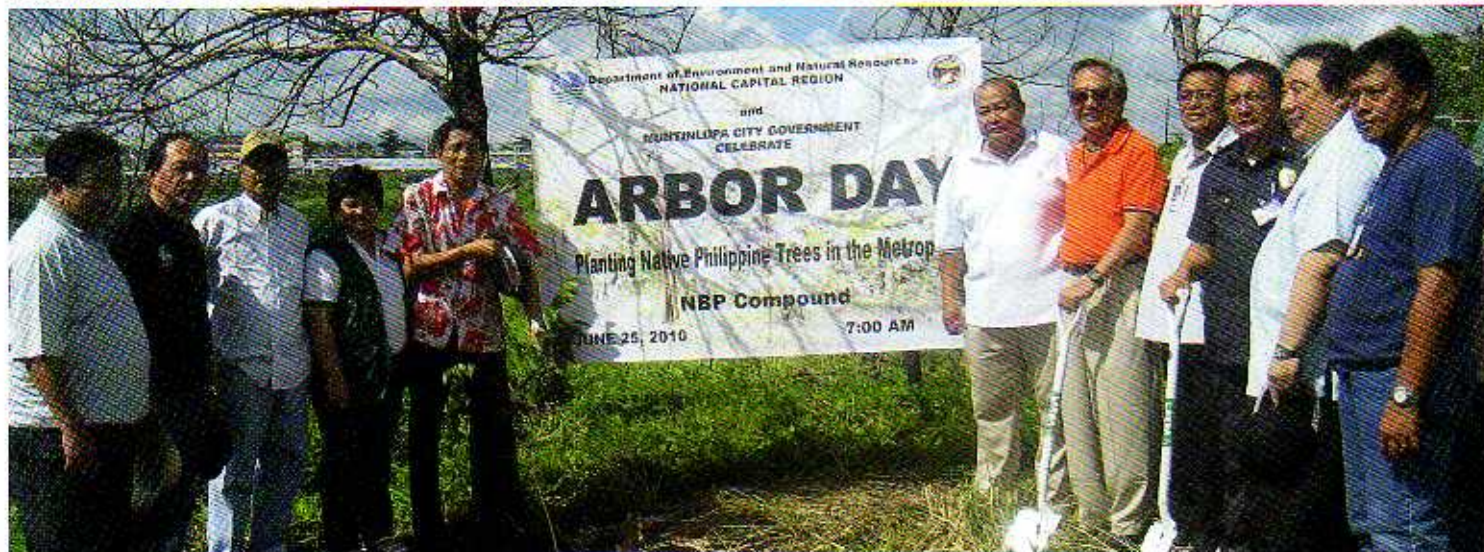
**PWPA receives DENR Recognition Award (R-L) President Antonio Olizon, DENR Secretary Horacio Ramos and FMB Director Neria Andin**

Network Philippines, an NGO foundation, to encourage the involvement of ten million individuals to pledge to practice any or some of the suggested conservational measures.

The PWPA also actively participated in the Arbor Day celebration that was led by DENR-NCR on June 25 in the National Bilibid Reservation area, near the PWPA-operated forest tree nursery.

The Forum on Environmental Governance held on June 28 at the Rizal Hall of Malacanang Palace in Manila and the Workshop on REDD+ (Reducing Emission from Deforestation and Degradation) held on July 1 and 2 at the Innotech in Quezon City were likewise actively participated in by the PWPA. The PWPA also conducted on June 29, together with the Rotary Club of Alabang, an environmental seminar for school teachers of selected schools in Muntinlupa City.

On June 28 the PWPA received an award from the DENR during the Recognition of ENR Development Partners rites held in Quezon City.



**PWPA during Arbor Day**



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### **MATIMCO, INC.**

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### **MEGA PLYWOOD CORP.**

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DMJS Construction Supply - Main  
First Pacific Hardware  
Gerco Hardware  
Irisan Construction Supplies and Aggregates  
New Northern Construction Supply  
New Superior Hdwe & Const. Supply  
Newco Lumber & Hardware  
Pentap Hardware & Const. Supply  
Pyramid Hardware & Const. Supply  
UBBOG BLR Lumber & Hardware  
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A.B. Casiano Grawl & Sand & Const.  
A.H. Arellano Gen. Mdse.  
A.R. Lu Commercial  
A4M Construction and Gen. Merchandise  
Acket Lumber  
Ademas Construction  
Agoo Builders  
A-Haus Construction Supply  
AIA Commercial  
Alarcos Trading  
Alcel Construction  
Almas Hollow Block & Construction Supply  
Angelles Bausung Lumber  
Anna Beatrix Marketing & Const.  
Anna Loize Trading Const.  
APN Construction Supply  
Aquino Jugo Commercial  
Ailly Trading & Const. Supply  
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Asia Const. Supply  
Asian Lumber & Const. (ALCCO Lbr. Corp.)  
Asingan Enterprises  
Avenue Lumber & Hardware  
Ay General Merchandising  
B & A Lumber & Const. Supply  
Baccara Hi-way Lumber  
Baccara Lumber & Hardware  
Bacnotan Bicycle Store & Gen. Mdse.  
Balaoan Hardware & Const. Supply  
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Benzwood Marketing  
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Centro Lumber & Hardware Corp.  
Chuancho Hardware & Lbr. General Mdse.  
Cindy's Lumber & Hardware  
Cleofel Enterprises  
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Dagupan Filco Mdse Corp.  
Dagupan Tony's Lumber  
Daylight Electrical Supply & Hardware  
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DMP Coco Lumber & Const. Supply  
Dolores Lumber & Hardware  
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Dragon Merchandising  
Dulay Lumber & Hardware  
Dyuy Lumber & Hardware  
East Central Pang. Lbr. & Hardware Corp.  
Edel's Construction  
EDJ Trading  
E Nilia Enterprises  
EMZ Commercial  
Erosalie Lumber

Eterna Lumber & Hardware  
F.B. Sapigao Builders & Const. Supply  
Fielto Coco Lumber & Const. Supply  
FJM Trading  
Florayjun Concrete Products & Const. Supply  
FM Sales Center  
Gambao Lumber and Hardware  
Good Well Marketing  
Goodluck Trading  
Goodnews Lumber & Hardware  
GTL Lbr Hdwe & Const. Supply  
GYIM Enterprises & Const. Supply  
H & S Merchandising  
Hard Point Const. Supply  
Harry Queen Commercial  
Hi-way Lumber & Const. Supply  
Honey Bee Marketing  
Hundred Island Mdsq.  
I.L. Loveranes Merchandising  
Imerson Hardware  
Jaime S. Canilang Hardware  
JC Trading Center & Lumber  
Jesman Builders & Gen. Mdsq  
JMW Merchandising Corp.  
Joel's Merchandising  
John's Const. Supply  
JWC Commercial, Inc.  
Kambal Const. Supply  
Kambal Lumber & Hardware  
Kapitbahay Lumber & Hardware  
Kawanku Trading & Const. Supply  
King's Commercial Corp.  
King's Land Lumber & Hardware  
Kriston Merchandising  
KTM Trading  
L. V. Cabacungan General Merchandising  
L.U. Kulliglig Merchandising  
L.U. Lumber & Hardware  
L.U. Maxim Enterprises  
L.U. New Capital Lumber-Hardware Co., Inc.  
L.U. New Central Trading  
L.U. New Peoples Lumber & Hardware  
L.U. R & R General Merchandise  
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Mangalag Lamsen Enterprises  
Marimar Lumber & Hardware  
Marlo Merchandising  
Masuerte Const. Supply  
MB Viray Coco Lumber  
Medium Lumber & Hardware & Carpentry Shop  
Mika Joben Hardware & Const. Supply  
Miramar Lumber & Hardware  
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Morios Enterprises  
Moria Lumber & Hardware  
MRDJ Const. Supply  
Multi Sales Hardware & Gen. Mdse.  
N.I.F. Lumber (for. Filipinas Lumber)  
Naguillan Lumber & Hardware  
Narra Commercial  
Narvacan Lumber & Hardware  
Navasca Hardware & Const. Supply  
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New Agoo Cement Center Lumber & Hardware  
New Antonio Lumber & Hardware  
New Bacarra Lumber & Hardware  
New Bantay Lumber & Hardware  
New Batac Lumber & Hardware  
New Born Lumber & Hardware  
New Calasiao Lumber  
New Dagupan Corp.  
New Fercal Hardware & Lumber  
New Lascas Const. & Gen. Mdsq  
New Northcoast Trading Corp.  
New Northern Union Lumber Corp.  
New Pozorubio Merchandising  
Newton Construction Supply  
NorthCoast Trading Corp.  
Northern Trading & Const. Supply  
NS Castillo Trading & Const. Supply  
Oriental Lumber Corp.

Pangasinan Hope Mercantile Corp.  
Pangasinan New Wilson Lumber  
Panglinan Lumber & Const. Supply  
Pena Hardware  
Pench Gen. Merchandise  
Phil. Topwood Industries & Trading Corp.  
Piddig Central Lumber & Hardware  
Pinatubo Trading  
Popular Lumber & Hardware  
Pro-Bahay Lumber & Const. Supply  
R. Sytian Merchandising  
R.J. Buada Trading  
R.S. Sigma Trading  
Rainbow Lumber & Const. Supply  
Reljan Const. Supply  
Reliance Const. Supply  
RHP Uson Builders Supply  
Rivera Hollow Blocks & Const. Supply  
Ro-rie Const.  
Romel's Sales Center  
Royal Court Lumber & Const.  
RV Jugo Const. Supply  
Ryes Commercial  
Salazar Const. Supply  
Salcedo Lumber  
Sari Carlos Lumber & Hardware, Inc.  
Sanchez Hardware  
Sinan-Bantay Marketing  
Sintong Marketing Co., Inc.  
Snow Ball Hardware and Gen. Merchandise  
Solidbilt Concrete Products & Gen. Mdsq  
Solidnorth Marketing  
Sonson Concrete Products & Const. Supply  
Standard Enterprises & Const. Supply  
T. Gamayo Const. Supply  
Tagumpay Lumber & Hardware  
Talico Industrial & Const. Supply  
Tamarong Furniture & Gen. Mdsq  
Thrifty Mart Lumber & Hardware  
Topco Lumber & Hardware  
Trio 8 Merchandising  
Triple RM Hardware  
Tumaran Hardware & Construction Supply  
Unique Lumber  
Universal General Merchandise  
Urdaneta Lumber & Hardware  
Uson Steel Bar & Const. Supply  
Yanna Enterprises  
VC Bautista Const. & Supply  
Vigan Fortune Lumber & Hardware-Candon  
Vigan Fortune Lumber & Hardware-Vigan  
Vigan Galaxie Gen. Mdsq. & Lumber  
Vila Construction Supply  
Vitoria Lumber & Hardware  
VJ Cruz Steel Supply & Gen. Mdse.  
WD Merchandising  
Woodlark Lbr. Const. Supply & Gen. Mdse.  
Y.R. Merchandising  
Yskal Const. & Electrical Supplies Co.  
Yskal Lumber & Comm'l. Dev't. Inc.-Candon  
Yskal Lumber & Comm'l. Dev't. Inc.-Tagudin  
Yskal Lumber & Hdwe - Narvacan

## REGION III

1010 Hardware & Gen. Mdse.  
424 Trading  
A & D Lumber and Hardware  
A.C. Sunrise Lumber Construction Supply  
A.David Construction Supply  
Airon Lumber and Hardware  
Alapan Construction Supply  
Alaska Marline  
Allen Cubacub Const. Supply  
Almarie Rose Gen. Merchandise  
Angeles LCM Lumber  
Angeles Ramars Trading  
Angli-Lumber and Hardware  
Anmar Lumber & Hardware  
Apung Duque Lumber & Hardware  
Awaka Exim Trading Corp.  
Balgon Hardware  
Barzil-Galang General Mdse.  
Bataan Commercial Enterprises  
Berly's Construction Supply  
Betis Crafts, Inc.  
Bliss Lumber & Hardware  
C.A. Bada Hardware  
Cabzon Hardware  
California Lumber  
Capil Merchandising  
CDY Const. Supply  
Cedar Lumber & Hardware  
CGE Construction Supply  
CGE Hardware

17 TOTAL

TOTAL - 232



# Active Associate Members

\* Channel Const. & Trading  
 CKY World Trading Inc.  
 CL Maris  
 Cordero's Tagalog Lumber & Hardware  
 Cristina Hardware  
 DAJ Parquet Enterprises  
 Danilo R. Clamonte Mini Lumber  
 Diamond City Trading  
 Dynamic Balibago JC Commercial  
 E. N. Mini Hardware & Lumber  
 Easy S. Hardware & Const. Supply  
 Edith Construction Supply  
 Edmar Joseph Trading  
 Edna's Mini Lumber & Sash Factory  
 EDSA Trading  
 Educalan Lumber  
 Elcano Trading & Supply  
 EM Steel  
 Enma Construction Supply  
 F.S. Yap Const. & Gen. Mds.  
 First Coconut Trading  
 Flores Wee Gen. Mds.  
 Frenzel's Hardware  
 Friendship Const. Supply  
 Gines Enterprises-Guimba Branch  
 Gilman Builders & Hardware  
 Gobel Trading  
 Golden State Hardware  
 Golem Enterprises  
 Green House Hardware & Lumber  
 Guiding Star Hardware  
 Guimaban Enterprise  
 Harvest Gold Concrete Products & Gen. Mds.  
 HN Builders Trading  
 Homexpo Builders Depot  
 J.A.M. Cubacub Const. Supply  
 J.B. Oizon Mini Lumber  
 J.L.M. Mini Lumber  
 JC Baluyot Hardware  
 JC Maris  
 JCY Enterprises  
 Jerich Hardware  
 Joeluz Jack Shop & Den. Mds.  
 Jori's Hardware  
 Joygel Trading  
 JRD Const. Supply  
 JRG Coco Lumber  
 J's Hardware  
 JT Miranda Hardware  
 JJ Roman Enterprises  
 Kaagapay Hardware  
 Kalayaan Lumber & Hardware  
 L.C. Hardware  
 La Palmas Furniture  
 La Paz Const. Supply  
 Lapuz-Andres Trading  
 Laxamana Mini Lbr. & Firewood Dealer  
 Layug's Concrete Products  
 LC Const. Supply  
 LCM Lumber  
 Liezel's Hardware  
 Lucky Wood Const. Supply (formerly V. Sarmiento Lumber)  
 Lynnwood Construction Supply  
 Mabiga Const. Supply  
 Mañalac Concrete Products  
 Manfel Trading  
 Mansion Hardware  
 Martin-Marquez Mini Lumber  
 Marzon Hardware & Lumber  
 Master Lumber  
 MJ Hardware  
 MKA Hardware  
 MMC Arts & Craft  
 Mose Hardware  
 N.G. Luna Lumber & Hardware  
 N.S. Rivera Howe & Const.  
 N.T. Villavicencio Lumber and Hardware  
 NCR Construction Supply, Inc.  
 Nelmiida Lumber Yard  
 New Argentina Trading  
 New Better Life Living & Const. Supply  
 New Century Trading and Lumber Corp.(Mexico)  
 New Deal Lumber and Hardware  
 New Delbega Trading  
 New Gesen Hardware Gravel & Sand  
 New Peninsula Hardware  
 Nueva Ecija Timber Ind., Inc.  
 Olongapo Lumber  
 Oman Hardware  
 Pab's Lumber  
 Palitic Lbr & Const. Supplies  
 People's Lumber Sales Corp.  
 Pilar Store House  
 PMM Hardware  
 Quimza Enterprises

R.C. Acufia Enterprises  
 R.G. Roque Const. & Trading  
 R.J. Marquez Mini Lumber  
 RBC Hardware  
 RC Maris  
 Renato C. Laxa Second Hand Lumber  
 Ride'z Gen. Mds Lbr. & Hdwe.  
 RJA Lumber & Hardware  
 RJM Construction & Supply  
 RM Mini Lumber and Sash Factory  
 Rod-Avel Enterprises  
 Rodriguez Morales  
 S.G. de Leon Hardware  
 San Jose Lumber & Hardware, Inc.  
 San Miguel Trading  
 Sanchez Lumber and Hardware  
 Sandigan Lumber Company  
 Shan Lumber  
 Siriporn Enterprises  
 South Wing Heavy Industries, Inc.  
 St. Dominic Lumber & Hardware  
 St. James Hardware  
 Stamford Hardware  
 Target Buys Trading  
 Teorica Hardware  
 Tint Hardware  
 Triangle Ace Lumber  
 Tripple K Lumber  
 Uacon Marketing  
 Umilas Trading  
 Uniply Gen. Mds.  
 Uni-way Construction Supply  
 Vivere Lifestyles Co., Inc.  
 WDR Industrial Corp.  
 White Orchids Trading  
 Wizard Trading and Construction  
 Woodsource, Inc.  
 Zambales Lumber & Hardware  
 Zambales Solid Const. Supply  
 Zery & Abel's Concrete Products & Const. Supply  
 ZM Construction Supply

## REGION IV

767 Wood Products  
 Agatha Concrete Products & Const. Supply  
 Allwood Trading Corp.  
 ANC Commercial  
 Augusto A. Reyes, Jr. Lumber & Hardware  
 Bagong Silang Hardware  
 Bagong Suerte Trading  
 Banto San Joaquin Lbr. & Hdwe.  
 Bayan Lumber  
 Belmons Construction Supply  
 C.B.F. Lumber & Hardware Supply  
 Calinta Tops Const. Center  
 Calinta Trading Co., Inc.  
 CCB Hardware & Const. Supply  
 CMC Lumber & Const. Supply  
 College Merchandising  
 D.L. Nangka Lumber  
 D.S. Delas Armas Const. Supply  
 Data Hdwe & Elec. Supply  
 Dura Wood Const. & Lbr. Supply, Inc.  
 E & R Const. Supply  
 E.Q. Merchandising  
 E.V.Y. Const. & Dev'l. Corp.  
 Eastern Pacific Builders & Const. Supply  
 Ed Hardware & Const. Supply  
 Elwood Hardware & Const. Supply  
 Evelyn Hardware & Const. Supply  
 Evermore Lbr. & Const. Supply  
 F.B. Enterprises  
 Fiesta Hdwe & Const. Supply  
 First ABD Const. Supply  
 RJ Benavidez Const. Supply  
 Golden Harvest Lbr. & Const. Supply  
 Green City Hardware  
 Greg Manuel Enterprises  
 H & K Fortune Enterprises  
 Hok Lbr. Supply  
 Home Center Const. Supply Corp.  
 Intermodal Kogyo Corp.  
 J & H Const. Supply  
 J & V Hdwe & Const. Supplies  
 J. Michael Const. Supply  
 JFT General Merchandise & Hardware  
 JKW General Merchandise  
 JNC Young's Commercial & Gen. Mds  
 Johnlexter Enterprises  
 K.T. Const. Supply, Inc.  
 Kelly I Hardware & Const. Supply, Inc.  
 Kelly II Hardware & Const. Supply, Inc.  
 Keystone Concrete Products & Gen. Mds.  
 Koppers Timber Preservation Pty. Ltd.

L.V. Torres Marketing  
 Lading Hardware & Const. Supply  
 Lee Designs Inds. Inc.  
 Liwanag General Const. & Supply  
 Madaga's Woodworks  
 Mambuking Construction Supply  
 Mamis Const. Supply, Inc.  
 Maabeth Hardware  
 Maxdyne Lumber & Const. Supply  
 Mayapa Hardware and Gen. Mds  
 Mez Construction Supply  
 Milisan Enterprise  
 MJF General Merchandise  
 Multi Lbr. & Const. Supply  
 N.T. Samson Hardware & Const. Supply  
 NCE Montalban Lumber & Hardware  
 New Dasmarias Allied Lumber & Hardware, Inc.  
 New Las Pinas Lumber & Hardware  
 New Lite Const. Supply, Inc.  
 New Manhattan Const. Supply  
 New Mega Concrete Products & Const. Supply  
 New Phil Lumber & Const. Supply  
 New Ribal Lbr. & Hdwe.  
 New Top Steel Builders Center, Inc.  
 New World Const. Supply  
 North Star Hardware  
 Pagoda Industrial Enterprises  
 Paula Lim Lumber & Hardware  
 Peak Rich Lumber Corp.  
 Phoenix Const. Supply  
 Poe Trading & Technical Services  
 R.A. Nicolas Const. Supply  
 R.S. Manuel Const. Supply  
 Rapid Logistic Solution Mfg.  
 RDI Hardware & Const. Supply  
 Ricor Enterprises  
 RMC Hardware & Electrical Supply  
 Rose Industries, Inc.  
 Saludo's Trading  
 Seven Pillars Enterprises  
 Silangan Lumber & Const. Supply  
 Silver Speed Enterprises  
 South Island Lumber  
 St. Anthony Const. Supply  
 Sta. Cruz Joy Enterprises  
 Sta. Cruz Lumber Hardware & Auto Supply Corp.  
 Super-Nine Lumber & Const. Supply  
 Tableria Central  
 Tableria Central - Main C.O.  
 Tableria La Confianza Co., Inc.  
 Taytay Sash Contractors Corp.  
 Topfield Hardware & Gen. Mds.  
 Ultra Lumber  
 United Hardware & Gen. Mds.  
 V.B. de Sevilla Enterprises  
 Vasquez Trading  
 Vicrom Trading  
 VR Patron Hardware Lbr & Const. Supply  
 W. delas Armas Gravel & Sand & Const. Supply

## NCR

307 Industrial Sales Corp.  
 366 Merchandising Center  
 377 Trading Corp.  
 747 Lumber & Const. Supply  
 828 Hardware & Gen. Mds.  
 A & C Marketing Co., Inc.  
 A J Lumber & Const. Supply Corp.  
 ABC Lumber & Mill Supplies (ABC Lumber and Const. Supply)  
 AC Enterprises  
 Addition Lumber, Inc.  
 Adelante Marketing  
 AGC Flat Glass Phils., Inc. (Asehi Glass Phils., Inc.)  
 Albarose Enterprises  
 AMA KD World Marketing Corp.  
 Anton Const. Supply  
 A-Plus Builders  
 Architrave Trading  
 Arctic-Forest Products, Inc.  
 Arketex Const. Supply Inc.  
 Arkon Lbr. & Const. Supply  
 Artu Hardware  
 ASA Lumber & Const. Supply  
 Ascan Lbr. & Const. Supply  
 Asean Timber Corporation  
 Assemblux Import and Trading  
 Aumega Works, Inc.  
 Avendaho Lumber & Hardware  
 Baggaog Construction  
 Banahaw Lumber & Hardware  
 Banson Lumber Corp.  
 Banwood Construction Center  
 Basswood Const. Supply, Inc.  
 Bayview Marketing



# Active Associate Members

Belle Corporation  
Best System Trading  
Best Wood Lbr. & Const. Supply  
Bananza Builders Center, Inc.  
Boston Builders  
Brick Wood Trading  
Brightways Commercial Inc.  
Bulacan Const. Supply  
C.S. Co Gen. Mdse  
Camp 7 Lumber & Const. Supply  
Canada Lumber Corp.  
Canumay Wood Corp.  
Carag Lbr. Hdwe Plumb. & Elec. Supply  
CBT Buenas Enterprises Corp.  
Central Asia Hardware  
Central Lockwood Hdwe & Lbr. Inc.  
Champion Woodworks Corp.  
Chinagate Cargo Trade Philippines  
CJ Const. Supply  
Cornersteel Systems Corp.  
CS Richwood  
D.J.K. Const. Supply  
Dallas Hardware & Const. Supply  
Diamond Office Furniture, Inc.  
Dinapigue Kankansay Tribe Multi-Purpose Cooperative  
DM Chang Marketing  
Draco Wood Marketing  
Dracopower Hardware & Gen. Mdse.  
Dragon Builders Center (New Cainta Lumber & Hardware)  
E. C. Lastrella Trading  
Echaval Enterprises  
Edmond Trading  
El Caviteño Lumber & Const. Supply  
Elite Lumber & Const. Supply  
EMD Trading  
Eternity Lumber & Const. Supply  
Ever Lumber & Hardware Inc.  
Everbest Sales Center  
Everest Lumber Corp.  
Excel Wood Industries, Inc.  
Fairvanc Trading  
Famous Lumber & Const. Supply  
Far Eastern Plywood Lamination, Inc.  
Filwood Enterprises Co., Inc.  
Finlewi Home Builders, Inc.  
G & G Lbr. & Const. Supply  
G.J.R. Custodio Lumber  
G.P.L. Lumber & Const. Supply  
Gagalangin Lumber Sales  
Galaxy Cement Center  
General Kalentong Lumber Co.  
Genmart Wood Dev't Corp.  
Giant Trading  
Gintong Dagat Lumber  
Glenn J. Yu Enterprises  
Globe Asiatique Realty Holdings Corp.  
Glory Lumber  
Glory Wood & Supplies Corp.  
GMU Trading Company Lbr. & Hdwe.  
Gocheo P.P. Co., Inc.  
Golden Flooring Specialist  
Golden Hill Lbr. & Hdwe.  
Goldsun Lbr. & Const. Supply  
Greenland Lbr. & Const. Supply  
Guadalupe Lumberyard & Saw-Sail Store  
Guilinto Intgr. Wood Ind. Corp.  
H & W Timber Components International, Inc.  
Hi-Ace Gravel & Sand, Inc.  
Hi-Ace Mercantile, Inc.  
Highland Lbr. & Const. Supply  
Homewood Lumber & Const. Supply  
Ideal Lumber  
Infinity Wood Corp.  
Inter-Art Metal Wood Products, Inc.  
Inter-Island Lumber & Hardware  
Iron Hill Lbr. & Const. Supply  
J. Rich General Mdse.  
J.N. Commercial Center  
Jefaine Lumber & Const. Supply  
Jenoking Enterprises  
Jest Lumber  
JSL Import Export  
JM Construction Supply  
John Five Enterprises  
Jordan Trading Gen. Mdse.  
JA Gale Enterprises  
Juntay and Company  
K.B. Hardware Const. Supply  
Kabayan Enterprises  
Kamuning Lumber & Const. Supply  
KBB EL Construction  
Kerigan General Mdse.  
Kileng Wuy Marketing  
Kimala Trading Corp.  
Kinjoe Lbr Hdwe & Elect. Supply  
King Master Const. Supply, Inc.

Kingsway Enterprise Corp.  
Konstruct Depot Corp.  
L.G. Trading  
Lee Master Int'l System, Inc.  
Let's Build Lumber & Construction (Action Lumber & Hardware)  
Lifetime Hardware  
Lifeway Lumber & Const. Supply Corp.  
Long Live Lumber Const. Supply  
LPM Construction Supply & Wood Center Corp.  
Luis Lumber & Const. Supply  
Luxcraft Phils. Inc.  
Mabrick Const. Supply  
Makati Avenue Gravel & Sand  
Makati Finest Lumber & Hardware  
Makati Union Hdwe & Lbr. Inc.  
Malabon Times Comm'l Supply  
Malaya Lumber & Const. Supply, Inc.  
Mandaluyong Lumber  
Mandaluyong Sincere Hardware & Electrical Supply  
Manila Mahogany Marketing Corp.  
Manila Wood Veneer Supplies  
Manly Const. Supply  
Marbin Builders  
Marcel Hardware & Const. Supply  
Marikina Asia Lumber Corporation  
Marikina Fortune & Hardware  
Market Developers (MADE), Inc.  
Maybunga Lumber & Const. Supply  
Maysun Wood Corp.  
McLaine Trading  
Megacom Const. Supply  
Metro Inc.  
Metrowood Enterprises  
Midland Const. Supply  
Miran's Hdwe & Const. Supply  
Module System & Services Inc.  
Moon House Marketing  
Muñoz Const. Supply  
Muntinlupa Dynamic Builders Supplies  
MV Lumber & Const. Supply  
N.E. Everbest Lumber & Hardware  
N.K. Marketing  
NCT Transnational Corp.  
New Capitol City Lbr. & Const. Supply  
New Cosmopolitan Lumber & Hardware Corp.  
New Del Monte Lbr. & Hdwe, Inc.  
New Distinct Lbr. & Hdwe, Inc.  
New Fairwood Const. Supply  
New Galas Lumber & Hardware  
New Golden Town Lumber  
New Grace Lumber & Construction Supply  
New Imus Lumber & Mdse. Co., Inc.  
New J.W. Lbr. & Const. Supply  
New Kalentong Lumber  
New Land Lumber & Const. Supply  
New Marvin Lumber & Gen. Mdse  
New Navotas Lbr. & Const. Supply  
New Osaka Lumber  
New Sabarte Hardware  
New Sandalwood Lumber & Const. Supply  
New Spring Lumber  
New Sto. Domingo Lumber & Hardware  
New Tableria Masaya & Const. Supply  
New World Const. Supply  
Newton Hardware & Lumber  
Newtown Hardware & Electrical Supply  
NHL Const. Supply  
NP Lumber Depot  
OLC Wood, Inc.  
Ozigo Lumber Corp.  
P. Casal Lumber  
P.V. Lumber & Const. Supply  
Pabalan Enterprises  
Pacwood, Inc.  
Pan Ply Marketing  
Pasig Rizal Lumber Co., Inc.  
Pasig United Lumber  
Pedraza Gravel & Sand & Const. Supply  
Peninsula Lumber  
Permanent Lbr. & Hdwe  
Phil. Timber Valley Trading Corp.  
Phil. Australian Brass Bed, Inc.  
Philux Incorporated  
Power for Progress Foundation Phils. Inc.  
Power Merchandise  
Prestigious Hardware (Lucky Merchandise Incorporated)  
Preston Marketing  
Prime Mahogany Producers Corp.  
Primewood Construction & Marketing  
Q.C. Dapitan Lumber & Const. Supply  
R.A.K. Ceramics (Phil.) Corp.  
R.S.J. Wood Products  
Ramos Benavidez Const. Supply  
Rational Lumber & Hardware Inc.  
Ray & Gem Const. Supply

Reysan Enterprises  
RGC Const. Supply  
Rhi-AI Const. Supply  
Ri Chemical Corp.  
Rising Sun Merchandising  
RJD Maysilo Out Lumber  
Road 20 Const. Supply  
Rockwell Lumber & Hardware  
Roleme Trading & Lumber Dealer  
Rommy's Builder Centrum  
Royal Lbr. & Const. Supply  
S & E Import & Export Pty. Co.  
S & L Hardware  
Saint Gobain Enterprises  
Sampaloc Lbr. Hdwe & Const. Supply  
San Andres Const. Supply  
San Francisco Lumberyard Inc.  
San Lorenzo Builders Center Corp.  
San Miguel Yamamura Asia Corporation  
San Miguel Yamamura Packaging Corporation  
Sandoval Const. Supply  
Scenic Enterprises, Inc.  
SCT Furnishing Corporation  
Silangan Lumber  
Silver Lumber Merchandising  
Sizes & Dimension Sales, Inc.  
Skai World International, Inc.  
Skylark Lumber & Hardware  
Soler Lumber Company  
Solid Nine Lumber & Const. Supply  
Solna Trading  
Soon Chion Trading  
Specified Builders Center  
Speed Master Lumber  
Sta. Monica Lumber and Hardware  
Stanwood Ind. Corp.  
Star Ace Lumber  
Steintek Inc.  
Success Trading Const.  
Storeme Lumber & Hardware  
T.C.E. Commercial  
Tableria San Juan  
Talipapa Lumber  
Tan Dem Lumber & Supply  
Tigerwood Lumber & Const. Supply  
Timberex Corp.  
Timberyard Inc.  
Topwood Lumber & Hardware Co.  
Trans-Asia Wood, Inc.  
Trendways Builders, Inc.  
Trion Trade, Inc.  
Triumph Lumber & Const. Supply  
UCK Marketing  
Union Lumber Co., Inc.  
United Fancy Plywood Corp.  
Uniwood Lumber & Const. Supply  
V. Rogue Corp.  
Victorex Lumber & Const. Supply  
Village Builders Supply  
Vision Technical & Management Services, Inc.  
Viva Lumber Co., Inc.  
WBS Trading  
Wenco Corporation  
Willtop Hardware & Electrical Supply  
Willstrong Lumber & Hardware  
Wood Master Enterprises  
Wood Plaza Corporation  
Woodlane Enterprises  
World Class Laminata, Inc.  
Yellow Hat Const. Supply  
Zadok Merchandising

## REGION VII

Antonio Agro Trade Corp.  
Ashworth Import/Export Company, Inc.  
Cebu Universal Lumber Co., Inc.  
Cebu World Laminata Inc.  
Euro Forest Products Industries, Inc.  
Silva Lumber Yard  
Wicker and Vine Inc.

## REGION IX

Gulayan Mini-Sawmill & Lumber Yard

## REGION XI

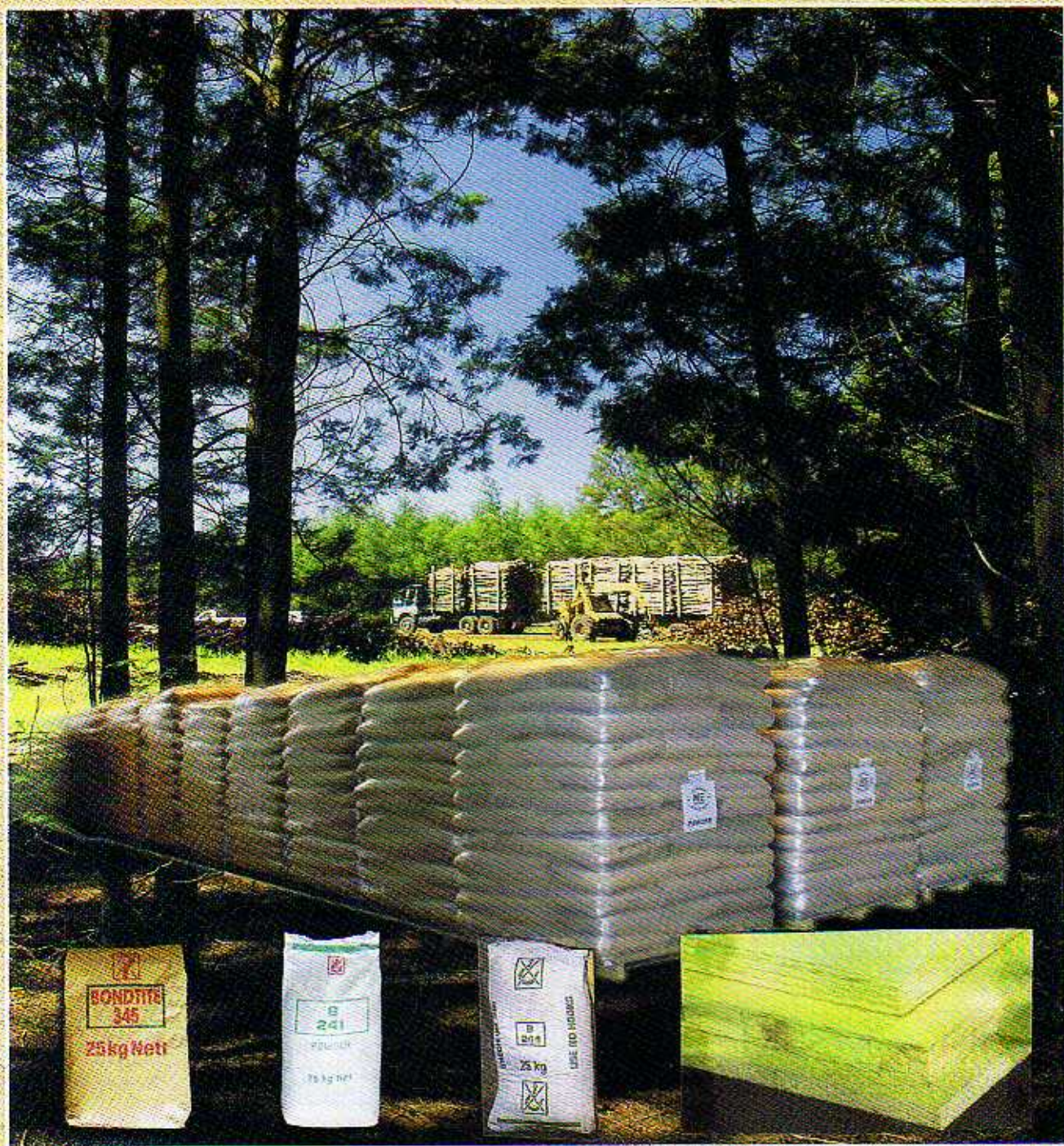
Firm Wood Enterprises  
Greenvale Enterprises  
Japi Lumber Dealer  
Jerome Const. Supply  
Lizada Box Factory & Wood Working Shop  
M.D.B. Enterprises  
Panal Lumber Dealer Enterprises  
Ray's Lumber Dealer

TOTAL - 248

TOTAL - 7

+ 8





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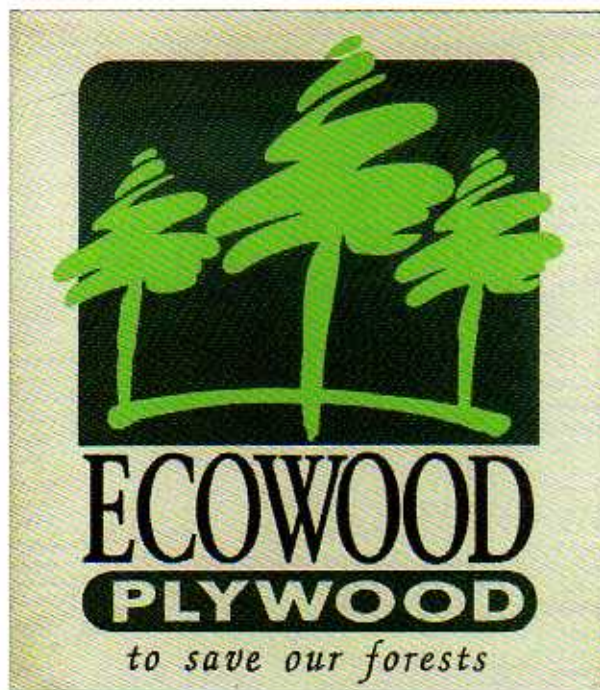


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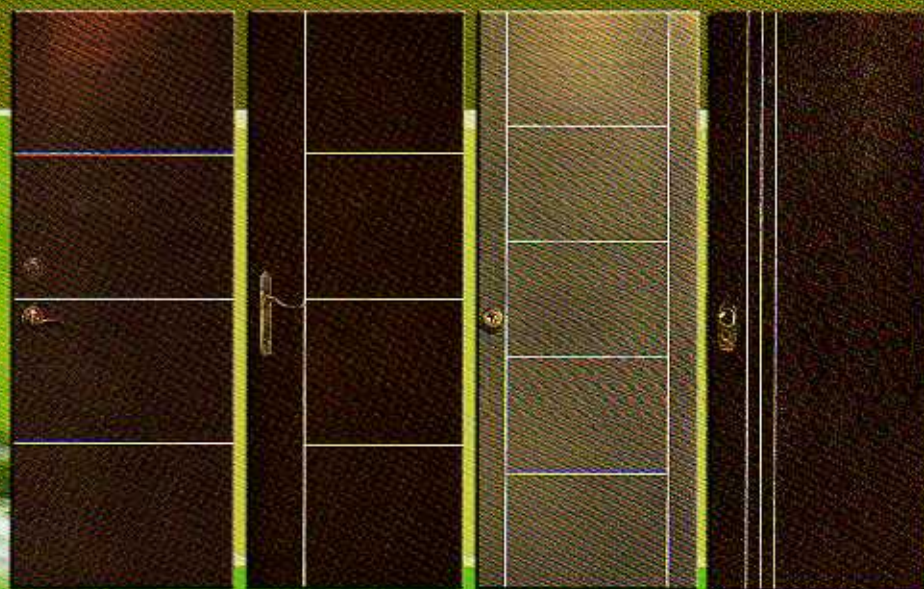
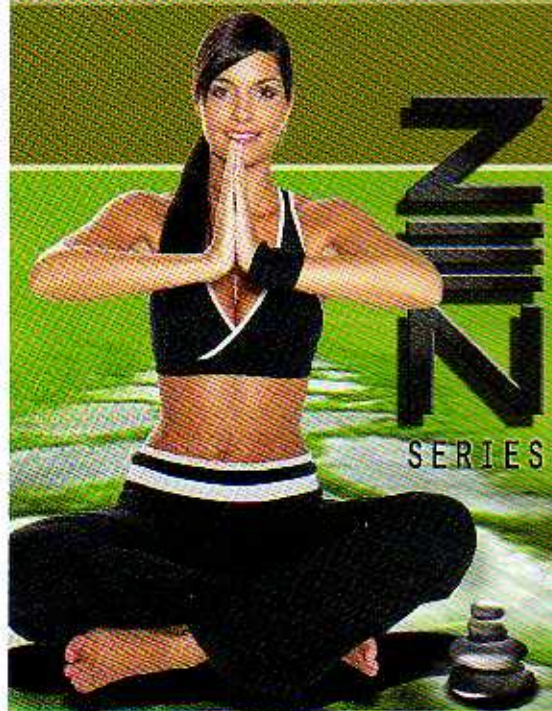
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**Globemaster Home Depot:** Balintawak (02) 367-7178 Calamba (049) 545-1020

**SM Dasmarinas:** (046) 432-3092 also available at **Handyman Novaliches**

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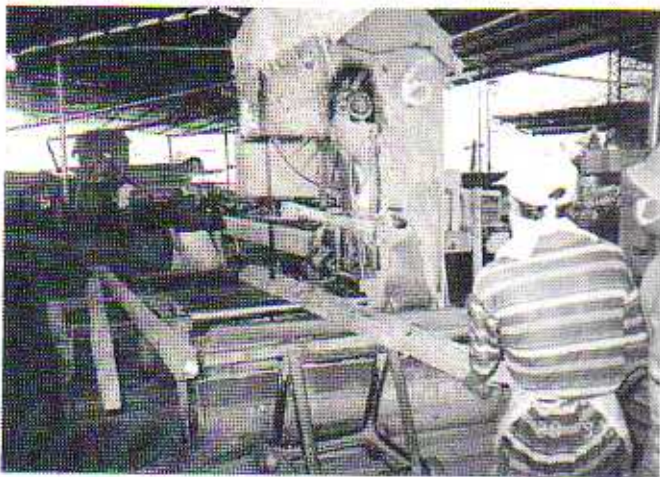
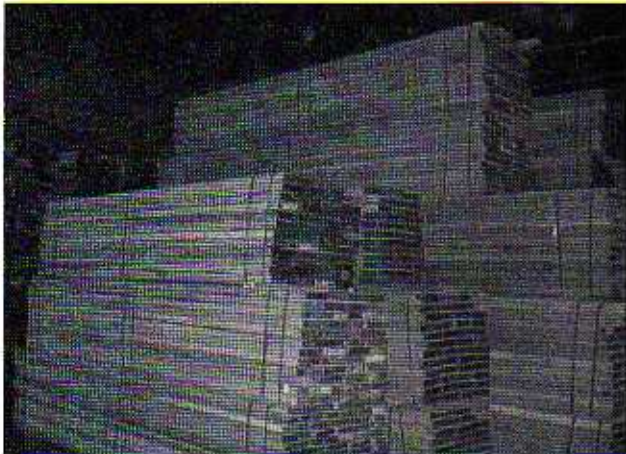
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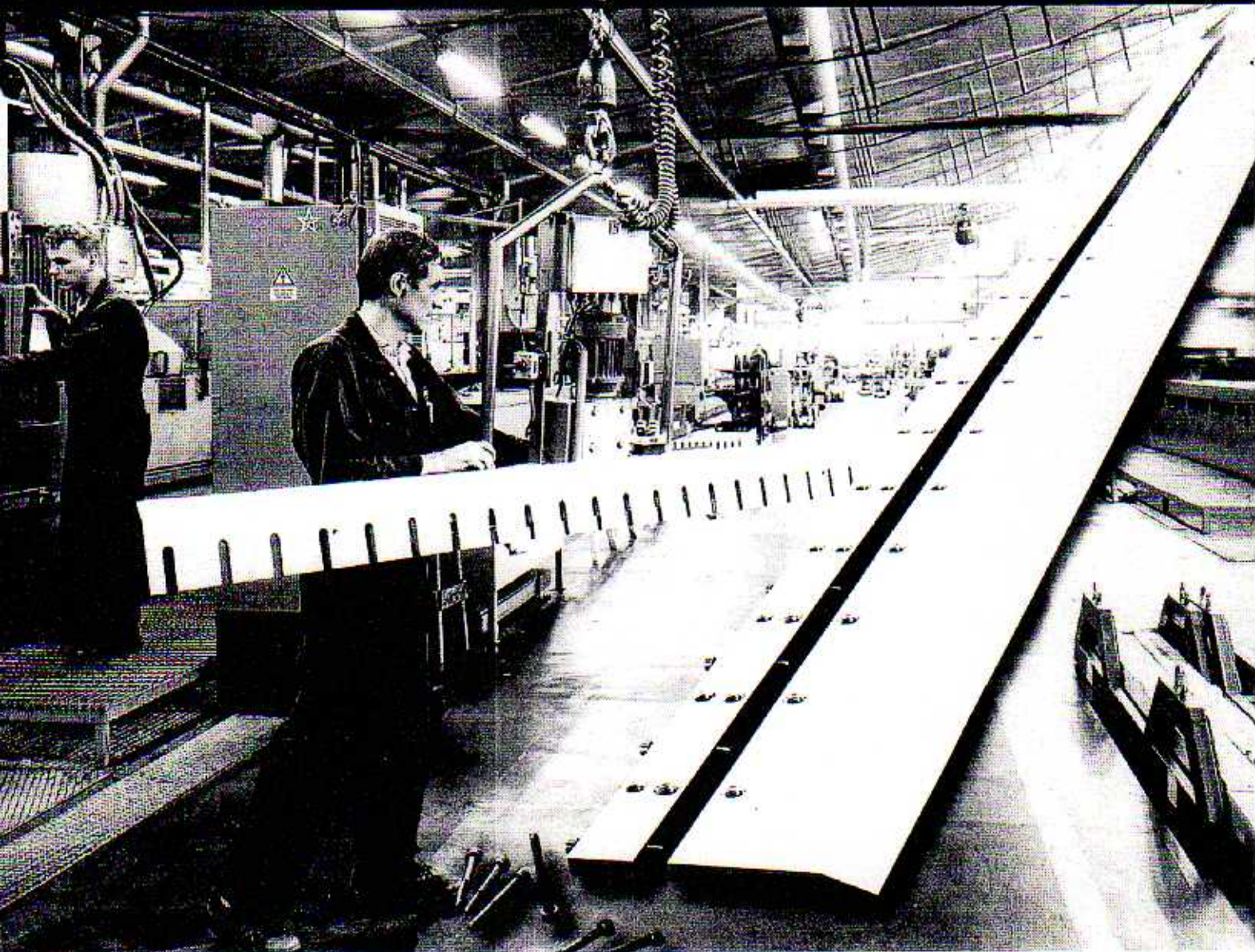
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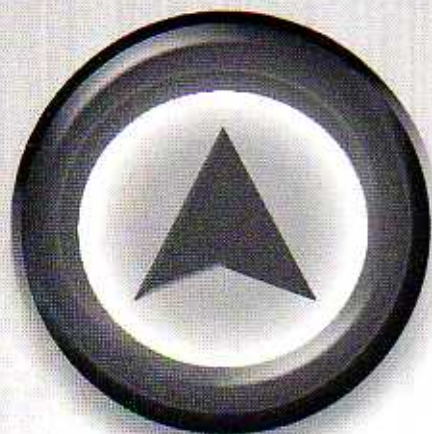
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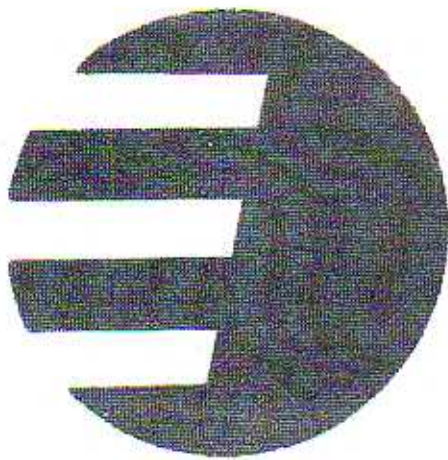
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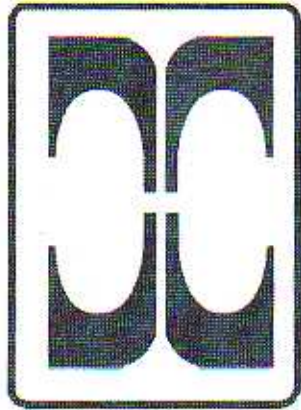
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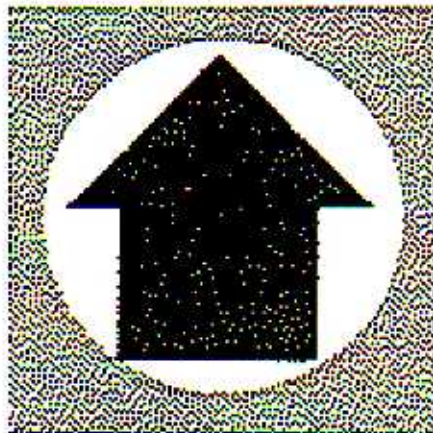
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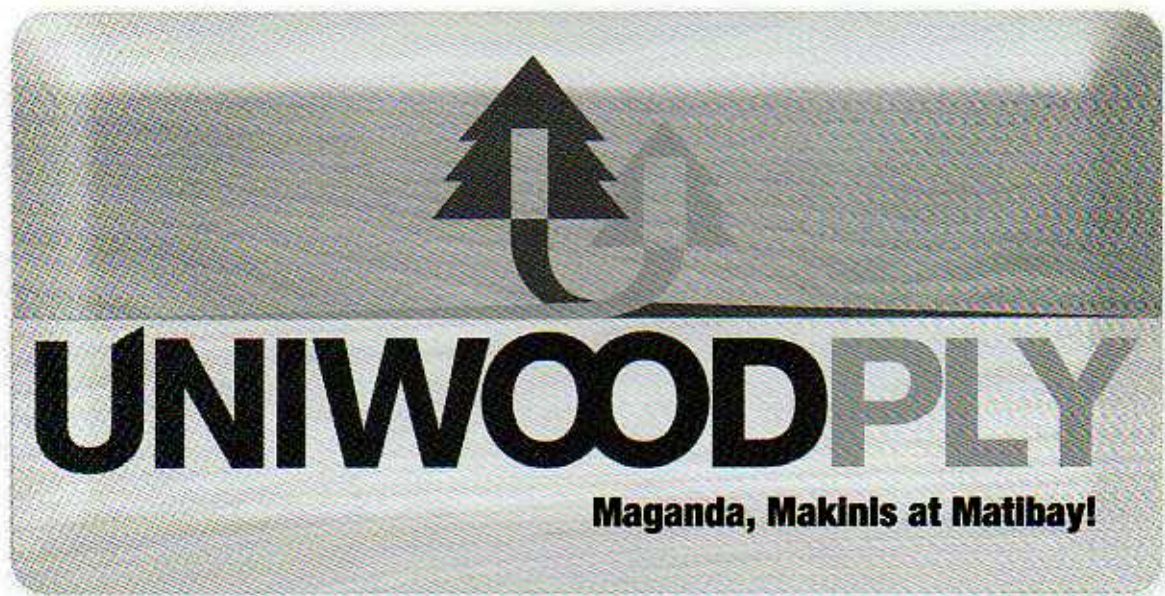
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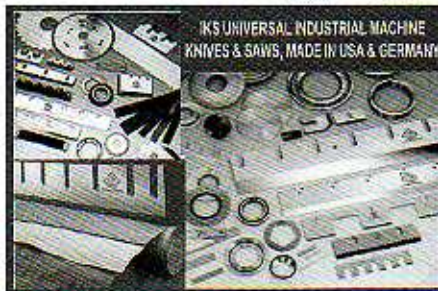
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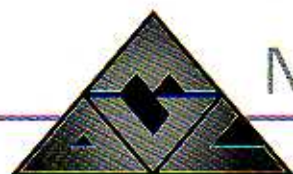
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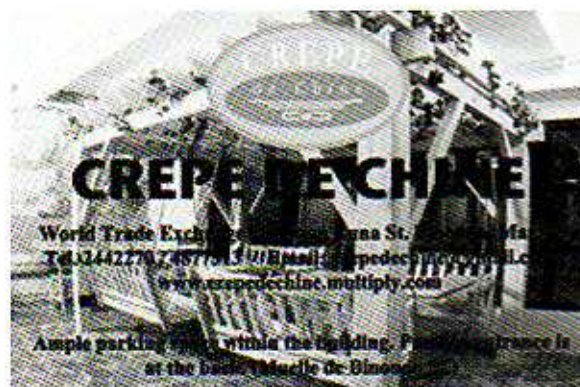
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